

# OUR GLOBAL IMPACT 2022

DELIVERING POSITIVE IMPACT FOR NEARLY 60 YEARS





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“

I am enormously proud of our people and the many ways they've contributed to the response in Ukraine and its ripple effects across the globe.”

## A MESSAGE FROM OUR CEO

Our Global Impact is a year in the life of Palladium. This publication reflects who we are and what we do, measured by the impact we have on the world.

2022 promised a near return to normal for much the world, but instead, we were shocked by the Russian invasion of Ukraine – a crisis that's rightly captured the attention and resources of our clients, partners, and employees. I am enormously proud of our people and the many ways they've contributed to the response in Ukraine and its ripple effects across the globe.

This war has served to reinforce how interconnected we all are; how a grain shortage in Eastern Europe can affect a family's sustenance in Africa, or how oil supplies can intensify a cost of living crisis in the UK. It reminds us that solutions to our greatest challenges must be both deeply local and relentlessly global; that cooperation is the only way.

Each year, we choose a theme for Our Global Impact that represents our accomplishments as we reflect and our hopes as we look ahead. This year, our theme is Balance, and it's something we all – individuals, organisations, governments, communities – are striving to achieve.

Balance is about effectiveness in the face of competing priorities; competing crises. Governments must balance the use of finite resources, at home and abroad, meeting today's urgent needs while investing in the future. Businesses must balance wellness and productivity; sustainability and growth. Working on the ground in over 90 countries every day, Palladium projects are constantly balancing stakeholders, outcomes, and priorities.

You'll see this theme reflected in the following sections as we explore and report on the impact of our global work in 2022. Most of all, I invite you to join us in building a more resilient, inclusive, and sustainable world.

Christopher Hirst

**Chief Executive Officer, Palladium**

# BALANCE



# OUR IMPACT BY THE NUMBERS

\*All currencies are in Australian dollars

75,930,163  
LIVES TOUCHED

67,300  
ORGANISATIONS  
SUPPORTED

2,576  
PARTNERSHIPS  
ESTABLISHED

668  
POLICIES  
DEVELOPED OR  
STRENGTHENED

17,566  
SMALL BUSINESSES  
WITH INCREASED  
INCOME

\$679M

827,855  
INDIVIDUALS  
WITH  
INCREASED  
INCOMES

\$701M  
INCREASE IN  
HOUSEHOLD  
INCOMES

\$2.8B  
INVESTMENT CATALYSED

PUBLIC — \$0.7B  
(25%)

\$2.1B — PRIVATE  
(75%)

2,023,032  
HECTARES BEING  
PROTECTED/RESTORED

11.3M  
TONNES CO<sub>2</sub>  
CAPTURED/AVOIDED

21,128,970  
RELIEF AND MEDICAL  
ITEMS DELIVERED

75,930,163  
LIVES TOUCHED



This number is everything to us. Who we are and what we do all culminate in a single metric – the number of human lives we’ve impacted for the better.

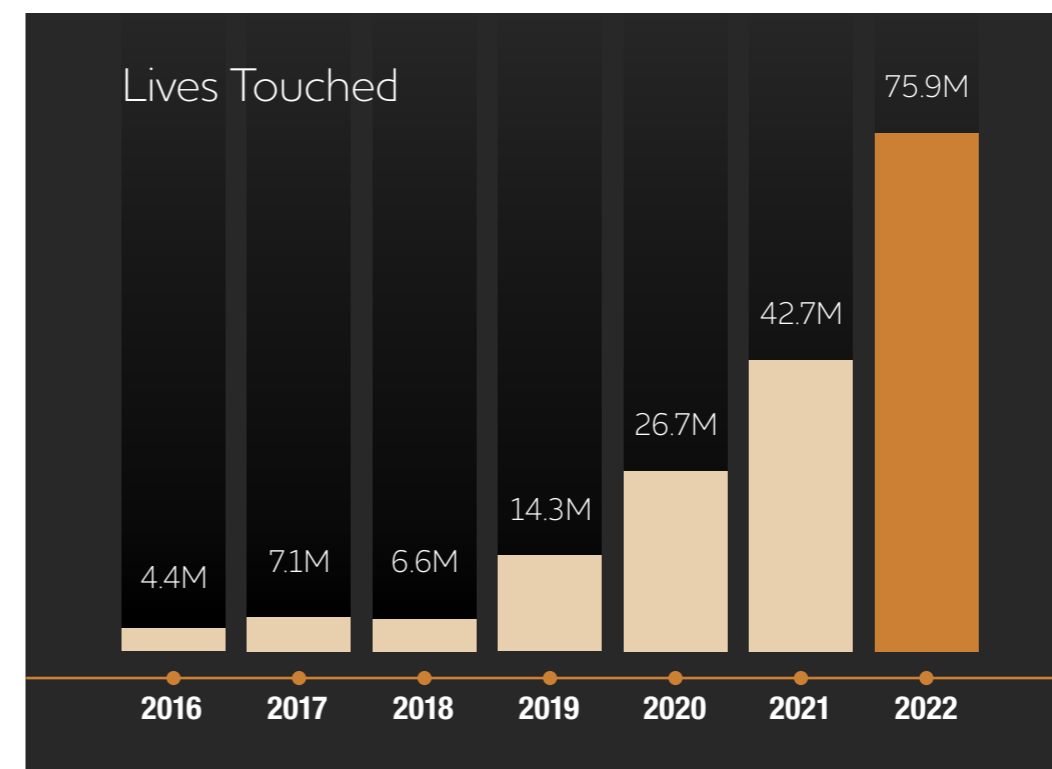
Some of these lives were touched directly, like the smallholder farmers we mobilised capital to support through Our Kenya Investment Mechanism project.

Others were indirect, like the citizens of Pimpri-Chinchwad and Thane, India, where our management of transformational social projects is having a city-wide impact.

76 million is a difficult number to fathom, and it pales in comparison to the scale of the challenges we’re facing as a planet. 89 million displaced persons due to conflict or natural disaster (1% of the global population); 689 million people living in extreme poverty; 220 million unemployed. We read these numbers in headlines as decision-makers struggle to prioritise the allocation of finite resources, balancing urgent needs such as unemployment, housing, and disaster relief against looming catastrophes like the climate crisis.

The benefit of having people on the ground in over 90 countries is that we see first-hand what these numbers mean on a human level, and often we see clearly what needs to be done.

From Ukrainian refugees to Indonesian school children, from Peruvian cocoa farmers to the UK’s long-term unemployed, there’s a story behind every one of the 76 million lives we’ve touched in 2022 and countless stories yet to be told.

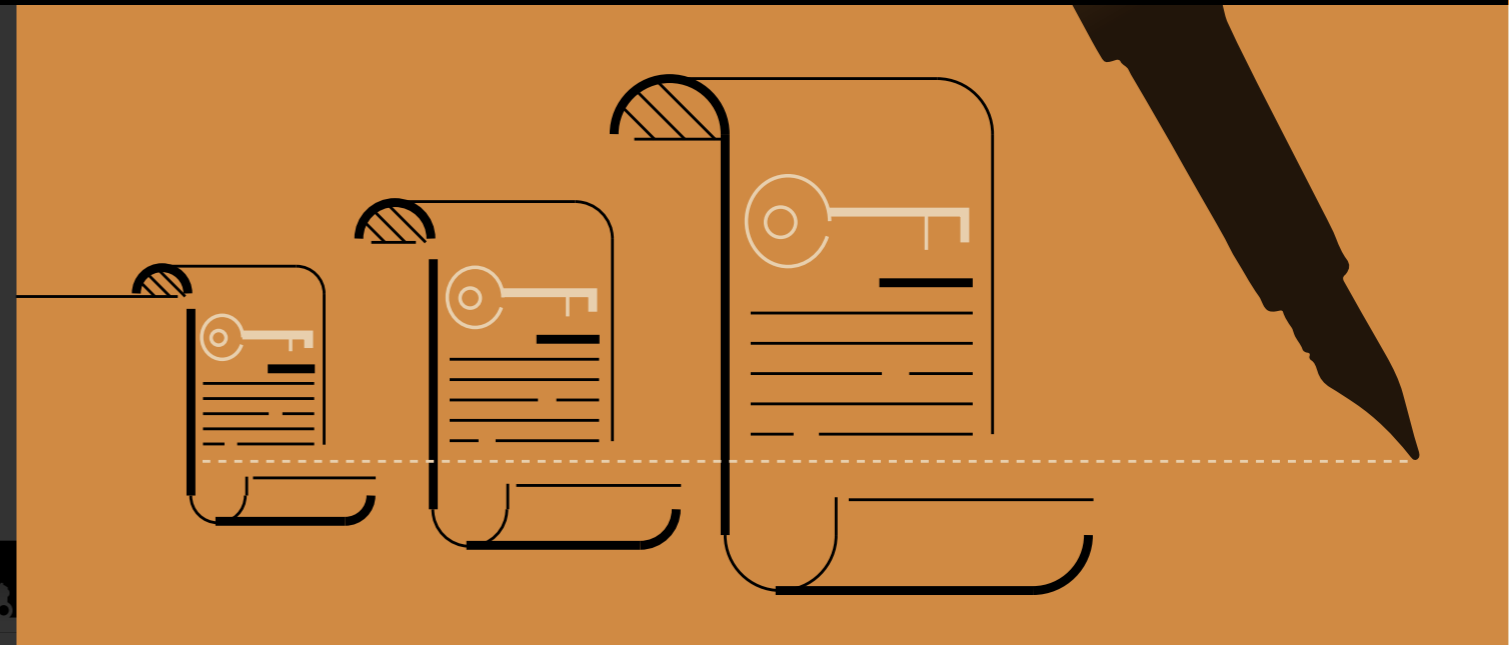


“With people on the ground in over 90 countries, we can see first-hand what these numbers mean on a human level.”

**\$2.8 BILLION**  
INVESTMENT CATALYSED

**668**  
POLICIES DEVELOPED / STRENGTHENED

\*All currencies are in Australian dollars



The resources exist to tackle every challenge we face without exception. Even the desire exists amongst the many governments, corporations, investors, and philanthropists standing with funds at the ready.

The question of “who’s going to pay” has long been answered, but the “how” isn’t always clear. From philanthropy to core business operations, we need to make saving the world an investible opportunity. We need vehicles, mechanisms, and reporting in place to help funders assess the risks and understand the returns, both in terms of profit and impact.

Palladium has become excellent at making impact investible, finding investors, structuring relationships, and guaranteeing impact on the ground.

That’s what we mean when we talk about “catalysing” investment; it’s the funding that’s been made possible by Palladium’s support. This includes capital mobilised through (1) our donor-funded development projects; (2) our dedicated capital advisory team; and (3) Bamboo Capital Partners, our asset management arm.

In 2022, our impact in terms of investment catalysed nearly tripled from last year to over \$2.8 Billion, of which \$2.1 Billion is private capital.

“ We need to make saving the world an investible opportunity.”

**BAMBOO CAPITAL PARTNERS**

Bamboo is the asset management arm of Palladium’s impact investing business. Over the past 13 years, Bamboo has sourced game-changing companies to address underserved mass markets, helped investees to strengthen their businesses, and in turn, seen an increase of 48,000 jobs and touched 238 million lives.

Bamboo’s flagship platform is the SDG500, a coalition of private and public sector entities accelerating progress towards the UN’s Sustainable Development Goals.

Sustainable development needs policies and institutions in place to support it. Whether enacting government legislation or supporting changes to institutional strategies, standards, or regulations, our policy work provides clear direction for others to continue creating impact long after our contracts are complete.

It’s not always simple. Real, enduring change requires deep local knowledge and translating policy work into action takes time, patience, and respect. When it’s done right, a single policy developed or strengthened can stand to impact millions of lives.

In 2022, this was the case in Kenya, where our Health Policy Plus project supported the investment case to increase funding for family planning by 38% to nearly \$11.3M. In Indonesia, our INOVASI program has worked directly with government ministries to reform the education sector, improving literacy and numeracy across a huge diversity of schools and districts.

Ultimately, policies are essential for ensuring that our work has a lasting impact, providing a roadmap for the effective use of resources and the enabling environment to address the most urgent needs of people and planet.



827,855

INDIVIDUALS WITH INCREASED INCOMES



\$701M

INCREASE IN HOUSEHOLD INCOMES

\*All currencies are in Australian dollars

“ The key is to tackle the underlying issues while maintaining a practical, compassionate focus on individuals.”

Livelihoods are both the means and the end. 689 million people around the world live in extreme poverty. When it comes to sustainable impact, there's no silver bullet, but an increase in income comes close. The effects of well-paid, meaningful work ripple through families, communities, and societies in a way that nothing else can, which is why the right to decent work is enshrined in constitutions across the globe and included in the UN's Sustainable Development Goals.

It's also why livelihoods are at the heart of so much of what we do.

Whether in developed or developing markets, the key is to tackle the underlying issues while maintaining a practical, compassionate focus on individuals.

In Australia, this means matching seasonal workers from across the Pacific and Timor-Leste with seasonal jobs, bolstering the economy and providing critical income for workers and their families. The Palladium-managed Pacific Labour Facility has reached 35,000 workers this way.

In Malawi, where agriculture is the main industry, Feed the Future Malawi Ag Diversification (AgDiv) activity is empowering and supporting smallholder farmers to make their production more efficient, increasing incomes by improving the quality and quantity of their crops.

A \$700M increase in household incomes isn't enough, but for individuals and families living below the poverty line, the impact is real.

2,023,032  
HECTARES PROTECTED/RESTORED



Many imagine that protecting and restoring nature means removing humans from the equation, but that's not the reality on much of this planet. From the rainforests of the Amazon to the National Parks of the UK, people exist on the land, some of whom have been there for thousands of years.

They need to be able to do so sustainably.

Palladium projects and partnerships are delivering deeply innovative, nuanced approaches to help landowners and communities curb deforestation, restore millions of hectares of woodland, peatland, and crucial forest, and do it all in a way that leaves people with better livelihoods than they had before. We're making sustainability commercially viable, in real terms and in real time.

Our Partnerships for Forests project is incubating forest-friendly businesses in 15 countries, producing market-ready "forest partnerships" that create real value from sustainable land use.

Our Peru Cocoa Alliance project has shown former coca farmers how to sustainably cultivate cocoa and plantain.

Regeneration, our joint venture with Systemiq, is harnessing market demand to scale nature positive and low carbon commodity supply chains across the tropics.

Protecting and restoring nature is our best move in the fight against climate change, reducing the impact of people on planet by reshaping our engagement with the natural world.

11.3M  
TONNES CO<sub>2</sub>  
CAPTURED /  
AVOIDED



“ From the rainforests of the Amazon to the National Parks of the UK, people exist on the land.”



67,300

ORGANISATIONS SUPPORTED



2,576

PARTNERSHIPS ESTABLISHED



Small businesses are the driver and the heart of a thriving economy. Smallholder farmers supply a third of the world's food, and local businesses create meaningful job opportunities that deepen a community and curb emigration.

Despite their importance and potential, many small businesses are unable to access capital, lines of credit, or loans from traditional banks. They need investment, structured with an understanding of how they operate and where their risks and potential lie.

In Guatemala, our Creating Economic Opportunities project is directly addressing the lack of jobs across the country by investing in small and medium-sized businesses and engaging with the private sector to upgrade infrastructure. Supporting local organisations like this gives more people the opportunity to build a life for themselves and their families in their own community.

Our capital advisory team connects businesses with the capital they need to finance their growth, arranging transactions that create both financial returns and social impact for investors.

Across the globe, many of the lives we've touched, household incomes we've increased, and capital we've mobilised has been through and in support of small businesses.



17,566

SMALL  
BUSINESSES  
WITH INCREASED  
INCOME



Small businesses need investment, structured with an understanding of how they operate and where their risks and potential lie.”



‘Working together’ may sound cliché, but finding ways to structure relationships is a critical step.”

None of us can do this alone. “Working together” may sound cliché, but finding ways to structure relationships between individuals, organisations, governments, and industries is far from trite. It’s a critical step on our path toward a more sustainable future, and it takes deep experience and local expertise.

In Egypt, where the government is pushing to modernise and grow the economy, our Trade Reform and Development project is partnering with both industry and government entities to increase Egypt’s exports and promote foreign direct investment from small and medium enterprises. In the past year alone, the project established 990 partnerships to strengthen the economy and bolster small businesses.

Our Market Development Facility connects individuals, businesses, governments, and NGOs with each other and with markets across the Indo-Pacific, revitalising the sugar industry in Fiji, creating employment opportunities in Sri Lanka, and empowering women in business in Pakistan.

Partnerships are cooperation. They’re resource-sharing; they’re capability-strengthening; when done right, they lighten the load and create impact that’s greater than the sum of its parts.

# 21,128,970

## RELIEF AND MEDICAL ITEMS DELIVERED



“

Humanitarian aid is the difference between life and death.”

**H**eadlines in 2022 were dominated by Ukraine, as the global community mobilised in response to one of the most significant humanitarian and refugee crises in recent memory. Coupled with global political instability, the effects of climate change, economic downturns, extreme weather events and ongoing population shifts, the need for humanitarian relief is acute across the globe.

From COVID-19 vaccines and personal protective equipment to hygiene kits and modular homes, our humanitarian teams delivered over 20 million items of medical equipment and supplies in 2022 and have responded to crises in Ukraine, Pakistan, Ethiopia, Tonga, and beyond.

Our Humanitarian and Stabilisation Operations Team works on behalf of the UK Government, which pledged over £220 million in assistance to Ukraine and delivered 398 tonnes of food aid, 23 armoured vehicles, and deployed humanitarian experts to assist with response efforts on an ongoing basis.

On the other side of the world, our Humanitarian Logistics Capability team supports the Australian Government across the Pacific and beyond, including managing the largest humanitarian warehouse in the Southern Hemisphere.

At its core, humanitarian aid is about ensuring that when disaster strikes, the right people get the help they need in the days and weeks that follow. It's the difference between life and death.



OUR

COMMITMENTS

# Equity, Diversity & Inclusion

“Our commitment is to create an environment where our people, clients, and stakeholders feel welcome and able to bring their whole selves to work.”



2%  
EQUAL PAY GAP  
109  
NATIONALITIES

31%  
U.S., U.K., AUSTRALIA

48%  
OTHER

21%  
INDONESIA, NIGERIA

31%  
WOMEN IN SENIOR  
MANAGEMENT

Our Equity, Diversity, and Inclusion (EDI) journey has meant building EDI into the core of our business, from the heart of our corporate strategy to each and every project we undertake around the world.

While we know that organisations with improved diversity perform better and see higher financial returns, our commitment is more than that; it's about creating an environment for our people, clients, and stakeholders where they feel welcome and able to bring their whole selves to work.

With a focus on employees, communities, supply chains, and thought leadership, we've implemented a comprehensive EDI roadmap

applicable across the more than 90 countries in which we operate – not an easy task considering the many diverse cultures and contexts at play. But it's one of the aspects of which we're the proudest.

We've truly embodied the value of 'One Palladium,' defining our values from the bottom up, and aligning them from headquarters across to our project offices across the globe. We've translated our global initiatives around equity, diversity and inclusion into local contexts at the project level and embedded them into business-as-usual practices.

While the makeup of our leadership team has become more diverse over the years, we've also witnessed a

shift in our internal conversations. We celebrate Race, Ethnicity, and Culture Month, Pride, and International Women's Day; dedicate a week to disability awareness; and continue to encourage and support our teams around the world to have open conversations on these topics.

We've decentralised accountability around equity, diversity and inclusion metrics, linking global key performance indicators to senior leaders' pay, and host quarterly regional staff forums and equal pay reviews in an effort to ensure transparency and hold our leadership team accountable to the goals and targets we set, while also making it clear that EDI is everyone's priority.

Since putting these initiatives in place,

our equal pay gap has gone from 21% in some parts of the business down to less than 2% globally, with some parts of the business reporting a gap of 0%.

We've also achieved gender parity among the senior leadership team and employees. But as we know, gender is just one piece of the inclusion jigsaw.

Women are not a homogenous group, and gender parity does not equal diversity or inclusion when women are only being recruited and promoted from the same privileged backgrounds as their existing male counterparts.

Diversity of thought on the other hand, requires a far more intersectional approach, and one we're working towards across all areas of the business.

We're proud to report on these targets but we acknowledge that there's still, and always, more work to be done. As we look ahead, we're iterating on our approaches, from including equity throughout our strategies, to shifting recruitment practices, selection criteria, and dismantling unconscious biases.

# Environment



“ The reality is that the climate crisis will not be solved by offsetting and carbon credits alone.”

Palladium's path towards net zero began simply. Rather than wait for the perfect solution, we started where we could as soon as we could.

First, our teams came up with a simple way of calculating our total carbon emissions for 2019, with the ultimate goal of finding a way to offset those emissions. While many organisations and governments purchase carbon offsets or credits via third party

vendors, we challenged ourselves to come up with a more ambitious, innovative, and impactful solution, and designed our own carbon offsetting project.

Working with local NGO Acaté Amazon Conservation, our project is regenerating 40 hectares of land in the Peruvian Amazon while training the local indigenous community in sustainable agroforestry practices, improving their livelihoods, and

providing them with income-generating opportunities to preserve their culture.

Since then, our means of measuring our carbon emissions have become more sophisticated. We've worked with external partners and updated our measurement processes to be as accurate and ambitious as possible, including all activities within both our financial and operational control.

Of course, measurement is a means to an end, and for us, that end is Net Zero

by 2050, with accelerated emissions reduction targets approved by the Science Based Targets initiative along the way. These include cutting direct emission to power both our buildings and fleet in half and cut emissions from corporate business travel per employee in half by 2030.

The reality is that the climate crisis will not be solved by offsetting and carbon credits alone. Tackling climate change will and does require a massive shift

across every sector, from public to private and beyond, in the ways in which we do business and go about our daily lives. Through a collection of local Net Zero Action Plans developed in 2022, we're putting our focus and resources on carbon reduction.

We also focused part of our annual Challenge Fund on the theme 'What is the Value of Nature?' The Fund is designed to source innovative responses to global challenges,

paid for from our own profit and implemented by our partners at Kyeema Foundation.

As a leader in environmental project management, we're eager to demonstrate proof of concept for more ambitious solutions that achieve positive impact, while ensuring that we continue to walk the talk in alignment with our partners and clients around the world.

# The Global Goals

“ In everything we do, we aspire to create enduring and positive impact, and embodying the values of the SDGs is a natural fit.”

In 2020, we signed up to the United Nations Global Compact (UNGC), the world’s largest voluntary corporate sustainability initiative. Through its ten principles of responsible business, including human rights, labour, environment, and anti-corruption, the UNGC is a call to action for businesses and organisations to align operations and strategies with the UN’s Sustainable Development Goals (SDGs).

“In the wake of one of the most challenging periods in living memory, we believe that the values enshrined by the UN Global Compact and Sustainable Development Goals are ever more pertinent and sit yet more powerfully at the centre of the impact

that Palladium delivers,” said our CEO Christopher Hirst at the time.

In 2021, we submitted our first global Communication of Progress, a report that brought together our global commitment to sustainable business through project work and corporate initiatives, detailing our ambition, approach, and impact, and how we will continue to push ourselves.

But our work towards achieving the SDGs began long before then.

The 17 “Global Goals” are embedded in nearly every one of our projects.

No matter who we’re working with or where in the world our projects take place, we’re tackling these critical development outcomes. And while our projects support all of the SDGs,

in 2022 we saw an emphasis on four specific goals: SDG 17 (Partnerships for the Goals), SDG 3 (Good Health and Well-Being), SDG 1 (No Poverty), and SDG 8 (Decent Work and Economic Growth).

Competing global crises have left a financing gap that now stands in the way of achieving the Goals by 2030. Closing that gap will require the type of global cooperation that the UN envisioned from the start. For us, that means harnessing the power of our global partnerships and building new ones across a multitude of sectors, and despite the myriad challenges, in 2022 alone we mobilised over \$2.8B in capital, \$2.1B of which was from the private sector.

This is proof that mobilising capital from the private sector for social impact is most certainly possible, and it’s working.

In everything we do, we aspire to create enduring and positive impact, and embodying the values of the SDGs is a natural fit. The Goals recognise that ending poverty goes hand-in-hand with improving health and education, reducing inequality, and promoting economic growth, all while tackling climate change and preserving the natural world.

This is, of course, at the heart of our business and our work across the globe.

## How Many Palladium Projects contribute to each SDG?

SDG NO.	NAME	NO. OF PROJECTS
17	Partnerships for the Goals	110
3	Good health and Well-being	110
8	Decent Work and Economic Growth	92
1	No Poverty	88
9	Industry, Innovation and Infrastructure	79
5	Gender Equality	66
10	Reduced Inequalities	64
13	Climate Action	60

**SUSTAINABLE DEVELOPMENT GOALS**



# OUR WORK

# Africa

Culturally and geographically diverse, our work across Africa is equally so, from partnerships with governments to supporting innovative investments in the technology, climate, and agriculture sectors.



\*All currencies are in Australian dollars

AFRICA



## CATALYZE

2019 ●●●●●●●● 2027 Location Global

Client United States Agency for International Development

Sector Capital Advisory, Economic Growth, Education and Workforce Development, Inclusive Growth, Innovative Finance

Catalysing USD 2 billion in private capital, especially to underfinanced social sectors and higher risk countries across the globe, CATALYZE uses blended finance to develop commercially viable business models to create jobs, expand sustainable social services, optimise supply chains, and advance inclusive growth. Through various grants, CATALYZE supports micro, small, and medium-sized businesses around the world, with focuses on increasing women's participation in the labour force and women's entrepreneurship.

12K Organisations Supported

\$70M Value of Small Businesses' Increased Income

\$140M Private Investment Catalysed

107 Small Businesses with Increased Income

165 Partnerships Established

## THE CHALLENGE INITIATIVE - MONITORING AND EVALUATION

2022 ● 2022

Location Africa and Asia

Client ITAD

Purpose Supporting cost-efficiency and cost-benefit analyses of The Challenge Initiative, which aims to increase the uptake of family planning and the self-reliance of targeted cities in Africa and Asia in providing such services.

Sector Health

## PROMOTING RESULTS AND OUTCOMES THROUGH POLICY AND ECONOMIC LEVERS (PROPEL) HEALTH

2022 ●●●●●● 2027

Location Global

Client United States Agency for International Development

Purpose Improving the enabling environment for equitable and sustainable health services, supplies, and delivery systems with a focus on family planning / reproductive health, primary healthcare, and integration with HIV and maternal and child health.

Sector Health

## FLAGSHIP PROJECTS FOR STAKEHOLDERS VALUE CREATION

2022 ● 2023

Location Chile, Peru, Australia, Ghana, South Africa

Client Confidential

Purpose Assisting a mining company in developing a vision and framework that will serve as criteria for the selection of flagship projects in the host communities of their operating areas.

Sector Impact Measurements, Infrastructure

## MALAWI MOMENTUM ACTIVITY

2022 ●●●●●● 2027

Location Malawi

Client United States Agency for International Development

Purpose Reducing maternal, child, and neonatal mortality by employing a multisectoral approach to scale up and increase access to quality health services in seven districts of Malawi with an intentional focus on youth and civil engagement.

Sector Health

## GLOBAL FUND MALI SUPPLY CHAIN

2022 ● 2023

Location Mali

Client Global Fund

Purpose Conducting a warehousing and distribution costing assessment for the central medical store of Mali and evaluating their capacity needs for pharmaceutical storage over the next ten years.

Sector Health





**LAFIYA**

2020 ●●●●○ 2027

Location Nigeria

Client UK Foreign, Commonwealth & Development Office

Sector Health

Nigeria has some of the most significant health challenges in the world and continues to record some of the highest global burdens for maternal and child morbidity and mortality. LAFIYA aims to address these challenges by encouraging the government to increase resources invested in health, improving health services' effectiveness and efficiency, and reducing the total fertility rate. In doing so, the program is saving lives, reducing suffering, and improving economic prospects for the poorest and most vulnerable people across the country.

39M  
Lives Touched

57  
Partnerships  
Established

48  
Policies Developed  
or Strengthened

**ANALYSIS OF DETERMINANTS AND CONSTRAINTS OF FOREIGN INVESTMENTS TO TANZANIA**

2022 ● 2022

Location Tanzania

Client IMC Worldwide Limited

Purpose Conducted a study to understand from firms and investors what the key factors and binding constraints are that attract or deter prospective investors from considering Tanzania as a Foreign Direct Investment destination.

Sector Economic Growth

**ASSESSMENT OF THE ETHIOPIA REDD+ INVESTMENT PROGRAM**

2022 ●● 2023

Location Ethiopia

Client Norwegian Ministry of Climate and Environment

Purpose Developing analysis, findings, and recommendations for improvements to Ethiopia's REDD+ Investment Program: Advancing Forest Sector Transformation.

Sector Climate and Environment, Nature-Based Solutions

**OPPORTUNITIES FOR THE CENTRE FOR THE PROMOTION OF IMPORTS WITH THEMATIC FOCUS ON YOUTH**

2022 ● 2022

Location Morocco, Senegal, Uganda

Client Netherlands Enterprise Agency

Purpose Carried out a study to support the design of new projects focusing on decent youth employment in Senegal, Morocco, and Uganda to identify the most promising opportunities for The Centre for the Promotion of Imports from developing countries to make an impactful contribution.

Sector Economic Growth, Education and Workforce Development

**GLOBAL FUND INDEFINITE QUANTITY CONTRACT (IQC)**

2018 ●●●●○ 2023

Location Global

Client Global Fund

Purpose Providing high-quality technical assistance to Country Coordinating Mechanisms to strengthen their oversight and improve performance and national linkages that will lead to a more coherent and sustainable country response to epidemics.

Sector Health

**ADOLESCENTS AND CHILDREN, HIV INCIDENCE REDUCTION, EMPOWERMENT, AND VIRUS ELIMINATION (ACHIEVE)**

2019 ●●●●○ 2024

Location Global

Client PACT

Purpose Supporting overall data use and demand within the ACHIEVE consortium, working toward HIV/AIDS response and organisational capacity strengthening.

Sector Health

**MULTI-COUNTRY ASSESSMENT OF SUPPLY CHAIN FINANCE**

2021 ●● 2022

Location Ivory Coast, Kenya, Mozambique, Nigeria, Uganda

Client International Finance Corporation

Purpose Conducted an in-depth analysis of supply chain finance in five countries to determine each market's challenges, opportunities, and practical recommendations to local financial institutions and the International Finance Corporation, which should, ultimately, be a powerful tool for increasing access to finance for small and medium-sized enterprises.

Sector Economic Growth, Inclusive Growth, Innovative Finance

**IMPACT PROGRAM DESIGN**

2021 ●● 2022; 2023

Location Global

Client Global Impact Assets Partners

Purpose Assisting in the design of various impact programs.

Sector Governance, Inclusive Growth

\*All currencies are in Australian dollars

**HEALTH POLICY PLUS**

2015 ●●●●● 2022

Location Global

Client United States Agency for International Development

Purpose Worked with governments across four continents to optimise resources and foster equitable health services, supplies, and delivery systems.

Sector Governance, Health, and Innovative Finance

**FEED THE FUTURE MALAWI AGRICULTURAL DIVERSIFICATION ACTIVITY**

2016 ●●●●● 2022

Location Malawi

Client United States Agency for International Development

Purpose Increased farmers' resilience and livelihood stability by forging stronger relationships with commercial buyers and promoting new technologies.

Sector Economic Growth and Governance

**INVESTMENT SUPPORT FACILITY FOR SMALLHOLDER INCLUSIVE TRANSACTIONS**

2019 ●●●●● 2022

Location Malawi

Client Foundation for a Smoke-Free World

Purpose Generated and closed at least USD 75 million in transactions that integrated at least 25,000 smallholders into their business models.

Sector Economic Growth

**TRANSLATING DATA FOR IMPLEMENTATION**

2018 ●●●●○ 2024

Location Global

Client United States Agency for International Development

Purpose Transforming how data is used to accelerate HIV and COVID-19 epidemic control, moving us from a culture of retrospective reporting to prospective and prescriptive analytics that allow service providers to provide targeted, yet differentiated, prevention and treatment services in the highest need sites.

Sector Health and Impact Measurements

**MEETING TARGETS AND MAINTAINING EPIDEMIC CONTROL**

2019 ●●●●○ 2024

Location Global

Client Family Health International

Purpose Achieving and maintaining HIV epidemic control through strategic technical assistance and direct service delivery by improving HIV case finding, prevention, and treatment programming.

Sector Health

**UGANDA HEALTH SYSTEMS STRENGTHENING**

2019 ●●●●○ 2024

Location Uganda

Client United States Agency for International Development

Purpose Strengthening health systems that are critical for delivering high-quality health services by improving leadership, management, and accountability across public and private health sectors.

Sector Health

**ALLIANCE FOR ETRADE DEVELOPMENT ACTIVITY**

2019 ●●●●○ 2023

Location Global

Client United States Agency for International Development

Purpose Promoting digital trade in developing countries by addressing policy and enabling environment, skills development, trade facilitation and logistics, access to finance and digital payment, and inclusive trade.

Sector Economic Growth

**NEW PARTNERS INITIATIVE EXPANDING HEALTH INITIATIVES (EXPAND)**

2019 ●●●●○ 2024

Location Ethiopia, Liberia, Mali, Senegal, United States of America

Client United States Agency for International Development

Purpose Aiming to increase the availability and utilisation of high-quality health services by developing the capacity of new and underutilised partners.

Sector Health

**INTEGRATED HEALTH SYSTEMS ACTIVITY**

2020 ●●●○ 2023

Location Rwanda

Client United States Agency for International Development

Purpose Developing sustainable financing strategies and ensuring that the Rwandan population has access to quality health services that meet the established minimum standards.

Sector Health and Innovative Finance

**MALI HEALTH SYSTEMS STRENGTHENING**

2020 ●●●○ 2025

Location Mali

Client United States Agency for International Development

Purpose Increasing the capacity of Malians to plan, finance, and manage their own health systems at the facility, district, regional, and national levels.

Sector Health

**DATA FOR IMPACT**

2018 ●●●●○ 2023

Location Global

Client University of North Carolina

Purpose Supporting countries to realise the power of data as actionable evidence that can improve programs, policies, and, ultimately, health outcomes.

Sector Measuring Impact

317K  
Lives  
Touched



**FEED THE FUTURE EAST AFRICA MARKET SYSTEMS ACTIVITY**

2020 ●●●○○○ 2027

**Location** Burundi, Ethiopia, Kenya, Rwanda, Somalia, Sudan, Tanzania, Uganda, Zambia

**Client** United States Agency for International Development

**Purpose** Promoting increased agricultural production, trade, improved policies, finance and investment, and resilience to shocks and stresses in the East Africa region by addressing agricultural issues that can only be solved on a regional basis.

**Sector** Economic Growth, Inclusive Growth

**VOLUNTARY RIGHTS-BASED FAMILY PLANNING PROJECT 2**

2020 ●●●● 2022

**Location** Nigeria

**Client** What Works Association

**Purpose** Received funds to finalise publications started under the first Voluntary Rights-Based Family Planning Project.

**Sector** Health

**NIGERIA STRENGTHENING CIVIC ADVOCACY AND LOCAL ENGAGEMENT (SCALE)**

2020 ●●●○○○ 2025

**Location** Nigeria

**Client** United States Agency for International Development

**Purpose** Strengthening the financial management and advocacy capacity of local Civil Society Organisations and Business Membership Organisations to create a more accountable, transparent, peaceful, and democratic Nigeria with more effective and efficient public service delivery.

**Sector** Governance

**GHANA MOBILISING FINANCE IN AGRICULTURE**

2020 ●●●○○○ 2024

**Location** Ghana

**Client** United States Agency for International Development

**Purpose** Using incentives to spur agricultural finance market behaviour change and system reforms leading to improved economic growth for Ghana.

**Sector** Economic Growth

**GLOBAL FUND PRIVATE SECTOR ENGAGEMENT**

2020 ●●●● 2022

**Location** Global

**Client** Global Fund

**Purpose** Supported grant recipient countries to harness their private sector to deliver more impactful responses to fight Aids, Tuberculosis, and Malaria.

**Sector** Health

**EGYPT TRADE**

2021 ●●○○○○ 2026

**Location** Egypt

**Client** United States Agency for International Development

**Purpose** Providing support to increase the exports from small and medium-sized enterprises (SMEs) by building export capacity of SMEs, strengthening public and private trade-support institutions, and improving the trade and investment environment.

**Sector** Economic Growth

**GLOBAL FUND - SUPPLY CHAINS AND HEALTH SERVICES**

2021 ●●○○ 2023

**Location** Global

**Client** Global Fund

**Purpose** Conducting spot checks of supply chain and health services across twenty-two countries, including desk reviews, data collection, and analysis.

**Sector** Health

**TRANSFORMING THE ECONOMY THROUGH CLIMATE SMART AGRIBUSINESS (NU-TEC)**

2015 ●●●○○○○○ 2022

**Location** Uganda

**Client** UK Foreign, Commonwealth & Development Office

**Purpose** Increased the incomes and climate resilience of small farmers by attracting agribusiness investment and stimulating market linkages.

**Sector** Economic Growth

**PARTNERSHIPS FOR FORESTS**

2016 ●●●○○○○○ 2023

**Location** Global

**Client** UK Foreign, Commonwealth & Development Office

**Purpose** Incentivising sustainable forestry using investment models the private sector, governments, and communities can use to improve returns on commodities.

**Sector** Environment, Governance

**PARTNERSHIP TO ENGAGE, REFORM, AND LEARN - ENGAGED CITIZENS**

2016 ●●●○○○○○ 2023

**Location** Nigeria

**Client** UK Foreign, Commonwealth & Development Office

**Purpose** Supporting transformative reforms in service delivery processes by facilitating partnerships between citizen groups, legislators, and government at local, state, and federal levels.

**Sector** Governance

**ANTI-CORRUPTION EVIDENCE PROGRAMME**

2016 ●●●○○○○○ 2022

**Location** Nigeria

**Client** The School of Oriental & African Studies, University of London

**Purpose** Provided policy advice and communications support to The School of Oriental & African Studies, University of London-managed Anti Corruption Evidence Programme, which delivers practical research on 'what works' to tackle corruption in developing countries.

**Sector** Economic Growth and Governance

**IMPROVING MARKET SYSTEMS FOR AGRICULTURE**

2018 ●●●○○○○○ 2022

**Location** Rwanda

**Client** UK Foreign, Commonwealth & Development Office

**Purpose** Reduced poverty in Rwanda by supporting agricultural markets to work better for the poor.

**Sector** Economic Growth

**INVESTMENT MOBILISATION FOR PROSPERITY AND CATALYTIC TRANSFORMATION (IMPACT)**

2019 ●●●○○○○○ 2023

**Location** Sub-Saharan Africa and South Asia

**Client** UK Foreign, Commonwealth & Development Office

**Purpose** Supporting impact investments into businesses that reach the underserved as consumers, suppliers, distributors, or employees in some of the world's poorest and most fragile states.

**Sector** Economic Growth

**TRANSPARENCY AND ACCOUNTABILITY FOR IMPROVED SERVICE DELIVERY AND ECONOMIC DEVELOPMENT**

2019 ●●●○○○○○ 2024

**Location** Malawi

**Client** UK Foreign, Commonwealth & Development Office

**Purpose** Identifying areas for economic development and service delivery through the implementation of issue-based projects.

**Sector** Economic Growth and Governance

**FOREST LAW ENFORCEMENT GOVERNANCE AND TRADE ACTION PLAN FACILITATION**

2019 ●●●○○○○○ 2023

**Location** Cameroon, Congo, Ghana, Guyana, Liberia

**Client** UK Foreign, Commonwealth & Development Office

**Purpose** Catalysing the Voluntary Partnership Agreement between the country's government and the European Union, with the ultimate goal of creating a sustainable timber licensing system, which reduces the illegal use of forest resources.

**Sector** Environment

\*All currencies are in Australian dollars



**KENYA INVESTMENT MECHANISM**

2018 ●●●○○○○○ 2023

**Location** Kenya

**Client** United States Agency for International Development

**Sector** Economic Growth and Governance

KIM is facilitating USD 520 million in investment for key sectors of Kenya's economy, including agriculture, and for regional trade and investment opportunities under the Prosper Africa initiative. The program supports the mobilisation of private investment and accelerates enterprise-driven development. Twice in 2022, the program surpassed its targets for sourcing capital for small and medium-sized enterprises, nearly a year before the project is due to close, as the team continues to bridge the gap between small businesses and investors.

357K

Lives Touched

\$352M

Private Investment Catalysed

**LIBERIA MULTI-STAKEHOLDER FOREST GOVERNANCE AND ACCOUNTABILITY PROJECT**

2019 ●●●○○○○○ 2023

**Location** Liberia

**Client** UK Foreign, Commonwealth & Development Office

**Purpose** Aiming to improve forest governance in Liberia by enhancing the level of accountability and oversight of Liberia's EU Voluntary Partnership Agreement process.

**Sector** Environment

**UK PARTNERING FOR ACCELERATING CLIMATE TRANSITIONS (UKPACT)**

2020 ●●●○○○○○ 2023

**Location** Global

**Client** UK Government's Department for Business, Energy and Industrial Strategy (BEIS)

**Purpose** Partnering with official development assistance (ODA)-eligible, high-emissions countries to support them in implementing and increasing their ambitions for emissions reductions in line with their Nationally Determined Contributions and the long-term goal of the 2015 Paris Agreement to limit dangerous climate change.

**Sector** Measuring Impact

**SKILLS FOR PROSPERITY – GLOBAL EDUCATION AND SKILLS HUB**

2019 ●●●○○○○○ 2023

**Location** Brazil, Egypt, Indonesia, Kenya, Malaysia, Mexico, Nigeria, Philippines, South Africa

**Client** UK Foreign, Commonwealth & Development Office

**Purpose** Supporting the in-country programs, advising on the delivery of the program, managing the program implementation on a day-to-day basis, and acting on behalf of the UK Foreign, Commonwealth & Development Office.

**Sector** Economic Growth, Education and Workforce Development

**MOBILE FOR DEVELOPMENT CENTRAL INNOVATION FUND MANAGER**

2020 ●●●○○○○○ 2023

**Location** Africa and Asia

**Client** GSMA

**Purpose** Providing robust risk and fund management expertise to the GSMA, and supporting the GSMA with the identification, selection, and funding of innovative digital solutions that have the power to make transformative impact and reduce inequalities in emerging markets.

**Sector** Economic Growth, Education and Workforce Development, Environment, Governance, Inclusive Growth, and Innovative Finance

**SKILLS FOR PROSPERITY**

2020 ●●●● 2023

**Location** Nigeria  
**Client** UK Foreign, Commonwealth & Development Office

**Purpose** Providing necessary training, technical support, and capacity building to strengthen government and private sector systems and processes to institutionalise a National Apprenticeship and Training System.

**Sector** Economic Growth

**GHANA JOBS AND ECONOMIC TRANSFORMATION PROGRAMME**

2020 ●●●●● 2025

**Location** Ghana  
**Client** UK Foreign, Commonwealth & Development Office

**Purpose** Contributing towards economic transformation in Ghana, creating more jobs, and supporting inclusive growth and poverty reduction, while exploring opportunities for climate-friendly interventions.

**Sector** Economic Growth and Inclusive Growth

**REGENERATION - COVID-19 AFRICA RESPONSE AND REBUILD FACILITY**

2020 ●●●● 2022

**Location** Ethiopia, Ghana, Kenya, Liberia, Sierra Leone, Uganda

**Client** German Federal Ministry for the Environment

**Purpose** Supported economically and environmentally sustainable businesses with the aim of protecting at-risk value chains and safeguarding the forest-dependent communities who rely upon them for income.

**Sector** Economic Growth, Environment

**EARLY CHILDHOOD DEVELOPMENT BUSINESS CASE**

2020 ●●●● 2022

**Location** Rwanda  
**Client** United Nations Children's Emergency Fund  
**Purpose** Developed a business case for Early Childhood Development, guided by policy documents and engagement with stakeholders in the tea sector.

**Sector** Economic Growth

**TECHNICAL DUE DILIGENCE R3**

2021 ●●● 2022

**Location** Kenya  
**Client** GSMA  
**Purpose** Supported GSMA Innovation Fund's review of grantees during their second funding round for Digital Urban Services, which aims to support startups crystallising ideas into projects and services.

**Sector** Economic Growth, Environment, Health

**GLOBAL FUND PRIVATE SECTOR ENGAGEMENT STRATEGIC INITIATIVE**

2021 ●●●● 2023

**Location** Botswana, Democratic Republic of Congo, Malawi, Namibia, Niger, Nigeria, Pakistan, Philippines, South Sudan

**Client** Global Fund

**Purpose** Supporting grant recipient countries to harness private sector actors in country to deliver more impactful responses to the three diseases: HIV, Malaria, and Tuberculosis.

**Sector** Health

**TRANSFORMING THE MONITOR AND EVALUATION SYSTEM TO DEMONSTRATE IMPACT**

2021 ●●●●● 2025

**Location** Bangladesh, Ethiopia, Ghana, India, Indonesia, Kenya, Madagascar, Nepal, Zambia

**Client** Unilever and UK Foreign, Commonwealth & Development Office

**Purpose** Improving the results measurement system of social enterprises supported by the Transform initiative so they can better demonstrate impact.

**Sector** Impact Measurements

**TECHNICAL ASSISTANCE TO THE DEPARTMENT OF DEVOLUTION AND PLANNING**

2015 ●●●●●●●● 2023

**Location** Kenya

**Client** EURECNA

**Purpose** Contributing to the implementation of the devolution process as outlined in the new Constitution in Kenya.

**Sector** Economic Growth and Governance

**ENERGY ENTREPRENEURS GROWTH**

2018 ●●●●●●● 2025

**Location** Global

**Client** Shell Foundation

**Purpose** Supporting the structuring of an innovative investment vehicle to provide access to capital to early stage businesses supporting access to energy.

**Sector** Capital Advisory

**TECHNICAL ASSISTANCE IN SUPPORT OF THE EDUCATION SECTOR IN SIERRA LEONE**

2017 ●●●●●●● 2022

**Location** Sierra Leone

**Client** Proman Group

**Purpose** Provided Sierra Leone's relevant institutions with technical assistance to strengthen its management capacity and deliver educational services.

**Sector** Education and Workforce Development, and Governance

**TECHNICAL ASSISTANCE FOR THE EMPLOYMENT PROMOTION THROUGH SMALL- MIDDLE- AND MEDIUM-SIZED ENTERPRISES SUPPORT PROGRAMME**

2018 ●●●●●● 2022

**Location** South Africa

**Client** European Union

**Purpose** Supported inclusive and sustainable economic growth and employment creation in South Africa. Contributed to the target of reducing the official unemployment rate from 25% to 14% by 2020.

**Sector** Economic Growth

**TECHNICAL ASSISTANCE TEAM FOR THE DINU PROGRAMME – UGANDA**

2017 ●●●●●●● 2024

**Location** Uganda

**Client** Proman Group

**Purpose** Consolidating stability in northern Uganda, eradicating poverty and under-nutrition, and strengthening the foundations for sustainable and inclusive socio-economic development.

**Sector** Economic Growth and Governance

**NIGERIA INTEGRATED HEALTH PROGRAM**

2017 ●●●●●●●● 2025

**Location** Nigeria

**Client** United States Agency for International Development

**Purpose** Identifying and supporting the rapid scale-up of proven health interventions to improve and strengthen Nigeria's health service delivery systems.

**Sector** Governance and Health

12M  
Lives  
Touched

**SUPPORTING LOCAL BANKS AND COMPANIES TOWARDS THE DEVELOPMENT OF ENERGY EFFICIENCY AND RENEWABLE ENERGY**

2017 ●●●●●●● 2022

**Location** South Africa

**Client** South African National Energy Development Institute (South African National Energy Development Institute)

**Purpose** Supporting local banks and companies in South Africa towards the development of Energy Efficiency and Renewable Energy with a social impact.

**Sector** Economic Growth and Environment

**GENDER SMART OPPORTUNITY ASSESSMENT**

2018 ●●●●●● 2022

**Location** Global

**Client** German Investment Corporation

**Purpose** Assessed financial institutions' ability to serve women clients, identifying gaps where there is existing market demand, increasing their client base, and recommending next steps that fit existing growth strategies.

**Sector** Measuring Impact

**MALAWI NACALA RAIL AND PORT VALUE ADDITION AND INCLUSIVE PRIVATE SECTOR DEVELOPMENT PROJECT**

2018 ●●●●●●● 2022

**Location** Malawi

**Client** Malawi Investment and Trade Centre

**Purpose** Linked seventeeb agro-processing small- and medium-sized enterprises, twenty-five farmer groups, and 1000+ smallholders with training, markets, and finance.

**Sector** Economic Growth

**PROGRAMME FOR SUPPORTING RENEWABLE ENERGY AND PROMOTING GENDER EQUALITY IN EGYPT**

2019 ●●●●●● 2023

**Location** Egypt

**Client** European Bank for Reconstruction and Development

**Purpose** Undertaking a market study and providing technical assistance to promote women's economic opportunities in the renewable energy sector in Egypt.

**Sector** Inclusive Growth

**CHALLENGE FUND FOR YOUTH EMPLOYMENT**

2019 ●●●●●● 2025

**Location** Burkina Faso, Egypt, Ethiopia, Jordan, Kenya, Morocco, Nigeria, Senegal, Sudan, Tunisia, Uganda

**Client** Dutch Ministry of Foreign Affairs  
**Purpose** Aiming to create a prosperous future for 200,000 young women and men in the Middle East, North Africa, Sahel & West Africa, and Horn of Africa regions.

**Sector** Economic Growth, Education and Workforce Development

**SUPPORT TO THE OFFICE OF THE NATIONAL AUTHORISING OFFICER OF THE EUROPEAN DEVELOPMENT FUND**

2018 ●●●●●● 2022

**Location** Netherlands, Zambia

**Client** European Union

**Purpose** Contributed to efficient and effective programming and implementation of EU-funded projects and programs by the NAO.

**Sector** Economic Growth

**GLOBAL FUND OXYGEN SUPPLY**

2021 ●●● 2022

**Location** Global

**Client** i+solutions

**Purpose** Supported the Global Fund's response to COVID-19 with the procurement and logistics related to oxygen plant, liquid oxygen, and other oxygen therapeutics.

**Sector** Health, Logistics

**BRAC SERVICING**

2017 ●●●●●●● 2025

**Location** Myanmar, Tanzania, Uganda

**Client** BRAC

**Purpose** Supporting multiple BRAC country offices in post investment support services.

**Sector** Capital Advisory

**KENYA HEALTH MANAGEMENT INFORMATION SYSTEMS III**

2021 ●●● 2023

**Location** Kenya

**Client** U.S. Department of Health and Human Services (HHS)

**Purpose** Leveraging on digital health and analytics to harness the power of data for information use.

**Sector** Health and Measuring Impact

**RAPID EVIDENCE ASSESSMENT UPSTREAM MIGRATION**

2022 ●● 2022

**Location** Bangladesh, Eritrea, India, Iran, Iraq, Nigeria, Pakistan, Somalia, Sudan, Vietnam

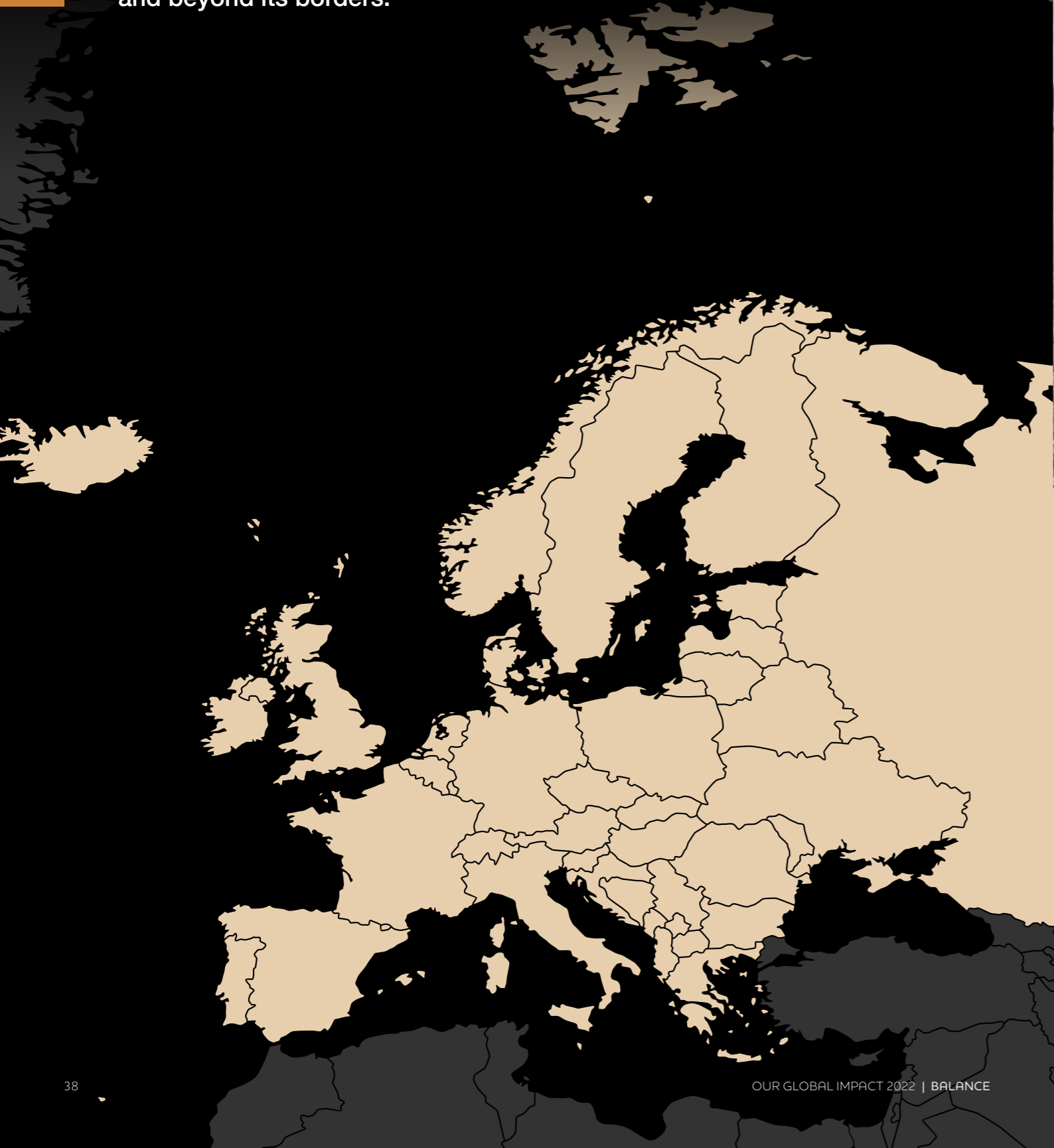
**Client** Development Alternatives Incorporated

**Purpose** Reviewed the effectiveness of upstream migration interventions eligible for Official Development Assistance in tackling irregular migration.

**Sector** Governance, Law & Justice

# Europe

Europe is a leading voice in progressive business, sustainable development, and green growth. This year saw many of our projects in the region pivot in response to the war in Ukraine, both in-country and beyond its borders.



## HUMANITARIAN AND STABILISATION OPERATIONS TEAM

2017 ●●●●●●●● 2024 | Location United Kingdom

Client UK Foreign, Commonwealth & Development Office

Sector Procurement and Logistics

Our team delivers humanitarian emergency response and stabilisation operations support around the world. In its fifth year, HSOT continues to provide the UK Government with additional capacity and specialist expertise to support effective UK responses to sudden-onset disasters, protracted crises, and complex emergencies. In 2022, HSOT's work was critical in the early response to the Russian invasion of Ukraine, where the team continued to provide support in the region throughout the year.

11.8M  
Relief and Medical  
Items Delivered

\$5.5M  
Value of Relief and  
Medical Items Delivered

770  
Tonnes CO<sub>2</sub>  
Captured/Avoided

### REVERSE: ENVIRONMENTAL LAND MANAGEMENT TESTS AND TRIALS PROGRAMME

2022 ● 2022

Location United Kingdom

Client Department for Environment Food & Rural Affairs

Purpose Conducted tests on payment mechanisms, specifically seeking to answer how to blend public and private finance in funding projects for nature restoration.

Sector Climate and Environment

### MOBILISING FINANCE FOR FORESTS TECHNICAL ASSISTANCE FACILITY: LEARNING, CONVENING AND INFLUENCING PLATFORM

2022 ●●●●● 2026

Location United Kingdom

Client Nederlandse Financierings-Maatschappij voor Ontwikkelingslanden (FMO)

Purpose Delivering a series of events, workshops, and publications with the objectives of Learning, Convening, and Influencing from projects supported by the Mobilizing Finance for Forests Fund.

Sector Climate and Environment

### UKRAINE CRISIS

2022 ● 2023

Location Ukraine

Client Australia Department of Foreign Affairs and Trade

Purpose Providing logistical support services in response to the conflict and subsequent humanitarian crisis in both Ukraine and surrounding nations, following a dramatic increase in the number of International Displaced Persons in Western Ukraine in March 2022.

Sector Procurement and Logistics

### PROMOTING RESULTS AND OUTCOMES THROUGH POLICY AND ECONOMIC LEVERS (PROPEL) HEALTH

2022 ●●●●●● 2027

Location Global

Client United States Agency for International Development

Purpose Improving the enabling environment for equitable and sustainable health services, supplies, and delivery systems with a focus on family planning / reproductive health, primary healthcare, and integration with HIV and maternal and child health.

Sector Health

**REVERE: CAIRNGORMS NATIONAL PARK**

2021 ●●●○ — ○● 2021

**Location** United Kingdom  
**Client** Santander UK  
**Purpose** Producing carbon credits by restoring 220 hectares of degraded peatland in the Cairngorms National Park.  
**Sector** Climate and Environment



**REVERE: SOUTH DOWNS NATIONAL PARK**

2022 ●○ 2023

**Location** United Kingdom  
**Client** South Downs National Park Authority  
**Purpose** Designing an investment-ready project aiming at creating biodiversity-rich habitats such as scrub, lowland meadow, and expanding the woodland creation and its connection to the wider landscape; and designing a large scale restoration platform model aiming to identify ecosystem service revenue streams for a group of sites within the same landscape.  
**Sector** Climate and Environment

**UKRAINE ACCOMODATION**

2022 ●○ 2023

**Location** United Kingdom  
**Client** Scottish Government  
**Purpose** Providing broad support to enhance the delivery and the experience of displaced Ukrainians in Scotland across the topics of shelter and humanitarian best practice, welcoming Ukrainians and matching them with housing solutions.  
**Sector** Procurement and Logistics

**CONFLICT, STABILITY AND SECURITY FUND COMMUNITY COHESION PROGRAMME**

2022 ●○ 2023

**Location** Czech Republic, Moldova, Poland, Romania, Slovakia  
**Client** Foreign Commonwealth Development Office  
**Purpose** Conducting research on the tensions and potential fault lines for conflict emerging between Ukrainian refugees and host communities in five countries in Eastern and Central Europe to produce policy recommendations covering humanitarian response, malicious disinformation, and community conflict resolution for UK government and key local stakeholders.  
**Sector** Governance, Law & Justice, Humanitarian Response

**REVERE: SOUTH DOWNS NATIONAL PARK RENATURE**

2022 ●○ 2023

**Location** United Kingdom  
**Client** South Downs National Park Authority  
**Purpose** Conducting assessments to implement two restoration projects focused on generating ecosystem services in the South Downs National Park.  
**Sector** Nature-Based Solutions

**REVERE: NATWEST WOODLAND**

2022 ●○ 2023

**Location** United Kingdom  
**Client** National Westminster Bank  
**Purpose** Co-designing and funding a woodland creation project within a UK National Park.  
**Sector** Climate and Environment

**REVERE: WILD STRATHFILLAN**

2022 ●○ 2023

**Location** United Kingdom  
**Client** Loch Lomond & Trossachs  
**Purpose** Conducting an assessment to implement a subsequent nature restoration finance project focused on generating ecosystem services in Strathfillan in Loch Lomond & The Trossachs National Park.  
**Sector** Climate and Environment

**REVERE: LAKE WINDERMERE**

2022 ●○ 2023

**Location** United Kingdom  
**Client** Lake District National Park Authority  
**Purpose** Designing a suite of catchment-scale nature-based solutions with the potential to significantly reduce phosphorus loading from diffuse pollution in Lake Windermere.  
**Sector** Climate and Environment

**ACCESS TO AGRICULTURAL INPUTS & TECHNOLOGY INDEX**

2022 ● 2022

**Location** Switzerland  
**Client** Confidential  
**Purpose** Assisted in the conceptualisation of a repeatable, transparent new index to be adopted globally and industry-wide to measure the access to modern agricultural inputs and technologies.  
**Sector** Impact Measurements, Inclusive Growth

**MOBILE OFFICES**

2022 ● 2022

**Location** Ukraine  
**Client** Chemonics  
**Purpose** Provided mobile offices in support of the Ukrainian regional administrations of Kharkiv, Luhansk, and Donetsk to ensure continuity of service.  
**Sector** Procurement and Logistics

**NACTIVA**

2022 ● 2022

**Location** Spain  
**Client** Multiple clients  
**Purpose** Designed a platform to accelerate natural capital projects in the Mediterranean Regions of Spain, which create multiple, simultaneous positive impacts for the environment, society, economy, and businesses.  
**Sector** Economic Growth, Climate and Environment

**GLOBAL FUND INDEFINITE QUANTITY CONTRACT (IQ)**

2018 ●●●●●○ 2023

**Location** Global  
**Client** Global Fund  
**Purpose** Providing high-quality technical assistance to Country Coordinating Mechanisms to strengthen their oversight and improve performance and national linkages that will lead to a more coherent and sustainable country response to epidemics.  
**Sector** Health

**ADOLESCENTS AND CHILDREN, HIV INCIDENCE REDUCTION, EMPOWERMENT, AND VIRUS ELIMINATION (ACHIEVE)**

2019 ●●●●●○ 2024

**Location** Global  
**Client** Pact  
**Purpose** Supporting overall data use and demand within the ACHIEVE consortium, working toward HIV/AIDS response and organisational capacity strengthening.  
**Sector** Health

**IMPACT PROGRAM DESIGN**

2021 ●●○ 2022; 2023

**Location** Global  
**Client** Global Impact Assets Partners  
**Purpose** Assisting in the design of various impact programs.  
**Sector** Governance, Inclusive Growth

**HEALTH POLICY PLUS**

2015 ●●●●●●●● 2022

**Location** Global  
**Client** United States Agency for International Development  
**Purpose** Worked with governments across four continents to optimise resources and foster equitable health services, supplies, and delivery systems.  
**Sector** Governance, Health, and Innovative Finance

**BUSINESS ECOSYSTEM PROJECT**

2017 ●●●●●● 2022

**Location** North Macedonia  
**Client** United States Agency for International Development  
**Purpose** Transformed the competitiveness of micro, small, and medium-sized enterprises to increase their productivity, revenues, and number of jobs.  
**Sector** Economic Growth

**UKRAINE HEALTH REFORM SUPPORT**

2018 ●●●●●○ 2025

**Location** Ukraine  
**Client** Deloitte Consulting  
**Purpose** Supporting Ukraine to restore and sustain essential healthcare services and recover from the war, while advancing health financing reforms.  
**Sector** Health

**DATA FOR IMPACT**

2018 ●●●●●○ 2023

**Location** Global  
**Client** University of North Carolina  
**Purpose** Supporting countries to realise the power of data as actionable evidence that can improve programs, policies, and, ultimately, health outcomes.  
**Sector** Measuring Impact

**INCREASING MARKET EMPLOYABILITY**

2018 ●●●●●○ 2023

**Location** North Macedonia  
**Client** Swiss Agency for Development & Cooperation  
**Purpose** Creating 2,706 new and higher quality jobs through private sector development in select high-growth sectors so more unemployed and underemployed Macedonians, particularly youth and women, are engaged in sustainable, decent employment, and earning higher incomes.  
**Sector** Economic Growth

**TRANSLATING DATA FOR IMPLEMENTATION**

2018 ●●●●●○ 2024

**Location** Global  
**Client** United States Agency for International Development  
**Purpose** Transforming how data is used to accelerate HIV and COVID-19 epidemic control, moving us from a culture of retrospective reporting to prospective and prescriptive analytics that allow service providers to provide targeted, yet differentiated, prevention and treatment services in the highest need sites.  
**Sector** Health and Impact Measurements

**MEETING TARGETS AND MAINTAINING EPIDEMIC CONTROL**

2019 ●●●●●○ 2024

**Location** Global  
**Client** Family Health International  
**Purpose** Achieving and maintaining HIV epidemic control through strategic technical assistance and direct service delivery by improving HIV case finding, prevention, and treatment programming.  
**Sector** Health

**ALLIANCE FOR ETRADE DEVELOPMENT ACTIVITY**

2019 ●●●●●○ 2023

**Location** Global  
**Client** United States Agency for International Development  
**Purpose** Promoting digital trade in developing countries by addressing policy and enabling environment, skills development, trade facilitation and logistics, access to finance and digital payment, and inclusive trade.  
**Sector** Economic Growth

**REVERE: NEW FOREST**

2021 ●● 2022

**Location** United Kingdom  
**Client** New Forest National Park  
**Purpose** Conducted nature restoration across three public and privately owned sites in an area of high development pressure in the South East of New Forest National Park.  
**Sector** Environment





**PARTNERSHIPS FOR FORESTS**

2016 ●●●●●●○ 2023

Location Global

Client UK Foreign, Commonwealth & Development Office

Sector Environment, Governance

Partnerships for Forests is incubating forest-friendly businesses in 15 countries, producing market-ready “forest partnerships” that create real value from sustainable land use. The program incentivises sustainable forestry using investment models that help the private sector, governments, and communities to improve returns on commodities. In doing so, our work supports partnerships and small businesses that deliver on commitments for deforestation-free commodities, reduces the pressure on forests, and improves livelihoods. This year, the program’s work included community forestry programs in Tanzania and developing sustainable forests businesses with Indigenous communities in West and Central Africa.

**\$1.09B**  
Investment  
Catalysed

**\$1.05B**  
Private Investment  
Catalysed

**59K**  
Individuals Reporting  
Increased Incomes

**1.9M**  
Hectares Being  
Protected/Restored

**11.2M**  
Tonnes CO<sub>2</sub>  
Captured/Avoided

**CATALYZE**

2019 ●●●●●●○ 2027

Location Global  
Client United States Agency for International Development

Purpose Catalysing USD 2 billion in private capital, especially to underfinanced social sectors and higher risk countries around the globe.

Sector Capital Advisory, Economic Growth, Education and Workforce Development, Inclusive Growth, Innovative Finance

**GLOBAL FUND PRIVATE SECTOR ENGAGEMENT**

2020 ●●●● 2022

Location Global  
Client Global Fund  
Purpose Supporting grant recipient countries to harness their private sector to deliver more impactful responses to fight Aids, Tuberculosis, and Malaria.

Sector Health

**MANAGEMENT OF THE REFUGEE TRANSITION OUTCOMES FUND**

2021 ●●○ 2023

Location United Kingdom  
Client Home Office  
Purpose Operating as fund manager for the GBP 10 million fund, directing the bidding process for suppliers, designing the outcomes-payment mechanism, and managing project delivery.

Sector Education and Workforce Development, Governance, Inclusive Growth

**GLOBAL FUND - SUPPLY CHAINS AND HEALTH SERVICES**

2021 ●●○ 2023

Location Global  
Client Global Fund  
Purpose Conducting spot checks of supply chain and health services across twenty-two countries, including desk reviews, data collection, and analysis.

Sector Health

**UK PARTNERING FOR ACCELERATING CLIMATE TRANSITIONS (UKPACT)**

2020 ●●●○ 2023

Location Global  
Client UK Government’s Department for Business, Energy and Industrial Strategy (BEIS)  
Purpose Partnering with official development assistance (ODA)-eligible, high-emissions countries to support them in implementing and increasing their ambitions for emissions reductions in line with their Nationally Determined Contributions and the long-term goal of the 2015 Paris Agreement to limit dangerous climate change.

Sector Measuring Impact

**PREVENT ALTERNATIVE ALBANIAN SERIOUS ORGANISED CRIME**

2021 ●●○ 2023

Location Albania  
Client Home Office  
Purpose Identifying pathways to prevent young people in Albania from entering into Serious Organised Crime.

Sector Governance

**RESTART UK**

2021 ●●○ 2026

Location United Kingdom  
Client Fedcap Employment  
Purpose Providing enhanced support for finding jobs to Universal Credit claimants who have been out of work for between twelve to eighteen months.

Sector Education and Workforce Development

**MOBILIST PRODUCT PLATFORM**

2021 ●●○ 2026

Location United Kingdom  
Client UK Foreign, Commonwealth & Development Office  
Purpose Identifying and supporting commercially viable new, publicly listed investment products that increase the flow of private sector capital towards SDG financing in emerging and frontier markets.

Sector Capital Advisory

**REVERE: NORTH YORK MOORS**

2021 ●● 2022

Location United Kingdom  
Client North York Moors National Park  
Purpose Delivered nature restoration in the Esk Valley, while creating long-term economic returns for land managers through the sale of resulting ecosystem services.

Sector Environment

**REVERE: SOUTH DOWNS NATIONAL PARK BROADREED**

2021 ●● 2022

Location United Kingdom  
Client South Downs National Park Authority  
Purpose Renatured arable farmland at Broadreed Farm, Southdowns National Park for multiple positive environmental outcomes.

Sector Environment

**TREE PLANTING IN SCOTLAND**

2021 ●●○ 2024

Location United Kingdom  
Client Capita Business Services  
Purpose Planting 6,000 trees across the Cairngorms, and Loch Lomond and the Trossachs National Parks in Scotland between 2021 and 2023.

Sector Climate and Environment

**REVERE: NORTH YORK MOORS DISCOVERY GRANT**

2021 ●●○ 2023

Location United Kingdom  
Client North York Moors National Park  
Purpose Developing a commercial model for peatland restoration at scale in the North York Moors National Park, validating eligible projects under the UK Peatland Code and establishing carbon off-take, benefits sharing, and long-term land use change agreements.

Sector Climate and Environment, Innovative Finance

**REVERE: NORFOLK BROADS**

2021 ●●○ 2023

Location United Kingdom  
Client Broads Authority  
Purpose Developing a New Economic model for Broads peatland restoration, validating eligible projects under the UK Peatland Code and establishing carbon off-take, benefits, sharing and long-term land use change agreements.

Sector Climate and Environment, Innovative Finance

**REVERE: NATIONAL LOTTERY HERITAGE FUND HERITAGE HORIZONS**

2021 ●●○ 2023

Location United Kingdom  
Client Cairngorms National Park Authority  
Purpose Developing new models of inclusive and equitable land use, and land management and collaborations to engage with nature at the Cairngorms National Park.

Sector Climate and Environment

**ADVANCING EU’S ROLE IN MULTILATERAL FORA IN ASIA**

2017 ●●●●●○ 2023

Location Belgium, United Kingdom  
Client EUFOR  
Purpose Promoting the political, security, and economic interests of the EU by strengthening its engagement in different multilateral fora in Asia.

Sector Economic Growth, Governance

**GENDER SMART OPPORTUNITY ASSESSMENT**

2018 ●●●●● 2022

Location Global  
Client German Investment Corporation  
Purpose Assessed financial institutions’ ability to serve women clients, identifying gaps where there is existing market demand, increasing their client base, and recommending next steps that fit existing growth strategies.

Sector Measuring Impact

**SUPPORT TO THE OFFICE OF THE NATIONAL AUTHORISING OFFICER OF THE EUROPEAN DEVELOPMENT FUND**

2018 ●●●●● 2022

Location Netherlands, Zambia  
Client European Union  
Purpose Contributed to efficient and effective programming and implementation of EU-funded projects and programs by the NAO.

Sector Economic Growth

**GLOBAL FUND OXYGEN SUPPLY**

2021 ●● 2022

Location Global  
Client i+solutions  
Purpose Supported the Global Fund’s response to COVID-19 with the procurement and logistics related to oxygen plant, liquid oxygen, and other oxygen therapeutics.

Sector Health, Logistics

**RESEARCH ON ROLE OF SYSTEMS THINKING**

2018 ●●●●●○ 2026

Location United Kingdom  
Client Confidential  
Purpose Researching and drafting a report on the importance of systems thinking in impact investing.

Sector Capital Advisory

**ENERGY ENTREPRENEURS GROWTH**

2018 ●●●●●○ 2025

Location Global  
Client Shell Foundation  
Purpose Supporting the structuring of an innovative investment vehicle to provide access to capital to early stage businesses supporting access to energy.

Sector Capital Advisory

# Americas

Challenges and opportunities in the Americas span inclusive growth, commercial innovation, and sustainable development. We work closely with USAID and a variety of public and private sector organisations, with a global hub office in Washington, DC.



All currencies are in Australian dollars

AMERICAS



## PERU CACAO ALLIANCE PROJECT

2016 ●●●●●●●● 2022

Location Peru

Client United States Agency for International Development

Sector Economic Growth

This recently closed project was hugely successful in reaching individuals and creating jobs, providing pathways out of poverty by giving Peruvians direct access to cacao markets, services, and finances. The Alliance and its partners developed 16 new, regionally-based alliances and businessmodels that will serve as profitable platforms for cacao service delivery, and increased 20,000 households' incomes. The technical assistance support to smallholder farmers in the Amazon provided by the Alliance will continue long after the project concludes.

14K  
Individuals Reporting  
Increased Incomes

\$80M  
Public and Private  
Investment Catalysed

79K  
Hectares Being  
Protected/Restored

## KNOWLEDGE BASE CONSOLIDATION FOR SKILLS INITIATIVE

2022 ● 2022

Location United States of America

Client International Council on Mining and Metals

Purpose Created a findings report containing the knowledge base around workforce and community skills to help the client identify areas of opportunity to implement their 15-year Skills initiative.

Sector Infrastructure

## PROMOTING RESULTS AND OUTCOMES THROUGH POLICY AND ECONOMIC LEVERS (PROPEL) HEALTH

2022 ●●●●●● 2027

Location Global

Client United States Agency for International Development

Purpose Improving the enabling environment for equitable and sustainable health services, supplies, and delivery systems with a focus on family planning / reproductive health, primary healthcare, and integration with HIV and maternal and child health.

Sector Health

## BUILDING CLIMATE RESILIENCE MINING SECTOR

2022 ●● 2023

Location United States of America

Client International Council on Mining and Metals and International Finance Corporation

Purpose Enhancing risk management and building resilience inside mining companies and within the local communities upon which they depend through research, knowledge sharing, and building International Finance Corporation offerings to address the challenge.

Sector Climate and Environment, Infrastructure

## SUNFLOWER MASTERCLASS

2022 ● 2022

Location United States of America

Client Sunflower Electric Power Corporation

Purpose Delivered a training on the Strategy Execution System to forty employees of the electricity provision ecosystem partners of Sunflower.

Sector Education and Workforce Development



### CREATING ECONOMIC OPPORTUNITIES

2018 ●●●●●○ 2023 **Location** Guatemala

**Client** United States Agency for International Development

**Sector** Economic Growth

Creating Economic Opportunities spurs productive economic activity in and beyond Guatemala's capital city. Using market-driven approaches, the project coordinates private sector efforts with national and local stakeholders to promote trade and investment, mobilise private sector financing, update productive infrastructure, and strengthen private sector competitiveness. In addition to Guatemala City, the project focuses on the five western highland departments that experience the highest rates of migration so Guatemalans have the opportunities they need to prosper at home.

246  
Small Businesses with  
Increased Income

\$307M  
Value of Small Businesses'  
Increased Income

128  
Partnerships Established

\$193M  
Private Sector Investment Catalysed

#### ECONOMIC DEVELOPMENT FACILITY DESIGN

2022 ● 2022  
**Location** Peru  
**Client** Confidential  
**Purpose** Designed a facility for investment in the identified economic development projects (dairy, cheese, potatoes, and mining suppliers) for a mining company.  
**Sector** Economic Growth

#### COCOA TEST AND LEARN

2022 ● ○ 2023  
**Location** Ecuador  
**Client** Confidential  
**Purpose** Testing the viability of establishing a long term supply agreement for procuring sustainable cocoa in Ecuador.  
**Sector** Climate and Environment, Economic Growth, Inclusive Growth

#### TRANSPORTATION AND DECARBONIZATION WORKSHOP

2022 ● 2022  
**Location** Saint Lucia  
**Client** Saint Lucia Electricity Services Ltd  
**Purpose** Held a workshop series on decarbonisation of the transportation sector in Saint Lucia to increase awareness of the landscape, challenges, and opportunities across players in the Electric Vehicle transportation ecosystem.  
**Sector** Climate and Environment, Economic Growth, Inclusive Growth, Infrastructure

#### STRATEGY CAPACITY BUILDING

2022 ● 2022  
**Location** United States of America  
**Client** Adventist HealthCare  
**Purpose** Facilitated a half-day workshop to increase strategy development capacity by reviewing the Balanced Scorecard and strategy execution best practices.  
**Sector** Health, Inclusive Growth

#### HIV SCREENER PILOT

2022 ● 2022  
**Location** United States of America  
**Client** Cancer Support Community  
**Purpose** Supported in the development of an HIV Distress Screening Program, which was designed for use in a community-based HIV care site through the analysis of barriers and facilitators to distress screening in HIV care settings.  
**Sector** Health

#### SOUTHERN MEXICO GENERATING EMPLOYMENT AND SUSTAINABILITY (SURGES)

2022 ● ○ ○ ○ ○ ○ 2027  
**Location** Mexico  
**Client** United States Agency for International Development  
**Purpose** Working in four market systems - cocoa, coffee, honey, and sustainable tourism - in five states in Southern Mexico to sustainably increase employment, sales, and investments while preserving the environment.  
**Sector** Economic Growth

#### ASSESSING THE POTENTIAL OF PROMISING NON-TIMBER FOREST PRODUCTS IN THE ORINOQUIA REGION OF COLOMBIA

2022 ● ○ 2023  
**Location** Colombia  
**Client** World Bank  
**Purpose** Conducting research to identify non-timber forest products with commercial potential in the Orinoquia region of Colombia, and making recommendations for how to incubate and scale identified value chain markets to bring economic and environmental benefits to the region.  
**Sector** Climate and Environment, Inclusive Growth

\*All currencies are in Australian dollars

#### SELVA FUND DESIGN

2022 ● ○ 2023  
**Location** Brazil, Colombia, Peru and Ecuador  
**Client** Conservation International Foundation  
**Purpose** Designing the Selva Fund, an open-ended impact debt fund that will provide medium to long term loans and technical assistance to small and medium-sized enterprises that help protect and restore the Amazonian forests in Brazil, Colombia, Peru, and Ecuador.  
**Sector** Environment, Capital Advisory

#### AMAZON FUND STRATEGIC PLAN

2022 ● 2022  
**Location** Brazil  
**Client** Confidential  
**Purpose** Prepared a strategic plan for a fund which aims to become one of the largest private funds dedicated to socio-environmental investment in the Amazon.  
**Sector** Climate and Environment, Economic Growth, Inclusive Growth

#### FORESTRY CONSERVATION ROADMAP

2022 ● ○ 2023  
**Location** Brazil  
**Client** Confidential  
**Purpose** Developing a roadmap for implementing the client's forestry target of protecting 500,000 hectares of land in the Amazon by 2030.  
**Sector** Climate and Environment, Nature-Based Solutions

#### GLOBAL FUND INDEFINITE QUANTITY CONTRACT (IQC)

2018 ●●●●●○ 2023  
**Location** Global  
**Client** Global Fund  
**Purpose** Providing high-quality technical assistance to Country Coordinating Mechanisms to strengthen their oversight and improve performance and national linkages that will lead to a more coherent and sustainable country response to epidemics.  
**Sector** Health

#### ADOLESCENTS AND CHILDREN, HIV INCIDENCE REDUCTION, EMPOWERMENT, AND VIRUS ELIMINATION (ACHIEVE)

2019 ●●●●●○ 2024  
**Location** Global  
**Client** Pact  
**Purpose** Supporting overall data use and demand within the ACHIEVE consortium, working toward HIV/AIDS response and organisational capacity strengthening.  
**Sector** Health

#### LEARNING EVALUATION ANALYSIS PROJECT

2018 ●●●●●○ 2023  
**Location** United States of America  
**Client** Integra  
**Purpose** Offering access to rigorous, independent, and high-quality analytical services to support economic and policy analyses, strategy and project design, and monitoring and evaluation.  
**Sector** Economic Growth

#### TRANSLATING DATA FOR IMPLEMENTATION

2018 ●●●●●○ 2024  
**Location** Global  
**Client** United States Agency for International Development  
**Purpose** Transforming how data is used to accelerate HIV and COVID-19 epidemic control, moving us from a culture of retrospective reporting to prospective and prescriptive analytics that allow service providers to provide targeted, yet differentiated, prevention and treatment services in the highest need sites.  
**Sector** Health and Impact Measurements



#### ST. LUCIA ELECTRICITY SERVICES LIMITED (LUCELEC) STRATEGY

2021 ●● 2022  
**Location** Saint Lucia  
**Client** St. Lucia Electricity Services Limited  
**Purpose** Developed a fifteen year strategic plan for the for-profit electric utility that serves Saint Lucia.  
**Sector** Governance

#### IMPACT PROGRAM DESIGN

2021 ●●●○ 2022; 2023  
**Location** Global  
**Client** Global Impact Assets Partners  
**Purpose** Assisting in the design of various impact programs.  
**Sector** Governance, Inclusive Growth

#### ECONOMIC DEVELOPMENT PROGRAM DESIGN

2021 ●● 2022  
**Location** Peru  
**Client** Confidential  
**Purpose** Designed an economic development program and a facility fund that will provide benefit to local entrepreneurship for the region close to the mining site.  
**Sector** Economic Growth

#### HEALTH POLICY PLUS

2015 ●●●●●●●● 2022  
**Location** Global  
**Client** United States Agency for International Development  
**Purpose** Worked with governments across four continents to optimise resources and foster equitable health services, supplies, and delivery systems.  
**Sector** Governance, Health, and Innovative Finance

#### UNITED STATES AGENCY FOR INTERNATIONAL DEVELOPMENT ECONOMIC COMPETITIVENESS PROJECT

2017 ●●●●●○ 2024  
**Location** El Salvador  
**Client** United States Agency for International Development  
**Purpose** Strengthening micro, small, and medium-sized enterprises, encouraging private sector investment, and improving El Salvador's business environment.  
**Sector** Economic Growth

#### DATA FOR IMPACT

2018 ●●●●●○ 2023  
**Location** Global  
**Client** University of North Carolina  
**Purpose** Supporting countries to realise the power of data as actionable evidence that can improve programs, policies, and, ultimately, health outcomes.  
**Sector** Measuring Impact



**MEETING TARGETS AND MAINTAINING EPIDEMIC CONTROL**

**2019** ●●●●●○ **2024**  
**Location** Global  
**Client** Family Health International  
**Purpose** Achieving and maintaining HIV epidemic control through strategic technical assistance and direct service delivery by improving HIV case finding, prevention, and treatment programming.  
**Sector** Health

**ALLIANCE FOR ETRADE DEVELOPMENT ACTIVITY**

**2019** ●●●●●○ **2023**  
**Location** Global  
**Client** United States Agency for International Development  
**Purpose** Promoting digital trade in developing countries by addressing policy and enabling environment, skills development, trade facilitation and logistics, access to finance and digital payment, and inclusive trade.  
**Sector** Economic Growth

**CATALYZE**

**2019** ●●●●●○ **2027**  
**Location** Global  
**Client** United States Agency for International Development  
**Purpose** Catalysing USD 2 billion in private capital, especially to underfinanced social sectors and higher risk countries around the globe.  
**Sector** Capital Advisory, Economic Growth, Education and Workforce Development, Inclusive Growth, Innovative Finance

**VARIABLE PAYMENT OBLIGATION (VPO) COLOMBIA**

**2019** ●●●●●○ **2022**  
**Location** Colombia  
**Client** United States Agency for International Development  
**Purpose** Facilitated access to financial and non-financial services for women entrepreneurs.  
**Sector** Economic Growth

**PRIVATE SECTOR ENGAGEMENT FOR CONTRACTING AND COMMUNICATIONS**

**2019** ●●●●●○ **2024**  
**Location** United States of America  
**Client** United States Agency for International Development  
**Purpose** Providing the United States Agency for International Development's Office of Acquisition and Assistance's Professional Development and Training Division with a structured training program in Private Sector Engagement for acquisition and assistance professionals across the agency.  
**Sector** Education and Workforce Development

**VARIABLE PAYMENT OBLIGATION (VPO) ARGIDIUS**

**2020** ●●●●●○ **2025**  
**Location** Guatemala  
**Client** Argidius Foundation  
**Purpose** Facilitating access to financial and non-financial services for small and medium-sized enterprises.  
**Sector** Economic Growth

**GLOBAL FUND PRIVATE SECTOR ENGAGEMENT**

**2020** ●●●●●○ **2022**  
**Location** Global  
**Client** Global Fund  
**Purpose** Supported grant recipient countries to harness their private sector to deliver more impactful responses to fight AIDS, Tuberculosis, and Malaria.  
**Sector** Health

**GLOBAL HEALTH SUPPLY CHAIN PROGRAM**

**2021** ●●●●●○ **2022**  
**Location** Honduras  
**Client** Chemonics  
**Purpose** Provided technical assistance in support of country-level management of COVID-19.  
**Sector** Health

**PIMA COUNTY EVALUATION**

**2021** ●●●●●○ **2023**  
**Location** United States of America  
**Client** Pima County Department of Health  
**Purpose** Conducting the monitoring and evaluation of the county health department's COVID-19 vaccine rollout and clinical service delivery to identify areas for improvement and ensure continued success.  
**Sector** Health

**GLOBAL FUND - SUPPLY CHAINS AND HEALTH SERVICES**

**2021** ●●●●●○ **2023**  
**Location** Global  
**Client** Global Fund  
**Purpose** Conducting spot checks of supply chain and health services across twenty-two countries, including desk reviews, data collection, and analysis.  
**Sector** Health

**ENGAGING EMPLOYERS TO IMPROVE MATERNAL - NEWBORN HEALTH OUTCOMES**

**2021** ●●●●●○ **2023**  
**Location** United States of America  
**Client** Pittsburgh Business Group on Health  
**Purpose** Facilitating discussions and providing expertise on maternal and newborn health, racial equity, and collective impact to bring employers to the table to improve maternal - newborn health outcomes in the Pittsburgh Region.  
**Sector** Health

**PARTNERSHIPS FOR FORESTS**

**2016** ●●●●●○ **2023**  
**Location** Global  
**Client** UK Foreign, Commonwealth & Development Office  
**Purpose** Incentivising sustainable forestry using investment models the private sector, governments, and communities can use to improve returns on commodities.  
**Sector** Environment, Governance

**NEW PARTNERS INITIATIVE EXPANDING HEALTH INITIATIVES (EXPAND)**

**2019** ●●●●●○ **2024**  
**Location** Ethiopia, Liberia, Mali, Senegal, United States of America  
**Client** United States Agency for International Development  
**Purpose** Aiming to increase the availability and utilisation of high-quality health services by developing the capacity of new and underutilised partners.  
**Sector** Health



**BRAZIL TRADE FACILITATION**

**2019** ●●●●●○ **2023**  
**Location** Brazil  
**Client** UK Foreign, Commonwealth & Development Office  
**Purpose** Supporting Brazil's economic development by reducing the costs of trade and increasing the participation of Brazilian micro- small- and medium-sized enterprises in global value chains.  
**Sector** Economic Growth

**UK PARTNERING FOR ACCELERATING CLIMATE TRANSITIONS (UKPACT)**

**2020** ●●●●●○ **2023**  
**Location** Global  
**Client** UK Government's Department for Business, Energy and Industrial Strategy (BEIS)  
**Purpose** Partnering with official development assistance (ODA)-eligible, high-emissions countries to support them in implementing and increasing their ambitions for emissions reductions in line with their Nationally Determined Contributions and the long-term goal of the 2015 Paris Agreement to limit dangerous climate change.  
**Sector** Measuring Impact

**SKILLS FOR PROSPERITY – GLOBAL EDUCATION AND SKILLS HUB**

**2019** ●●●●●○ **2023**  
**Location** Brazil, Egypt, Indonesia, Kenya, Malaysia, Mexico, Nigeria, Philippines, South Africa  
**Client** UK Foreign, Commonwealth & Development Office  
**Purpose** Supporting the in-country programs, advising on the delivery of the program, managing the program implementation on a day-to-day basis, and acting on behalf of the UK Foreign, Commonwealth & Development Office.  
**Sector** Economic Growth, Education and Workforce Development

**BRAZILIAN INTELLECTUAL PROPERTY OFFICE FOR THE 21ST CENTURY**

**2020** ●●●●●○ **2022**  
**Location** Brazil  
**Client** UK Foreign, Commonwealth & Development Office  
**Purpose** Supported Brazil in improving the management of Intellectual Property Rights by implementing targeted interventions that will bring the country closer to international standards and practices in this sector.  
**Sector** Economic Growth

**REGENERATION CARBON CREDITS BROKERAGE**

**2021** ●●●●●○ **2023**  
**Location** Brazil  
**Client** Respira International Limited  
**Purpose** Aiming to broker transactions of carbon credits and other ecosystem services from tropical jurisdictions, channelling much needed finance to restoration projects on the ground.  
**Sector** Climate and Environment

**SOURCING SUSTAINABLE COCOA PROOF OF CONCEPTS**

**2021** ●●●●●○ **2022**  
**Location** Ecuador, Indonesia  
**Client** Confidential  
**Purpose** Designed the long-term business, operations and partnerships, and prepared the implementation of new cocoa sourcing models' Proof of Concepts in Ecuador and Indonesia.  
**Sector** Economic Growth, Climate and Environment, Inclusive Growth

**TECHNICAL ASSISTANCE FOR STRATEGIC PROGRAMMING IN CENTRAL AMERICA – ATEPECA**

**2017** ●●●●●○ **2023**  
**Location** Nicaragua  
**Client** Eureka  
**Purpose** Increasing the capacity of institutions of the Central American Integration System, civil society organisations, and partners to carry out regional policies and initiatives.  
**Sector** Education and Workforce Development, Governance

**CREATING STAKEHOLDER VALUE WITH FLAGSHIP PROJECTS**

**2022** ●●●●●○ **2023**  
**Location** Chile, Peru, Australia, Ghana, South Africa  
**Client** Confidential  
**Purpose** Assisting a mining company in developing a vision and framework that will serve as criteria for the selection of flagship projects in the host communities of their operating areas.  
**Sector** Impact Measurements, Infrastructure



**GENDER SMART OPPORTUNITY ASSESSMENT**

**2018** ●●●●●○ **2022**  
**Location** Global  
**Client** German Investment Corporation  
**Purpose** Assessed financial institutions' ability to serve women clients, identifying gaps where there is existing market demand, increasing their client base, and recommending next steps that fit existing growth strategies.  
**Sector** Measuring Impact

**ECOMICRO**

**2019** ●●●●●○ **2022**  
**Location** Jamaica  
**Client** COK Sodality Co-operative Credit Union  
**Purpose** Designed and implemented a green finance product, assessing the portfolio vulnerability to climate change, and developing environmental guidelines and policies.  
**Sector** Innovative Finance

**GLOBAL FUND OXYGEN SUPPLY**

**2021** ●●●●●○ **2022**  
**Location** Global  
**Client** i+solutions  
**Purpose** Supported the Global Fund's response to COVID-19 with the procurement and logistics related to oxygen plant, liquid oxygen, and other oxygen therapeutics.  
**Sector** Health, Logistics

**ENERGY ENTREPRENEURS GROWTH**

**2018** ●●●●●○ **2025**  
**Location** Global  
**Client** Shell Foundation  
**Purpose** Supporting the structuring of an innovative investment vehicle to provide access to capital to early stage businesses supporting access to energy.  
**Sector** Capital Advisory

**IMPACT INVESTING IN SUSTAINABLE FORESTRY RESTORATION AT SCALE**

**2021** ●●●●●○ **2023**  
**Location** Brazil  
**Client** Fundo Vale  
**Purpose** Designing and implementing a Project Development Facility focused on making investments in socioenvironmental business models that will deliver Vale's 2030 commitment to recovering 100,000 hectares of land across Brazil.  
**Sector** Environment, Inclusive Growth, Innovative Finance

**DESIGN OF AN AMAZON PROTECTION INVESTMENT PLATFORM**

**2021** ●●●●●○ **2022**  
**Location** Brazil  
**Client** Confidential  
**Purpose** Developed strategy, mechanisms, and vehicles to attract and execute profitable investments in the Amazon, and a pipeline of investment opportunities on innovative, sustainable land use-related businesses.  
**Sector** Climate and Environment, Inclusive Growth

# Middle East

From supporting the private sector in Jordan to formulating public health laws in Saudi Arabia, our work in the Middle East is focused on the systems, institutions, and sustainability of this growing region.



\*All currencies are in Australian dollars

MIDDLE EAST

## IMPROVING GOVERNANCE OF LIVESTOCK OVERGRAZING

2021 ●● 2022

**Location** Saudi Arabia

**Purpose** Improved the governance of livestock overgrazing in order to address the issue of environmental degradation, particularly the loss of green cover in the Kingdom of Saudi Arabia.

**Sector** Environment



## REVIEW OF STRATEGY IMPLEMENTATION AND CORPORATE PERFORMANCE MANAGEMENT

2022 ●●● 2023

**Location** United Arab Emirates

**Client** Dubai Government Human Resources Department

**Purpose** Developing the 2023-2026 strategy for the Dubai Government's Human Resources Department, including the set up of their operating model for strategy execution. Supporting the implementation of the strategy across the organisation for the purpose of enhancing internal capabilities and overall performance.

**Sector** Governance, Law & Justice

## DUBAI CHAMBERS INTEGRATED BUSINESS AWARDS 2022

2022 ●●● 2023

**Location** United Arab Emirates

**Client** Dubai Chambers

**Purpose** Developing the new framework, operating model, and implementation roadmap for the integration of existing business, innovation, and service excellence awards for Dubai's private sector.

**Sector** Governance, Law & Justice, Economic Growth

## PROMOTING RESULTS AND OUTCOMES THROUGH POLICY AND ECONOMIC LEVERS (PROPEL) HEALTH

2022 ●●●●●● 2027

**Location** Global

**Client** United States Agency for International Development

**Purpose** Improving the enabling environment for equitable and sustainable health services, supplies, and delivery systems with a focus on family planning / reproductive health, primary healthcare, and integration with HIV and maternal and child health.

**Sector** Health

## SOIL AMENDMENT

2022 ●●●●● 2026

**Location** Saudi Arabia

**Client** NEOM

**Purpose** Improving the efficiency and quality of vegetable and fruit production through the use of soil amendments by conducting soil amendment trials and testing to optimise results and ensure the highest quality produce. Aiming to utilise biowaste materials from the local area to enhance the soil and reduce waste.

**Sector** Environment

## PLANT PROTECTION & HEALTH

2022 ●●● 2024

**Location** Saudi Arabia

**Client** Ministry of Environment, Water, & Agriculture

**Purpose** Working with the Ministry of Environment, Water, and Agriculture to find effective ways to implement plant protection activities in Saudi Arabia.

**Sector** Environment

## PESTS CONTROL STRATEGIES

2022 ●●● 2024

**Location** Saudi Arabia

**Client** Ministry of Environment, Water, & Agriculture

**Purpose** Supporting the Ministry of Environment, Water, and Agriculture in identifying and developing strategies to decrease damage by pests to crop production.

**Sector** Environment

**NATIONALISATION OF THE FISHERIES SECTOR**

2022 ● ○ 2023

**Location** Saudi Arabia  
**Client** Ministry of Environment, Water, & Agriculture  
**Purpose** Promoting the localisation of fisheries practices by organising workshops, providing field training, and transferring knowledge to local fishermen with a focus on capacity building through the use of innovative tools and techniques.  
**Sector** Environment



**INSTITUTIONAL STRATEGY & ORGANISATIONAL ALIGNMENT**

2022 ● ○ 2023  
**Location** Saudi Arabia  
**Client** National Debt Management  
**Purpose** Working with the National Debt Management Center to define their first institutional strategy and align the sectors and management teams toward four strategic themes based on current assessment and benchmarking practices, and trends used across the debt sector globally.  
**Sector** Governance, Law & Justice

**GEOSPATIAL STRATEGY AND GOVERNANCE**

2022 ● ○ 2023  
**Location** Saudi Arabia  
**Client** Ministry of Environment, Water, & Agriculture  
**Purpose** Supporting the Ministry of Environment, Water, & Agriculture to provide effective means for geospatial data governance, integration, and analysis, as well as integrated and intelligence services across all domains.  
**Sector** Environment

**SKILLS VERIFICATION PROGRAM DEVELOPMENT**

2022 ● 2022  
**Location** Saudi Arabia  
**Client** Takamol for Business Services  
**Purpose** Developed a framework for quality assurance, assessment processes, and test centers for incoming workers across low- and semi-skilled job positions.  
**Sector** Governance, Law & Justice

**ESTABLISHING A UNIT TO MANAGE INTERNATIONAL INDICES**

2022 ● ○ 2023  
**Location** Saudi Arabia  
**Client** Takamol for Business Services  
**Purpose** Establishing a unit to manage international indices and collaborate with stakeholders to improve the Kingdom of Saudi Arabia's rankings for economic advancement.  
**Sector** Governance, Law & Justice

**PERFORMANCE MODELLING AND FORECASTING UNIT**

2022 ● ○ ○ 2024  
**Location** Saudi Arabia  
**Client** Ministry of Human Resources and Social Development  
**Purpose** Helping ministry leadership to introduce corrective measures to achieve their strategic goals and manage their resources efficiently.  
**Sector** Governance, Law & Justice

\*All currencies are in Australian dollars

**LINKING PERFORMANCE TO COMPENSATION & REWARDS**

2022 ● ○ 2023  
**Location** Saudi Arabia  
**Client** Social Development Bank  
**Purpose** Helping the Social Development Bank to identify strategic performance drivers at all levels within the bank and link employee performance to strategic targets by introducing monetary and non-monetary incentives.  
**Sector** Governance, Law & Justice

**EXPORTERS ASSESSMENT PHASE 2**

2022 ● ○ 2023  
**Location** Saudi Arabia  
**Client** Saudi Export Development Authority  
**Purpose** Helping the Saudi Export Development Authority to enhance the export potential of their existing members who have been exporting non-oil products and services, or plan to enter the international market.  
**Sector** Economic Growth

**STRATEGY AND BUSINESS PLAN DEVELOPMENT**

2022 ● ○ 2023  
**Location** Saudi Arabia  
**Client** Ministry of Tourism  
**Purpose** Working with the Ministry of Tourism to develop their 2023 Business Plan, supporting in the development of strategic themes, objectives, priorities, and balanced scorecards.  
**Sector** Economic Growth

**GLOBAL FUND INDEFINITE QUANTITY CONTRACT (IQC)**

2018 ● ● ● ● ● ○ 2023  
**Location** Global  
**Client** Global Fund  
**Purpose** Providing high-quality technical assistance to Country Coordinating Mechanisms to strengthen their oversight and improve performance and national linkages that will lead to a more coherent and sustainable country response to epidemics.  
**Sector** Health

**ADOLESCENTS AND CHILDREN, HIV INCIDENCE REDUCTION, EMPOWERMENT, AND VIRUS ELIMINATION (ACHIEVE)**

2019 ● ● ● ● ● ○ 2024  
**Location** Global  
**Client** Pact  
**Purpose** Supporting overall data use and demand within the ACHIEVE consortium, working toward HIV/AIDS response and organisational capacity strengthening.  
**Sector** Health

**IMPACT PROGRAM DESIGN**

2021 ● ● ○ 2022; 2023  
**Location** Global  
**Client** Global Impact Assets Partners  
**Purpose** Assisting in the design of various impact programs.  
**Sector** Governance, Inclusive Growth

**HEALTH POLICY PLUS**

2015 ● ● ● ● ● ● ● ● 2022  
**Location** Global  
**Client** United States Agency for International Development  
**Purpose** Working with governments across four continents to optimise resources and foster equitable health services, supplies, and delivery systems.  
**Sector** Governance, Health, and Innovative Finance

**DATA FOR IMPACT**

2018 ● ● ● ● ● ○ 2023  
**Location** Global  
**Client** University of North Carolina  
**Purpose** Supporting countries to realise the power of data as actionable evidence that can improve programs, policies, and, ultimately, health outcomes.  
**Sector** Measuring Impact

**TRANSLATING DATA FOR IMPLEMENTATION**

2018 ● ● ● ● ● ○ 2024  
**Location** Global  
**Client** United States Agency for International Development  
**Purpose** Transforming how data is used to accelerate HIV and COVID-19 epidemic control, moving us from a culture of retrospective reporting to prospective and prescriptive analytics that allow service providers to provide targeted, yet differentiated, prevention and treatment services in the highest need sites.  
**Sector** Health and Impact Measurements

**MEETING TARGETS AND MAINTAINING EPIDEMIC CONTROL**

2019 ● ● ● ● ● ○ 2024  
**Location** Global  
**Client** Family Health International  
**Purpose** Achieving and maintaining HIV epidemic control through strategic technical assistance and direct service delivery by improving HIV case finding, prevention, and treatment programming.  
**Sector** Health

**ALLIANCE FOR ETRADE DEVELOPMENT ACTIVITY**

2019 ● ● ● ● ● ○ 2023  
**Location** Global  
**Client** United States Agency for International Development  
**Purpose** Promoting digital trade in developing countries by addressing policy and enabling environment, skills development, trade facilitation and logistics, access to finance and digital payment, and inclusive trade.  
**Sector** Economic Growth

**CATALYZE**

2019 ● ● ● ● ● ○ ○ ○ 2027  
**Location** Global  
**Client** United States Agency for International Development  
**Purpose** Catalysing USD 2 billion in private capital, especially to underfinanced social sectors and higher risk countries around the globe.  
**Sector** Capital Advisory, Economic Growth, Education and Workforce Development, Inclusive Growth, Innovative Finance

**GLOBAL FUND PRIVATE SECTOR ENGAGEMENT**

2020 ● ● ● 2022  
**Location** Global  
**Client** Global Fund  
**Purpose** Supported grant recipient countries to harness their private sector to deliver more impactful responses to fight Aids, Tuberculosis, and Malaria.  
**Sector** Health

**GLOBAL FUND - SUPPLY CHAINS AND HEALTH SERVICES**

2021 ● ● ○ 2023  
**Location** Global  
**Client** Global Fund  
**Purpose** Conducting spot checks of supply chain and health services across twenty-two countries, including desk reviews, data collection, and analysis.  
**Sector** Health

**PARTNERSHIPS FOR FORESTS**

2016 ● ● ● ● ● ● ● ● ○ 2023  
**Location** Global  
**Client** UK Foreign, Commonwealth & Development Office  
**Purpose** Incentivising sustainable forestry using investment models the private sector, governments, and communities can use to improve returns on commodities.  
**Sector** Environment, Governance

**UK PARTNERING FOR ACCELERATING CLIMATE TRANSITIONS (UKPACT)**

2020 ● ● ● ○ 2023  
**Location** Global  
**Client** UK Government's Department for Business, Energy and Industrial Strategy (BEIS)  
**Purpose** Partnering with official development assistance (ODA)-eligible, high-emissions countries to support them in implementing and increasing their ambitions for emissions reductions in line with their Nationally Determined Contributions and the long-term goal of the 2015 Paris Agreement to limit dangerous climate change.  
**Sector** Measuring Impact

**JORDAN STRENGTHENING THE RULE OF LAW**

**2020 ●●●● 2022**  
**Location** Jordan  
**Client** UK Foreign, Commonwealth & Development Office  
**Purpose** Aimed to strengthen the rule of law through facilitating private sector access to justice through the economic chamber, improving consistency of decision making among judges, and strengthening citizens' trust in the judiciary.  
**Sector** Governance

**GENDER SMART OPPORTUNITY ASSESSMENT**

**2018 ●●●●●● 2022**  
**Location** Global  
**Client** German Investment Corporation  
**Purpose** Assessed financial institutions' ability to serve women clients, identifying gaps where there is existing market demand, increasing their client base, and recommending next steps that fit existing growth strategies.  
**Sector** Measuring Impact

**CHALLENGE FUND FOR YOUTH EMPLOYMENT**

**2019 ●●●●●● 2025**  
**Location** Burkina Faso, Egypt, Ethiopia, Jordan, Kenya, Morocco, Nigeria, Senegal, Sudan, Tunisia, Uganda  
**Client** Dutch Ministry of Foreign Affairs  
**Purpose** Aiming to create a prosperous future for 200,000 young women and men in the Middle East, North Africa, Sahel & West Africa, and Horn of Africa regions.  
**Sector** Economic Growth, Education and Workforce Development

**GLOBAL FUND OXYGEN SUPPLY**

**2021 ●●● 2022**  
**Location** Global  
**Client** i-solutions  
**Purpose** Supported the Global Fund's response to COVID-19 with the procurement and logistics related to oxygen plant, liquid oxygen, and other oxygen therapeutics.  
**Sector** Health, Logistics

**FEDERAL AUTHORITY FOR NUCLEAR REGULATION STRATEGY AND CAPABILITIES DEVELOPMENT**

**2021 ●●● 2022**  
**Location** United Arab Emirates  
**Client** Federal Authority for Nuclear Regulation  
**Purpose** Developed the Federal Authority for Nuclear Regulation's five year strategy, along with the setup of their operating model, in alignment with the United Arab Emirates' requirements. Enhanced institutional capabilities for strategy development and execution, while setting reporting mechanisms for annual operating plans.  
**Sector** Governance, Law & Justice

**ENERGY ENTREPRENEURS GROWTH**

**2018 ●●●●●● 2025**  
**Location** Global  
**Client** Shell Foundation  
**Purpose** Supporting the structuring of an innovative investment vehicle to provide access to capital to early stage businesses supporting access to energy.  
**Sector** Capital Advisory

**STUDY TO DEVELOP AND ENHANCE THE CROP COMPOSITION OF THE REGIONS OF THE KINGDOM OF SAUDI ARABIA**

**2019 ●●●●● 2022**  
**Location** Saudi Arabia  
**Client** Ministry of Environment, Water and Agriculture  
**Purpose** Improved the utilisation of agricultural resources for the most efficient production models suitable for the conditions of each of the thirteen regional project locations.  
**Sector** Economic Growth, Environment

**SUPERVISING AND CONTROLLING THE STRATEGIC STUDY AND FEASIBILITY OF FOOD CLUSTERS AND THEIR IMPLEMENTATION**

**2020 ●●●● 2022**  
**Location** Saudi Arabia  
**Client** Ministry of Environment, Water and Agriculture  
**Purpose** Expanded and developed an organic agricultural extension, rehabilitating farms wishing to shift their activities to organic agriculture, and expanding and developing scientific research in the organic field.  
**Sector** Climate and Environment

**DEVELOPMENT OF SEED AND NURSERY PROPAGATION STATIONS**

**2021 ●●●● 2024**  
**Location** Saudi Arabia  
**Client** Ministry of Environment, Water and Agriculture  
**Purpose** Supporting the establishment of a functional and integrated system for inventory, collection, characterisation, multiplication, and sustainable use of national agriculture; developing seed and nursery propagation stations in three natural habitats in Saudi Arabia.  
**Sector** Economic Growth, Environment

**SAUDI'S MINISTRY OF HUMAN RESOURCES AND SOCIAL DEVELOPMENT (HRSD) PERFORMANCE MANAGEMENT FRAMEWORK**

**2020 ●●●● 2022**  
**Location** Saudi Arabia  
**Client** Ministry of Human Resources  
**Purpose** Activated the institutional strategy of the ministry by creating a comprehensive strategic system to align, measure, and evaluate the performance of the ministry. Worked to build a well-structured team, process, and plan for Strategy & Performance management.  
**Sector** Governance, Law & Justice

**CONTROLS FOR INVASIVE PLANTS**

**2020 ●●●● 2023**  
**Location** Saudi Arabia  
**Client** Ministry of Environment, Water and Agriculture  
**Purpose** Supporting the Ministry of Agriculture to identify invasive plants and creating plans for reducing their spread.  
**Sector** Economic Growth, Environment

**ORGANIC FARMING TRAINING**

**2021 ●●●● 2025**  
**Location** Saudi Arabia  
**Client** Ministry of Environment, Water and Agriculture  
**Purpose** Training 250 farmers in organic farming practices across the Kingdom of Saudi Arabia.  
**Sector** Economic Growth, Environment

**SUPPORT TO STRATEGY IMPLEMENTATION**

**2021 ●●● 2022**  
**Location** Saudi Arabia  
**Client** General Entertainment Authority  
**Purpose** Developed the entertainment sector strategy for the Kingdom of Saudi Arabia, including the macro economic impact and alignment of the General Entertainment Authority's (GEA's) strategy with the new sectoral strategy and the development of a comprehensive performance management framework to enable GEA to execute its strategy.  
**Sector** Governance

**ELM ADVISORY SUPPORT**

**2021 ●●● 2022**  
**Location** Saudi Arabia  
**Client** Elm Information Security  
**Purpose** Provided multiple advisory services to Elm Information Security's clients, ranging from reviewing and updating operating models for government entities and analysing customer journeys to enhancing process efficiency and reducing citizen services cycle times.  
**Sector** Governance

**NATIONAL CENTER FOR ENVIRONMENTAL COMPLIANCE OPERATIONAL PLANS**

**2021 ●●● 2023**  
**Location** Saudi Arabia  
**Client** National Center for Environmental Compliance  
**Purpose** Supporting the National Center for Environmental Compliance in establishing operational plans, including a review of the strategic objectives, defining the required enablers to achieve them and the indicators to monitor their performance.  
**Sector** Governance, Law & Justice

\*All currencies are in Australian dollars

**STRATEGY AND PERFORMANCE SUPPORT**

**2021 ●●● 2023**  
**Location** Saudi Arabia  
**Client** Nuclear and Radiological Regulatory Commission  
**Purpose** Building and running program and strategy management offices, developing the governance model and relationship between both offices, detailing the frameworks, policies and processes, and establishing and running periodical reports to inform the internal team.  
**Sector** Governance

**KING ABDULLAH ARABIAN HORSES CENTER STRATEGY**

**2021 ●●● 2022**  
**Location** Saudi Arabia  
**Client** Ministry of Environment, Water, & Agriculture  
**Purpose** Created the strategic direction for the King Abdullah Arabian Horses Center to boost the number of high-quality Arabian horses bred in the Kingdom of Saudi Arabia, preserve their heritage, and promote social engagement to achieve positive impact.  
**Sector** Governance, Law & Justice

**IMPLEMENTING THE TOURISTIC ENTERPRISES COMPANY'S TRANSFORMATIONAL STRATEGY**

**2019 ●●●●● 2022**  
**Location** Kuwait  
**Client** Touristic Enterprises Company  
**Purpose** Catalysed the transformation of Kuwait's tourism ecosystem through the execution of a five year strategy across three main pillars: organisational development and capabilities building, organisational performance management, and the facilitation of strategic initiatives for impact.  
**Sector** Economic Growth

**SOCIAL STUDIES AND COMMUNITY DEVELOPMENT**

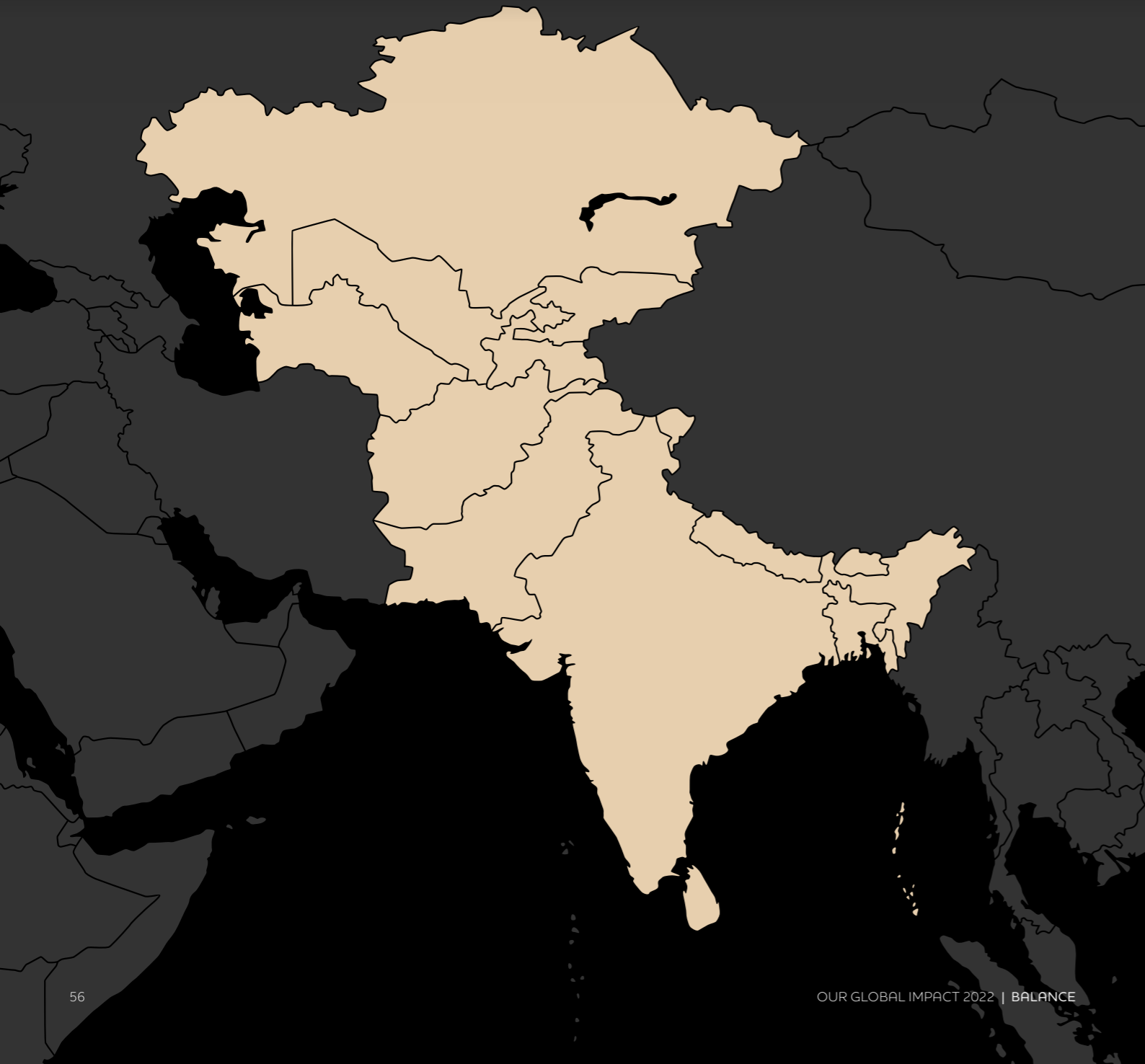
**2021 ●●● 2022**  
**Location** Saudi Arabia  
**Client** Confidential  
**Purpose** Assisted in the assessment of the current practice, local laws, and international standards of the World Bank and the International Finance Corporation to improve the processes for community restoration and development.  
**Sector** Governance

**ALIGNING COMMUNITY ENGAGEMENT WITH INTERNATIONAL PRACTICE**  
**2021 ●●● 2022**  
**Location** Saudi Arabia  
**Client** Confidential  
**Purpose** Conducted an assessment and outlined options for community engagement and development in line with international practice, while understanding the context of the local culture and applicable laws.  
**Sector** Governance



# Central South Asia

With work that ranges from partnerships with municipal governments to the creation of the world's first development impact bond, our focus in the vibrant Central South Asian region is on market systems and innovative financing to tackle the most pervasive issues.



\*All currencies are in Australian dollars

## SMART CITY DEVELOPMENT ADVISORY

2022 ● 2022

**Location** India  
**Client** Nashik Municipal Corporation  
**Purpose** Provided project management of Smart City digital initiatives and carried out stakeholder engagement and knowledge management.  
**Sector** Data and Analytics

## STATE PROJECT MANAGEMENT UNIT

2022 ● ○ ○ 2024

**Location** India  
**Client** Madhya Pradesh State Agro Industries Development Corporation  
**Purpose** Serving as the State Project Management Unit for the implementation of the Pradhan Mantri Formalisation of the Micro Food Enterprises scheme in Madhya Pradesh, which aims to enhance the competitiveness of existing individual micro-enterprises in the unorganised segment of the food processing industry and promote formalisation of the sector.  
**Sector** Economic Growth

## ADVISORY CONSULTANCY FOR SCHOOL TRANSFORMATION AND EDUCATION PROJECT

2022 ● ○ 2023

**Location** India  
**Client** Nashik Municipal Corporation  
**Purpose** Transforming the existing primary and secondary government schools into Smart Schools in an endeavor to improve the quality of education delivery at schools under the "Strategic Transformation and Education Project."  
**Sector** Education and Workforce Development, Impact Measurements, Infrastructure, Innovative Finance

## RAPID EVIDENCE ASSESSMENT UPSTREAM MIGRATION

2022 ● 2022

**Location** Bangladesh, Eritrea, India, Iran, Iraq, Nigeria, Pakistan, Somalia, Sudan, Vietnam  
**Client** Development Alternatives Incorporated  
**Purpose** Reviewed the effectiveness of upstream migration interventions eligible for Official Development Assistance in tackling irregular migration.  
**Sector** Governance, Law & Justice

## COMMUNITY BASED TESTING HIV TESTING AND LINKAGES 2

2022 ● 2022

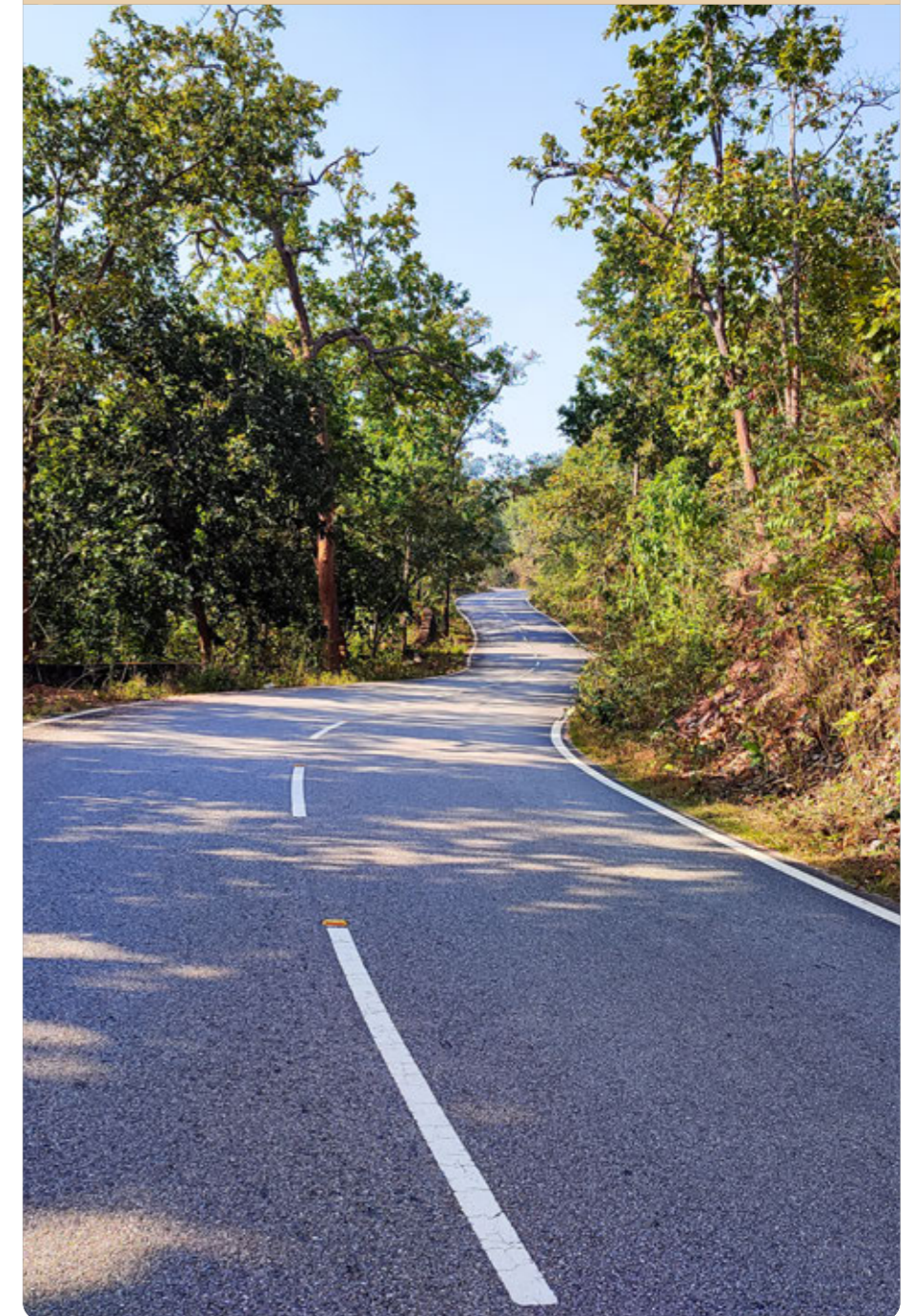
**Location** India  
**Client** India Cares  
**Purpose** Reached out to the targeted key population and communities to accelerate HIV testing, counselling, and linking to the Integrated Counselling and Testing Centre for treatment and care services in 34 sites of 31 districts spread over ten selected states of India.  
**Sector** Health

## STRATEGIC DEVELOPMENT AND TRANSFORMATION OF THE ODISHA STATE ROAD TRANSPORTATION CORPORATION

2020 ● ● ● ○ 2023

**Location** India  
**Client** Odisha State Road Transportation Corporation (OSRTC)  
**Purpose** Providing project management consultation for the strategic development and transformation of OSRTC.  
**Sector** Governance

7.5M Lives Touched	\$51M Value of Small Businesses' Increased Income	254 Partnerships Established
15 Policies Developed or Strengthened	\$14M Private Investment Catalysed	3.2K Tonnes CO <sub>2</sub> Captured/Avoided



**PROMOTION AND STABILISATION OF FARMER PRODUCER ORGANISATIONS**

2020 ●●●●● 2023

**Location** India  
**Client** Tanager  
**Purpose** Building an institutional ecosystem and network that can support farmer collectives in the state and provide the government with strategic insights for strengthening Farmer Producer Organisations in Odisha.  
**Sector** Economic Growth, Governance

1.1M  
Lives  
Touched



**THE CHALLENGE INITIATIVE - MONITORING AND EVALUATION**

2022 ● 2022

**Location** Africa and Asia  
**Client** ITAD  
**Purpose** Supported cost-efficiency and cost-benefit analyses of The Challenge Initiative, which aims to increase the uptake of family planning and the self-reliance of targeted cities in Africa and Asia in providing such services.  
**Sector** Health

**PROMOTING RESULTS AND OUTCOMES THROUGH POLICY AND ECONOMIC LEVERS (PROPEL) HEALTH**

2022 ●●●●● 2027

**Location** Global  
**Client** United States Agency for International Development  
**Purpose** Promoting health results and outcomes through policy and economic levers – with a focus on family planning and reproductive health, primary healthcare, and the integration of family planning and reproductive health with HIV and maternal and child health.  
**Sector** Health

**GLOBAL FUND INDEFINITE QUANTITY CONTRACT (IQC)**

2018 ●●●●● 2023

**Location** Global  
**Client** Global Fund  
**Purpose** Providing high-quality technical assistance to Country Coordinating Mechanisms to strengthen their oversight and improve performance and national linkages that will lead to a more coherent and sustainable country response to epidemics.  
**Sector** Health

**ADOLESCENTS AND CHILDREN, HIV INCIDENCE REDUCTION, EMPOWERMENT, AND VIRUS ELIMINATION (ACHIEVE)**

2019 ●●●●● 2024

**Location** Global  
**Client** Pact  
**Purpose** Supporting overall data use and demand within the ACHIEVE consortium, working toward HIV/AIDS response and organisational capacity strengthening.  
**Sector** Health

**MARKET DEVELOPMENT FACILITY**

2017 ●●●●● 2022

**Location** Fiji, Pakistan, Papua New Guinea, Sri Lanka, Timor-Leste  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Created employment and income opportunities for poor men and women by supporting businesses with innovative ideas, investment, and regulatory reform.  
**Sector** Economic Growth

**DEED OF STANDING OFFER FOR AID ADVISORY SERVICES EDUCATION PANEL**

2014 ●●●●● 2022

**Location** Bangladesh, Fiji, Nepal, Papua New Guinea, Solomon Islands  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Provided on-demand technical assistance and program implementation to Australia Department of Foreign Affairs and Trade and other Australian government organisations in the education sector.  
**Sector** Economic Growth, Education and Workforce Development

**TRAINING AND NETWORKING SERVICES FOR SOUTH ASIA REGIONAL INFRASTRUCTURE CONNECTIVITY**

2021 ●●●●● 2025

**Location** Australia, Bangladesh, Bhutan, India, Maldives, Nepal, Sri Lanka  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Delivering the training and networking component in the South Asia Regional Infrastructure Connectivity (SARIC) initiative, which aims to identify and fund a pipeline of transport and energy projects that connect the economies of the South Asia region.  
**Sector** Economic Growth, Governance, Law & Justice, Infrastructure

**AUSTRALIA AWARDS SOUTH ASIA & MONGOLIA (AASAM)**

2016 ●●●●● 2028

**Location** Australia, Bangladesh, Bhutan, India, Maldives, Mongolia, Nepal, Pakistan, Sri Lanka  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Developing the skills, knowledge, and networks of individuals to drive change and contribute to development in their own countries and regions, while maintaining strong links to Australia.  
**Sector** Education and Workforce Development

**IMPACT PROGRAM DESIGN**

2021 ●●● 2022; 2023

**Location** Global  
**Client** Global Impact Assets Partners  
**Purpose** Assisting in the design of various impact programs.  
**Sector** Governance, Inclusive Growth

**HEALTH POLICY PLUS**

2015 ●●●●● 2022

**Location** Global  
**Client** United States Agency for International Development  
**Purpose** Worked with governments across four continents to optimise resources and foster equitable health services, supplies, and delivery systems.  
**Sector** Governance, Health, and Innovative Finance

**DATA FOR IMPACT**

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**Location** Global  
**Client** University of North Carolina  
**Purpose** Supporting countries to realise the power of data as actionable evidence that can improve programs, policies, and, ultimately, health outcomes.  
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**TRANSLATING DATA FOR IMPLEMENTATION**

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**MEETING TARGETS AND MAINTAINING EPIDEMIC CONTROL**

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**Location** Global  
**Client** Family Health International  
**Purpose** Achieving and maintaining HIV epidemic control through strategic technical assistance and direct service delivery by improving HIV case finding, prevention, and treatment programming.  
**Sector** Health

**UNITED STATES AGENCY FOR INTERNATIONAL DEVELOPMENT ENTERPRISES, EMPLOYMENT, AND ENABLING ENVIRONMENTS (E4) ACTIVITY**

2019 ●●●●● 2026

**Location** Kazakhstan, Kyrgyzstan, Tajikistan, Turkmenistan, Uzbekistan  
**Client** United States Agency for International Development  
**Purpose** Providing a market systems approach to facilitate business growth in target economic sectors and key institutions that support robust economic growth; and increasing employment and jobs through private productivity and competitiveness in Central Asia.  
**Sector** Economic Growth

**ALLIANCE FOR ETRADE DEVELOPMENT ACTIVITY**

2019 ●●●●● 2023

**Location** Global  
**Client** United States Agency for International Development  
**Purpose** Promoting digital trade in developing countries by addressing policy and enabling environment, skills development, trade facilitation and logistics, access to finance and digital payment, and inclusive trade.  
**Sector** Economic Growth

**CATALYZE**

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**Location** Global  
**Client** United States Agency for International Development  
**Purpose** Catalysing USD 2 billion in private capital, especially to underfinanced social sectors and higher risk countries around the globe.  
**Sector** Capital Advisory, Economic Growth, Education and Workforce Development, Inclusive Growth, Innovative Finance

**GLOBAL FUND PRIVATE SECTOR ENGAGEMENT**

2020 ●●● 2022

**Location** Global  
**Client** Global Fund  
**Purpose** Supported grant recipient countries to harness their private sector to deliver more impactful responses to fight Aids, Tuberculosis, and Malaria.  
**Sector** Health

**GLOBAL FUND - SUPPLY CHAINS AND HEALTH SERVICES**

2021 ●●● 2023

**Location** Global  
**Client** Global Fund  
**Purpose** Conducting spot checks of supply chain and health services across twenty-two countries, including desk reviews, data collection, and analysis.  
**Sector** Health

**PARTNERSHIPS FOR FORESTS**

2016 ●●●●● 2023

**Location** Global  
**Client** UK Foreign, Commonwealth & Development Office  
**Purpose** Incentivising sustainable forestry using investment models the private sector, governments, and communities can use to improve returns on commodities.  
**Sector** Environment, Governance

**ECONOMIC POLICY INCUBATOR**

2016 ●●●●● 2023

**Location** Nepal  
**Client** UK Foreign, Commonwealth & Development Office  
**Purpose** Working with Nepal's government to connect key actors and resources to promote policies that reduce constraints to economic growth and enable businesses.  
**Sector** Economic Growth, Governance

**SUPPORT TO THE JOGORKU KENESH**

2016 ●●●●● 2022

**Location** Kyrgyzstan  
**Client** UK Foreign, Commonwealth & Development Office  
**Purpose** Incorporated three key policy agendas together to create more effective accountability mechanisms in parliament and addressed citizens' stated priorities for inclusive growth.  
**Sector** Governance

**INVESTMENT MOBILISATION FOR PROSPERITY AND CATALYTIC TRANSFORMATION (IMPACT)**

2019 ●●●●● 2023

**Location** Sub-Saharan Africa and South Asia  
**Client** UK Foreign, Commonwealth & Development Office  
**Purpose** Supporting impact investments into businesses that reach the underserved as consumers, suppliers, distributors, or employees in some of the world's poorest and most fragile states.  
**Sector** Economic Growth

**ACCELERATED FAMILY PLANNING IN PAKISTAN: PUBLIC SECTOR SERVICE DELIVERY DAFPAK**

2019 ●●●●● 2024

**Location** Pakistan  
**Client** UK Foreign, Commonwealth & Development Office  
**Purpose** Increasing access to quality family planning information and services for underserved groups of rural women.  
**Sector** Health

**STRATEGIC ADVISORY ON ROAD SAFETY AND INFRASTRUCTURE IMPROVEMENT**

2022 ● ● ● 2024

**Location** India  
**Client** State Road Transport Authority of Odisha  
**Purpose** Providing several consulting services including strategic advisory on road safety and knowledge management, capacity building, and infrastructure improvement advisory.  
**Sector** Infrastructure



**UK PARTNERING FOR ACCELERATING CLIMATE TRANSITIONS (UKPACT)**

2020 ● ● ● ● 2023

**Location** Global  
**Client** UK Government's Department for Business, Energy and Industrial Strategy (BEIS)  
**Purpose** Partnering with official development assistance (ODA)-eligible, high-emissions countries to support them in implementing and increasing their ambitions for emissions reductions in line with their Nationally Determined Contributions and the long-term goal of the 2015 Paris Agreement to limit dangerous climate change.  
**Sector** Measuring Impact

**MOBILE FOR DEVELOPMENT CENTRAL INNOVATION FUND MANAGER**

2020 ● ● ● ● 2023

**Location** Africa and Asia  
**Client** GSMA  
**Purpose** Providing robust risk and fund management expertise to the GSMA, and supporting the GSMA with the identification, selection, and funding of innovative digital solutions that have the power to make transformative impact and reduce inequalities in emerging markets.  
**Sector** Economic Growth, Education and Workforce Development, Environment, Governance, Inclusive Growth, and Innovative Finance

**GLOBAL FUND PRIVATE SECTOR ENGAGEMENT STRATEGIC INITIATIVE**

2021 ● ● ● 2023

**Location** Botswana, Democratic Republic of Congo, Malawi, Namibia, Niger, Nigeria, Pakistan, Philippines, South Sudan  
**Client** Global Fund  
**Purpose** Supporting grant recipient countries to harness private sector actors in country to deliver more impactful responses to the three diseases: HIV, Malaria and Tuberculosis.  
**Sector** Health

**GENDER SMART OPPORTUNITY ASSESSMENT**

2018 ● ● ● ● ● 2022

**Location** Global  
**Client** German Investment Corporation  
**Purpose** Assessed financial institutions' ability to serve women clients, identifying gaps where there is existing market demand, increasing their client base, and recommending next steps that fit existing growth strategies.  
**Sector** Measuring Impact

**GLOBAL FUND OXYGEN SUPPLY**

2021 ● ● ● 2022

**Location** Global  
**Client** i+solutions  
**Purpose** Supported the Global Fund's response to COVID-19 with the procurement and logistics related to oxygen plant, liquid oxygen, and other oxygen therapeutics.  
**Sector** Health, Logistics

**ENERGY ENTREPRENEURS GROWTH**

2018 ● ● ● ● ● ● ● 2025

**Location** Global  
**Client** Shell Foundation  
**Purpose** Supporting the structuring of an innovative investment vehicle to provide access to capital to early stage businesses supporting access to energy.  
**Sector** Capital Advisory

**PROJECT MANAGEMENT FOR THANE SMART CITY**

2018 ● ● ● ● ● ● 2023

**Location** India  
**Client** Thane Smart City Limited  
**Purpose** Providing project management, stakeholder engagement, and knowledge management for the implementation of Smart City Projects in Thane.  
**Sector** Economic Growth, Governance

**SETTING-UP AND MANAGING THE CITY TRANSFORMATION OFFICE – IMPLEMENTATION PHASE**

2018 ● ● ● ● ● ● 2022

**Location** India  
**Client** Pimpri Chinchwad Municipal Corporation  
**Purpose** Provided strategic management for city transformation.  
**Sector** Governance

**OPERATION AND MANAGEMENT OF CITY BUS SERVICES OF NASHIK MUNICIPAL CORPORATION**

2020 ● ● ● ● 2023

**Location** India  
**Client** Nashik Municipal Corporation  
**Purpose** Providing program management consultation for Nashik City Bus Operations (Maharashtra).  
**Sector** Governance

**STRATEGIC DEVELOPMENT AND TRANSFORMATION**

2020 ● ● ● ● 2023

**Location** India  
**Client** Odisha State Road Transportation Corporation (OSRTC)  
**Purpose** Providing project management consultation for the strategic development and transformation of OSRTC.  
**Sector** Governance

\*All currencies are in Australian dollars

**PROGRAMME MANAGEMENT CONSULTANT FOR PRADHAN MANTRI MATSYA SAMPADYA YOJANA**

2020 ● ● ● ● 2022

**Location** India  
**Client** Commissioner of Fisheries  
**Purpose** Implemented and monitored Pradhan Mantri Matsya Sampada Yojana for development of the fisheries sector in the Maharashtra state.  
**Sector** Economic Growth, Governance

**COMMERCIAL AGRICULTURE FOR SMALLHOLDERS AND AGRIBUSINESSES**

2021 ● ● ● 2022

**Location** India  
**Client** Technoserve  
**Purpose** Provided technical assistance to assess and refine a new farmer financing scheme before scale-up.  
**Sector** Economic Growth, Measuring Impact

**SUPPORT TO FARMER PRODUCER ORGANISATIONS- ODISHA**

2021 ● ● ● ● 2025

**Location** India  
**Client** National Bank for Agriculture and Rural Development  
**Purpose** Providing support to six Farmer Producer Organisations (and a minimum of 1,800 farmers) for registration, promotion, and training in Odisha.  
**Sector** Economic Growth

**SUPPORT TO FARMER PRODUCER ORGANISATIONS- MAHARASHTRA AND GUJARAT**

2021 ● ● ● ● 2025

**Location** India  
**Client** National Agricultural Cooperative Marketing Federation  
**Purpose** Providing support to nineteen Farmer Producer Organisations for mobilisation, registration, promotion, training, marketing, procurement, and business planning in the state of Maharashtra and Gujarat.  
**Sector** Economic Growth

**FORMALISATION OF MICRO FOOD PROCESSING ENTERPRISES IN ODISHA**

2021 ● ● ● ● 2025

**Location** India  
**Client** Agricultural Promotion and Investment Corporation of Odisha  
**Purpose** Enhancing the competitiveness of individual micro-enterprises in the unorganised segment of the food processing industry to promote the formalisation of the sector.  
**Sector** Economic Growth, Inclusive Growth, Infrastructure

**COMMUNICATION UNIT**

2021 ● ● ● 2022

**Location** India  
**Client** State Transport Authority Odisha  
**Purpose** Established and ran the Communication Cell for Social Media and Awareness in the Odisha State of India.  
**Sector** Economic Growth

**TRANSFORMING THE MONITOR AND EVALUATION SYSTEM TO DEMONSTRATE IMPACT**

2021 ● ● ● ● 2025

**Location** Bangladesh, Ethiopia, Ghana, India, Indonesia, Kenya, Madagascar, Nepal, Zambia  
**Client** Unilever and UK Foreign, Commonwealth & Development Office  
**Purpose** Improving the results measurement system of social enterprises supported by the Transform initiative so they can better demonstrate impact.  
**Sector** Impact Measurements



**MAGNET**

2021 ● ● ● ● ● 2027

**Location** India  
**Client** Grant Thornton  
**Purpose** Supporting the development of high value added, post-harvest segments of targeted horticulture value chains, and facilitating agribusiness investment and private sector participation.  
**Sector** Economic Growth

**MANAGING THE CITY TRANSFORMATION OFFICE**

2021 ● ● ● 2022

**Location** India  
**Client** Pimpri-Chinchwad Municipal Corporation  
**Purpose** Executed the modules identified in the strategic phase.  
**Sector** Environment, Governance, Health

**ONLINE EVENTS TO PROMOTE MICRO- SMALL- AND MEDIUM-SIZED ENTERPRISES (MSMES)**

2021 ● ● ● 2022

**Location** India  
**Client** National Institute for Micro- Small- and Medium Enterprises  
**Purpose** Organised an online micro- small- and medium-sized enterprise (MSME) Festival & Exhibition to connect MSMEs in Ladakh with both domestic and international buyers, and facilitate networking among these organisations.  
**Sector** Economic Growth

**RAPID EVIDENCE ASSESSMENT UPSTREAM MIGRATION**

2022 ● ● 2022

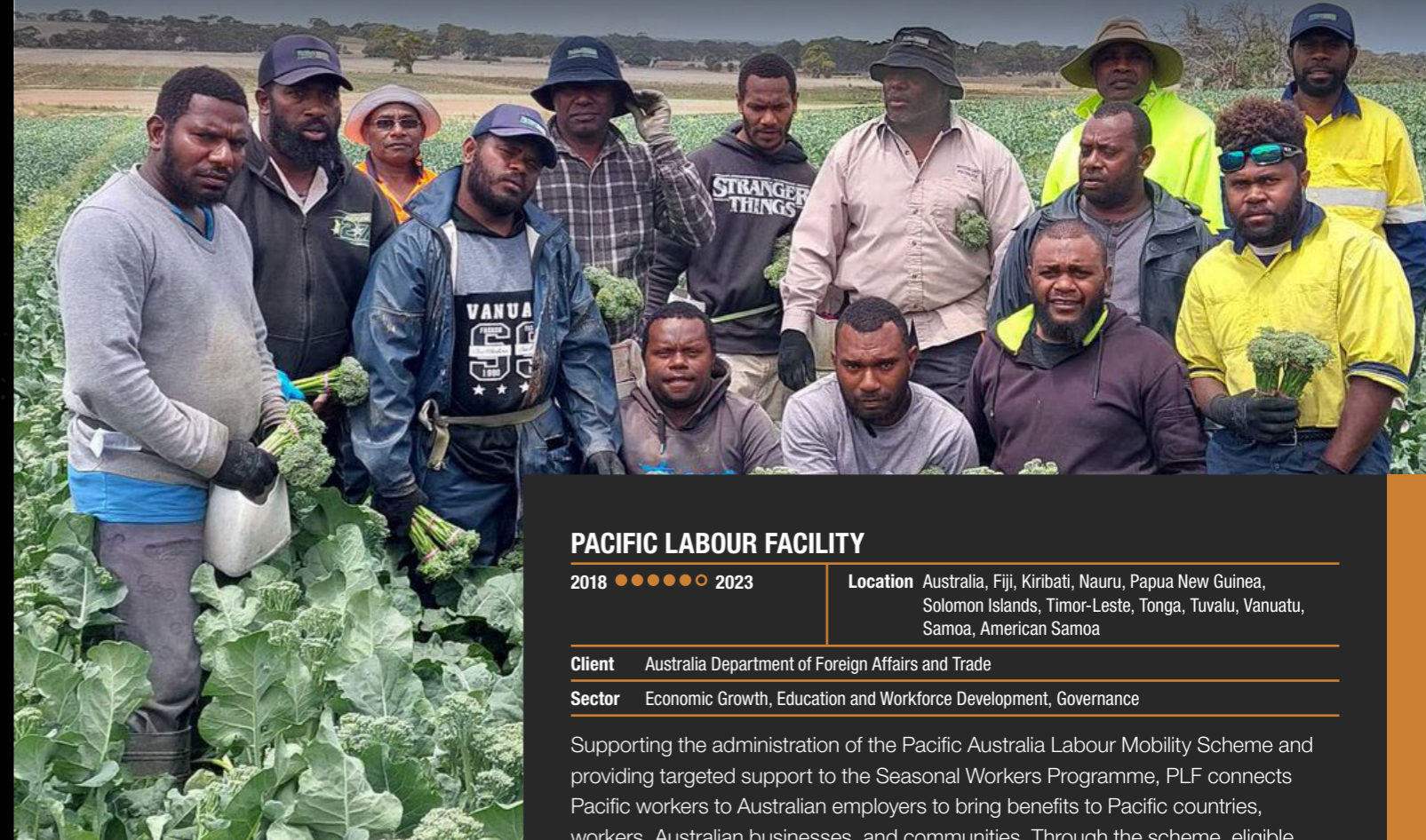
**Location** Bangladesh, Eritrea, India, Iran, Iraq, Nigeria, Pakistan, Somalia, Sudan, Vietnam  
**Client** Development Alternatives Incorporated  
**Purpose** Reviewed the effectiveness of upstream migration interventions eligible for Official Development Assistance in tackling irregular migration.  
**Sector** Governance, Law & Justice

# Australia

Home to one of our main corporate offices in Brisbane, our domestic Australian work is rooted in the unique needs and perspectives of the people, communities, and businesses we support, including the Traditional owners of Australia, both past and present.

\*All currencies are in Australian dollars

AUSTRALIA



## PACIFIC LABOUR FACILITY

2018 ●●●●●○ 2023

**Location** Australia, Fiji, Kiribati, Nauru, Papua New Guinea, Solomon Islands, Timor-Leste, Tonga, Tuvalu, Vanuatu, Samoa, American Samoa

**Client** Australia Department of Foreign Affairs and Trade

**Sector** Economic Growth, Education and Workforce Development, Governance

Supporting the administration of the Pacific Australia Labour Mobility Scheme and providing targeted support to the Seasonal Workers Programme, PLF connects Pacific workers to Australian employers to bring benefits to Pacific countries, workers, Australian businesses, and communities. Through the scheme, eligible businesses can recruit workers for seasonal jobs for up to nine months or for longer-term roles between one and four years.

**144M**  
Individuals Reporting Increased Incomes

## AUSTRALIA AWARDS STRATEGIC ALUMNI REVIEW

2022 ● 2022

**Location** Australia  
**Client** Australia Department of Foreign Affairs and Trade

**Purpose** Conducted a review to guide a tailored approach for the Australia Awards Alumni Engagement.

**Sector** Education and Workforce Development

## JABIRU REDEVELOPMENT ADVISORY SERVICES

2022 ● ○ 2023

**Location** Australia  
**Client** Jabiru Kalboikmakmen Ltd - JKL  
**Purpose** Developing a master schedule and high-level milestone schedule for delivery of the Jabiru Masterplan and Memorandum of Understanding project to support the town's transition from a mining town to a tourist town.

**Sector** Governance, Law & Justice, Infrastructure

## BUSINESS CASE SPRINT

2022 ● 2022

**Location** Australia  
**Client** Queensland Health  
**Purpose** Provided strategic advice on the development of the proposed 'Sprint' delivery method for business cases for a major infrastructure project- an approach which simplifies processes to allow achievement in shorter timeframes and at a lower costs.

**Sector** Health, Infrastructure

## SUPPORT TO AMBULANCE SERVICES PROGRAM

2022 ● ○ 2023

**Location** Australia  
**Client** Queensland Ambulance Services  
**Purpose** Providing support to a high risk and critical program, which incorporates several projects, including the delivery of highly complex Triple Zero Call Centres, large ambulance stations, and multiple other operational elements.

**Sector** Health, Infrastructure

## FORENSIC PATHOLOGY BUILDING PRELIMINARY BUSINESS CASE

2022 ● ○ 2023

**Location** Australia  
**Client** Queensland Health  
**Purpose** Delivering a Preliminary Business Case to investigate all viable options for the redevelopment or replacement of the Forensic and Scientific Services Building located in Coopers Plains, Queensland.

**Sector** Infrastructure

## MACKAY AIRPORT UPGRADE

2022 ● ○ 2023

**Location** Australia  
**Client** Planned Performance  
**Purpose** Conducting several capital projects at Mackay Airport, including the Security Equipment Replacement and Common User Passenger Processing, Security System Upgrade, and site-wide Structural Maintenance projects.

**Sector** Infrastructure

## DILI AIRPORT REDEVELOPMENT

2022 ● 2022

**Location** Australia  
**Client** Ernst & Young  
**Purpose** Delivered a scoping study, preliminary design, safeguarding plans, and cost estimates for the Auxiliary Facilities at the airport, including healthcare facility, school, and bridges.

**Sector** Infrastructure, Procurement and Logistics





## POWER ON CACHE SUPPORT

2022 ● 2022

Location Australia

Client Australia Department of Foreign Affairs and Trade

Sector Procurement and Logistics

Power-On gives Australia the capability to deploy powerline workers into post-disaster environments in the Pacific within days of a disaster. The goal of Power-On is to restore critical infrastructure and rapidly resume basic services. Our team worked to procure items, as well as coordinated and trained teams for deployment in the wake of disasters.

## THRIVE MATERIALS & EQUIPMENT

2022 ● 2022

Location Australia

Client Australia Department of Foreign Affairs and Trade

Purpose Provided procurement services in response to the client's need to maintain its emergency response supplies.

Sector Procurement and Logistics

## HUMANITARIAN EMERGENCY RELIEF SUPPLIES PREPOSITIONING

2022 ● 2023

Location Australia

Client Australia Department of Foreign Affairs and Trade

Purpose Prepositioning Humanitarian Emergency Relief Supplies before the commencement of the 2022 High Risk Weather Season to the Australian Defence Force.

Sector Procurement and Logistics

## LOGISTICS WAREHOUSE OPEN DAY

2022 ● 2023

Location Australia

Client Australia Department of Foreign Affairs and Trade

Purpose Hosting a large VIP visit to the Brisbane-based Australia Department of Foreign Affairs and Trade warehouse under the Asia-Pacific Ministerial Conference on Disaster Risk Reduction.

Sector Procurement and Logistics

## COVID-19 PREPARATION

2022 ● 2022

Location Australia

Client Australia Department of Foreign Affairs and Trade

Purpose Procured rapid antigen tests and other medical supplies, and provided and managed storage and transportation, including custom clearances of said supplies.

Sector Procurement and Logistics

## KIRIBATI COVID-19

2022 ● 2022

Location Australia

Client Australia Department of Foreign Affairs and Trade

Purpose Procured and managed the delivery of pharmaceutical and medical supplies and provided personnel and logistical support, including delivery and transportation services, organisation of clearances, and reporting.

Sector Procurement and Logistics

## SERVICES AUSTRALIA

2022 ● 2023

Location Australia

Client Australia

Purpose Maintaining emergency preparedness kit equipment throughout Australia, which will be deployed at short-notice in the event of a disaster to act as temporary pop-up centres to support residents and communities in affected areas.

Sector Procurement and Logistics

## ENDEAVOUR LEADERSHIP PROGRAM

2020 ● ● ● ● 2023

Location Australia

Client Department of Education, Skills, and Employment

Purpose Provided long- and short-term opportunities to individuals from Australia and overseas to increase their knowledge and expertise in their field of study and build connections.

Sector Education and Workforce Development

## AUSTRALIA PACIFIC CLIMATE PARTNERSHIP SUPPORT UNIT

2018 ● ● ● ● ● 2022

Location Australia, Fiji

Client Australia Department of Foreign Affairs and Trade

Purpose Worked with Australia Department of Foreign Affairs and Trade programs and other partners in the Pacific to ensure that climate and disaster resilience are integrated into Australian aid investments.

Sector Education and Workforce Development, Environment, Governance, Health

## AUSTRALIA-INDONESIA PARTNERSHIP FOR PROMOTING RURAL INCOMES THROUGH SUPPORT FOR MARKETS IN AGRICULTURE

2018 ● ● ● ● ● 2023

Location Australia, Indonesia

Client Australia Department of Foreign Affairs and Trade

Purpose Aiming to achieve a sustainable 30% increase in the net incomes of 1,000,000 smallholder farming households in Indonesia by the end of 2023.

Sector Economic Growth

## HLC CORE LOGISTICS

2018 ● ● ● ● ● 2023

Location Australia

Client Australia Department of Foreign Affairs and Trade

Purpose Managing the logistical support to the Australian Aid Program to save lives, alleviating suffering, and enhancing human dignity during and in the aftermath of conflict, disasters, and other humanitarian crises.

Sector Procurement and Logistics

## HLC PORT MORESBY WAREHOUSE MANAGEMENT

2018 ● ● ● ● ● 2022

Location Australia

Client Australia Department of Foreign Affairs and Trade

Purpose Managing warehouse services in Port Moresby for prepositioned Australian government humanitarian relief items.

Sector Procurement and Logistics

## HUMANITARIAN LOGISTICS CAPABILITY WAREHOUSE

2019 ● ● ● ● ● 2023

Location Australia

Client Australia Department of Foreign Affairs and Trade

Purpose Dedicated 5,300 square meters across three facilities and managed warehouse services for prepositioned Australian Government, International Non-Government Organisation, and UN Agency humanitarian relief item stockpiles.

Sector Procurement and Logistics

## LOGISTICS SUPPORT TO UN AGENCIES

2017 ● ● ● ● ● ● ● ● 2025

Location Australia

Client United Nations Population Fund

Purpose Providing support with quotes and service provision of logistical movements of goods in the Asia Pacific region.

Sector Procurement and Logistics

## LOGISTICS SUPPORT TO UNICEF PACIFIC

2017 ● ● ● ● ● ● ● ● 2025

Location Australia

Client UNICEF Pacific

Purpose Providing support with quotes and service provision of logistical movements of goods in the Asia Pacific region.

Sector Procurement and Logistics

## LOGISTICS SUPPORT TO AUSTRALIAN RED CROSS

2017 ● ● ● ● ● ● ● ● 2025

Location Australia

Client Australian Red Cross

Purpose Providing support with quotes and service provision of logistical movements of goods in the Asia Pacific region.

Sector Procurement and Logistics

## LOGISTICS SUPPORT TO 3PL LOGISTIC MULTI-VENDOR

2017 ● ● ● ● ● ● ● ● 2025

Location Australia

Client 3PL Logistic Multi-Vendor

Purpose Providing support with quotes and service provision of logistical movements of goods in the Asia Pacific region.

Sector Procurement and Logistics

## POVERTY EXPERT PANEL

2019 ● ● ● ● ● 2022

Location Australia

Client Australia Department of Foreign Affairs and Trade

Purpose Provided high quality advice to strengthen the Australia Department of Foreign Affairs and Trade's knowledge, international development programming, and policy engagement efforts related to poverty, such social protection and community-driven development.

Sector Impact Measurements

## AUSTRALIA PACIFIC SECONDARY SCHOOLS SCHOLARSHIP PROGRAM

2020 ● ● ● ● ● 2023

Location Australia, Fiji, Kiribati, Nauru, Papua New Guinea, Solomon Islands, Tonga, Tuvalu, Vanuatu, Western Samoa

Client Australia Department of Foreign Affairs and Trade

Purpose Providing greater opportunities for Pacific Island students to attend an Australian secondary school for an international education experience.

Sector Education and Workforce Development

## SCREENING SUPPORT

2020 ● ● ● ● 2022

Location Australia

Client Australia Department of Foreign Affairs and Trade

Purpose Provided support to Pacific and Timor-Leste citizen return-travellers, who were tested prior to departure from Australia and displayed potential COVID-19 symptoms.

Sector Economic Growth

## WORLD HEALTH ORGANISATION GENEXPERT

2020 ● ● ● ● 2022

Location Australia

Client Australia Department of Foreign Affairs and Trade

Purpose Supported the distribution of COVID-19 testing kits and other essential humanitarian supplies in support of DFAT, WHO, and UNICEF, which grew into delivering 27.6 tonnes of medical aid and GeneXpert test kits to the fifteen hard-to-reach Pacific countries in the catchment area.

Sector Procurement and Logistics

## DEPARTMENT OF HEALTH PERSONAL PROTECTIVE EQUIPMENT GOWNS

2020 ● ● ● ● ● 2023

Location Australia

Client Department of Health

Purpose Developing, sourcing, manufacturing, and delivering four million isolation gowns for the Australian National Medical Stockpile, which provided a critical component of Personal Protective Equipment to protect frontline workers during a global Personal Protective Equipment shortage.

Sector Health, Procurement and Logistics

## EMERGENCY PREPAREDNESS KIT EQUIPMENT

2020 ● ● ● ● ● 2023

Location Australia

Client Services Australia

Purpose Logistically prepositioning and maintaining Emergency Preparedness Kit Equipment.

Sector Procurement and Logistics

## JABIRU MASTERPLAN

2021 ● ● 2022

Location Australia

Client BR Partners

Purpose Developed a framework to oversee the delivery of all development involved in the repurposing of Jabiru Town from a mining town to a tourism and regional hub, including a design guideline aligned with the Jabiru masterplan.

Sector Governance and Infrastructure

## VANUATU INDEPENDENT EDUCATION SPECIALIST

2021 ● ● ● ● ● 2025

Location Australia

Client Australia Department of Foreign Affairs and Trade

Purpose Providing quality technical advice to the Australia Department of Foreign Affairs and Trade in relation to the Vanuatu Education Support Program.

Sector Education and Workforce Development

## SURGE ADMIN

2021 ● ● ● 2023

Location Australia

Client Australia Department of Foreign Affairs and Trade

Purpose Providing administrative surge support to manage the necessary core logistics management resources required to implement both ongoing and ad hoc humanitarian services.

Sector Procurement and Logistics

## POVERTY, SOCIAL PROTECTION, AND COMMUNITY DRIVEN DEVELOPMENT EXPERT PANEL

2021 ● ● ● 2023

Location Australia

Client Australia Department of Foreign Affairs and Trade

Purpose Enabling the Australia Department of Foreign Affairs and Trade staff to access high quality advice within a one to ten day turnaround to strengthen the Australia Department of Foreign Affairs and Trade's knowledge and international development programming and policy engagement efforts related to poverty, social protection, and community driven development.

Sector Education and Workforce Development, Inclusive Growth

## OXYGEN CONCENTRATORS

2021 ● ● 2022

Location Australia

Client Australia Department of Foreign Affairs and Trade

Purpose Ensured the procurement of oxygen concentrators and consumables in preparation for future humanitarian responses owing to cases of COVID-19 in the Asia-Pacific region.

Sector Procurement and Logistics

**KOKODA TRACK FOUNDATION**

**2021** ●●●●● **2025**  
**Location** Australia  
**Client** Kokoda Track Foundation  
**Purpose** Supporting the client with quotes and service provision of logistical movements of goods in the APAC region.  
**Sector** Procurement and Logistics

**TRAINING AND NETWORKING SERVICES FOR SOUTH ASIA REGIONAL INFRASTRUCTURE CONNECTIVITY**

**2021** ●●●●● **2025**  
**Location** Australia, Bangladesh, Bhutan, India, Maldives, Nepal, Sri Lanka  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Delivering the training and networking component in the South Asia Regional Infrastructure Connectivity (SARIC) initiative, which aims to identify and fund a pipeline of transport and energy projects that connect the economies of the South Asia region.  
**Sector** Economic Growth, Governance, Law & Justice, Infrastructure

**AUSTRALIA AWARDS SOUTH ASIA & MONGOLIA (AASAM)**

**2016** ●●●●●●●●●●●●●● **2028**  
**Location** Australia, Bangladesh, Bhutan, India, Maldives, Mongolia, Nepal, Pakistan, Sri Lanka  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Developing the skills, knowledge, and networks of individuals to drive change and contribute to development in their own countries and regions, while maintaining strong links to Australia.  
**Sector** Education and Workforce Development

**DEFENCE COOPERATIVE SCHOLARSHIP PROGRAM**

**2018** ●●●●●●●● **2022**  
**Location** Australia  
**Client** Department of Defence/ADF  
**Purpose** Provided scholarships for senior and middle ranking officers and Defence civilians from twenty key international partner nations within the Indo-Pacific region to undertake a masters degree by coursework at an Australian University for up to two years.  
**Sector** Education and Workforce Development

**MAVEN PROGRAM**

**2021** ●●●●● **2024**  
**Location** Australia  
**Client** Multi-Vendor  
**Purpose** Breaking down accessibility and inclusion barriers while providing employment opportunities for people with disability in Palladium programs and numerous external organisations, predominantly within the NGO and private sector.  
**Sector** Inclusive Growth

**THE KIRIBATI FACILITY**

**2016** ●●●●●●●●●●●●●● **2023**  
**Location** Australia, Kiribati  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Supporting the Ministry of Employment and Human Resource (MEHR) in the skills and employment sector through the Skills for Employment Program and the Flexible Support Facility to build a more capable, qualified, and mobile I-Kiribati workforce.  
**Sector** Education and Workforce Development

**NEW COLOMBO PLAN**

**2021** ●●●●●●●●●● **2025**  
**Location** Australia  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Aiming to increase knowledge of the Indo-Pacific in Australia by supporting Australian undergraduates to study and undertake internships in the region.  
**Sector** Education and Workforce Development

**SUPPORT TO THE AUSTRALIAN JUNIOR PROFESSIONAL OFFICERS (JPO) PROGRAM**

**2021** ●●●●● **2022**  
**Location** Australia  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Delivered services related to the application administration and selection process of JPO applicants. The JPO Program is an established program run by the UN and other multilateral organisations to provide young professionals with the opportunity to gain hands-on experience in multilateral technical cooperation and international development.  
**Sector** Education and Workforce Development

**SCHOLARSHIPS SOUTH AUSTRALIA**

**2017** ●●●●●●●●●● **2022**  
**Location** Australia  
**Client** Department of Education, Skills and Employment  
**Purpose** Provided up to AUD 24 million over four years for a minimum of 1,200 Scholarships for undergraduate, postgraduate, and vocational education and training (VET) students to undertake study in South Australia.  
**Sector** Education and Workforce Development

**PROMOTING RESULTS AND OUTCOMES THROUGH POLICY AND ECONOMIC LEVERS (PROPEL) HEALTH**

**2022** ●●●●●●●●●● **2027**  
**Location** Global  
**Client** United States Agency for International Development  
**Purpose** Promoting health results and outcomes through policy and economic levers – with a focus on family planning and reproductive health, primary healthcare, and the integration of family planning and reproductive health with HIV and maternal and child health.  
**Sector** Health

**FLAGSHIP PROJECTS FOR STAKEHOLDERS VALUE CREATION**

**2022** ●●●●● **2023**  
**Location** Chile, Peru, Australia, Ghana, South Africa  
**Client** Confidential  
**Purpose** Assisting a mining company in developing a vision and framework that will serve as criteria for the selection of flagship projects in the host communities of their operating areas.  
**Sector** Impact Measurements, Infrastructure

**GLOBAL FUND INDEFINITE QUANTITY CONTRACT (IOC)**

**2018** ●●●●●●●●●● **2023**  
**Location** Global  
**Client** Global Fund  
**Purpose** Providing high-quality technical assistance to Country Coordinating Mechanisms to strengthen their oversight and improve performance and national linkages that will lead to a more coherent and sustainable country response to epidemics.  
**Sector** Health

**ADOLESCENTS AND CHILDREN, HIV INCIDENCE REDUCTION, EMPOWERMENT, AND VIRUS ELIMINATION (ACHIEVE)**

**2019** ●●●●●●●●●● **2024**  
**Location** Global  
**Client** PACT  
**Purpose** Supporting overall data use and demand within the ACHIEVE consortium, working toward HIV/AIDS response and organisational capacity strengthening.  
**Sector** Health

**IMPACT PROGRAM DESIGN**

**2021** ●●●●● **2022**; **2023**  
**Location** Global  
**Client** Global Impact Assets Partners  
**Purpose** Assisting in the design of various impact programs.  
**Sector** Governance, Inclusive Growth

**HEALTH POLICY PLUS**

**2015** ●●●●●●●●●●●●●● **2022**  
**Location** Global  
**Client** United States Agency for International Development  
**Purpose** Worked with governments across four continents to optimise resources and foster equitable health services, supplies, and delivery systems.  
**Sector** Governance, Health, and Innovative Finance

**DATA FOR IMPACT**

**2018** ●●●●●●●●●● **2023**  
**Location** Global  
**Client** University of North Carolina  
**Purpose** Supporting countries to realise the power of data as actionable evidence that can improve programs, policies, and, ultimately, health outcomes.  
**Sector** Measuring Impact

**IMPACT PRIVATE SECTOR PARTNERSHIPS PROGRAM**

**2019** ●●●●●●●●●● **2024**  
**Location** Australia  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Created Australia Department of Foreign Affairs and Trade's internal resource hub for advice and support on private sector engagement issues, which includes the Business Partnerships Platform, the Australia Department of Foreign Affairs and Trade's flagship challenge fund for innovative partnerships between the government and the private sector.  
**Sector** Economic Growth, Inclusive Growth

**4** Partnerships Established  
**4M** Individuals Reporting Increased Incomes  
**\$6M** Private Investment Catalysed  
**122K** Tonnes CO<sub>2</sub> Captured/Avoided



**TRANSLATING DATA FOR IMPLEMENTATION**

**2018** ●●●●●●●●●● **2024**  
**Location** Global  
**Client** United States Agency for International Development  
**Purpose** Transforming how data is used to accelerate HIV and COVID-19 epidemic control, moving us from a culture of retrospective reporting to prospective and prescriptive analytics that allow service providers to provide targeted, yet differentiated, prevention and treatment services in the highest need sites.  
**Sector** Health and Impact Measurements

**MEETING TARGETS AND MAINTAINING EPIDEMIC CONTROL**

**2019** ●●●●●●●●●● **2024**  
**Location** Global  
**Client** Family Health International  
**Purpose** Achieving and maintaining HIV epidemic control through strategic technical assistance and direct service delivery by improving HIV case finding, prevention, and treatment programming.  
**Sector** Health

**ALLIANCE FOR ETRADE DEVELOPMENT ACTIVITY**

**2019** ●●●●●●●●●● **2023**  
**Location** Global  
**Client** United States Agency for International Development  
**Purpose** Promoting digital trade in developing countries by addressing policy and enabling environment, skills development, trade facilitation and logistics, access to finance and digital payment, and inclusive trade.  
**Sector** Economic Growth

**CATALYZE**

**2019** ●●●●●●●●●● **2027**  
**Location** Global  
**Client** United States Agency for International Development  
**Purpose** Catalysing USD 2 billion in private capital, especially to underfinanced social sectors and higher risk countries around the globe.  
**Sector** Capital Advisory, Economic Growth, Education and Workforce Development, Inclusive Growth, Innovative Finance

**GLOBAL FUND PRIVATE SECTOR ENGAGEMENT**

**2020** ●●●●● **2022**  
**Location** Global  
**Client** Global Fund  
**Purpose** Supported grant recipient countries to harness their private sector to deliver more impactful responses to fight Aids, Tuberculosis, and Malaria.  
**Sector** Health

**GLOBAL FUND - SUPPLY CHAINS AND HEALTH SERVICES**

**2021** ●●●●● **2023**  
**Location** Global  
**Client** Global Fund  
**Purpose** Conducting spot checks of supply chain and health services across twenty-two countries, including desk reviews, data collection, and analysis.  
**Sector** Health

**PARTNERSHIPS FOR FORESTS**

**2016** ●●●●●●●●●● **2023**  
**Location** Global  
**Client** UK Foreign, Commonwealth & Development Office  
**Purpose** Incentivising sustainable forestry using investment models the private sector, governments, and communities can use to improve returns on commodities.  
**Sector** Environment, Governance

**UK PARTNERING FOR ACCELERATING CLIMATE TRANSITIONS (UKPACT)**

**2020** ●●●●● **2023**  
**Location** Global  
**Client** UK Government's Department for Business, Energy and Industrial Strategy (BEIS)  
**Purpose** Partnering with official development assistance (ODA)-eligible, high-emissions countries to support them in implementing and increasing their ambitions for emissions reductions in line with their Nationally Determined Contributions and the long-term goal of the 2015 Paris Agreement to limit dangerous climate change.  
**Sector** Measuring Impact

**GENDER SMART OPPORTUNITY ASSESSMENT**

**2018** ●●●●●●●●●● **2022**  
**Location** Global  
**Client** German Investment Corporation  
**Purpose** Assessed financial institutions' ability to serve women clients, identifying gaps where there is existing market demand, increasing their client base, and recommending next steps that fit existing growth strategies.  
**Sector** Measuring Impact

**GLOBAL FUND OXYGEN SUPPLY**

**2021** ●●●●● **2022**  
**Location** Global  
**Client** i+solutions  
**Purpose** Supported the Global Fund's response to COVID-19 with the procurement and logistics related to oxygen plant, liquid oxygen, and other oxygen therapeutics.  
**Sector** Health, Logistics

**ENERGY ENTREPRENEURS GROWTH**

**2018** ●●●●●●●●●● **2025**  
**Location** Global  
**Client** Shell Foundation  
**Purpose** Supporting the structuring of an innovative investment vehicle to provide access to capital to early stage businesses supporting access to energy.  
**Sector** Capital Advisory

# South East Asia

One of the most populous regions in the world, South East Asia is home to over 1,000 different ethnic groups and is rich in biodiversity. Our impact in this region is on behalf of clients from across the globe.



\*All currencies are in Australian dollars

SOUTH EAST ASIA



## AUSTRALIA-INDONESIA PARTNERSHIP FOR PROMOTING RURAL INCOMES THROUGH SUPPORT FOR MARKETS IN AGRICULTURE

2018 ●●●●● 2023

Location Australia, Indonesia

Client Australia Department of Foreign Affairs and Trade

Sector Economic Growth

With the goals of addressing food security and poverty by making rural markets more inclusive, PRISMA is partnering with the private sector and government to remove market barriers and introduce product and production innovations in agriculture in Indonesia. Ultimately, the project is aiming to achieve a sustainable 30% increase in the net incomes of 1,000,000 smallholder farming households in Indonesia by the end of 2023.

635K  
Lives Touched

635K  
Individuals Reporting Increased Incomes

\$504M  
Increase in Household Incomes

\$72M  
Value of Small Businesses' Increased Income

36  
Policies Developed or Strengthened

\$92M  
Public and Private Investment Catalysed

\$9M  
Private Investment Catalysed

### RAPID EVIDENCE ASSESSMENT UPSTREAM MIGRATION

2022 ● 2022

Location Bangladesh, Eritrea, India, Iran, Iraq, Nigeria, Pakistan, Somalia, Sudan, Vietnam

Client Development Alternatives Incorporated

Purpose Reviewed the effectiveness of upstream migration interventions eligible for Official Development Assistance in tackling irregular migration.

Sector Governance, Law & Justice

### THE CHALLENGE INITIATIVE - MONITORING AND EVALUATION

2022 ● 2022

Location Africa and Asia

Client ITAD Limited

Purpose Supported cost-efficiency and cost-benefit analyses of The Challenge Initiative, which aims to increase the uptake of family planning and the self-reliance of targeted cities in Africa and Asia in providing such services.

Sector Health

**INNOVATION FOR INDONESIA'S SCHOOL CHILDREN (INOVASI)**

2020 ●●●● 2023  
**Location** Indonesia  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Partnering with the Government of Indonesia to understand how to improve student learning outcomes in literacy and numeracy in diverse schools and districts across Indonesia.  
**Sector** Education and Workforce Development

571K Lives Touched    3,579 Organisations Supported    110 Partnerships Established    136 Policies Developed or Strengthened



**PROMOTING RESULTS AND OUTCOMES THROUGH POLICY AND ECONOMIC LEVERS (PROPEL) HEALTH**

2022 ●●●●● 2027  
**Location** Global  
**Client** United States Agency for International Development  
**Purpose** Improving the enabling environment for equitable and sustainable health services, supplies, and delivery systems with a focus on family planning / reproductive health, primary healthcare, and integration with HIV and maternal and child health.  
**Sector** Health

**DILIGENCE OF APPLICANTS TO GSMA CENTRAL INNOVATION FUND**

2022 ● 2022  
**Location** Myanmar, Somalia  
**Client** GSMA Mobile for Development Foundation  
**Purpose** Assisted in procuring and managing two contractors to undertake a technical due diligence on two potential grantees for their Mobile for Development Central Innovation Fund.  
**Sector** Procurement and Logistics

**GLOBAL FUND INDEFINITE QUANTITY CONTRACT (IQC)**

2018 ●●●●● 2023  
**Location** Global  
**Client** Global Fund  
**Purpose** Providing high-quality technical assistance to Country Coordinating Mechanisms to strengthen their oversight and improve performance and national linkages that will lead to a more coherent and sustainable country response to epidemics.  
**Sector** Health

**ADOLESCENTS AND CHILDREN, HIV INCIDENCE REDUCTION, EMPOWERMENT, AND VIRUS ELIMINATION (ACHIEVE)**

2019 ●●●●● 2024  
**Location** Global  
**Client** Pact  
**Purpose** Supporting overall data use and demand within the ACHIEVE consortium, working toward HIV/AIDS response and organisational capacity strengthening.  
**Sector** Health

**3I – INVESTING IN INFRASTRUCTURE**

2015 ●●●●●●●● 2022  
**Location** Cambodia  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Expanded access to water and electricity infrastructure in Cambodia by promoting and catalysing business growth and private investment.  
**Sector** Economic Growth

**MEKONG-AUSTRALIA PARTNERSHIP ON TRANSNATIONAL CRIME (MAP-TNC)**

2021 ●●●●● 2025  
**Location** Cambodia, Laos, Myanmar, Thailand, Vietnam  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Building deeper and stronger cooperation between Australia and Mekong countries to address transnational crime with a focus on drug trafficking, child exploitation, and financial crimes.  
**Sector** Governance

**SOUTH EAST ASIA VACCINE**

2021 ●●● 2023  
**Location** Brunei, Indonesia, Vietnam  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Developing cold chain storage facilities and managing the delivery of Australian-manufactured vaccines from Australia to the regions.  
**Sector** Procurement and Logistics

**VIETNAM COVID-19**

2021 ●● 2022  
**Location** Vietnam  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Provided logistical support to deliver Personal Protection Equipment to the Government of Vietnam from the National Medical Stockpile in Australia.  
**Sector** Procurement and Logistics

**IMPACT PROGRAM DESIGN**

2021 ●● 2022; 2023  
**Location** Global  
**Client** Global Impact Assets Partners  
**Purpose** Assisting in the design of various impact programs.  
**Sector** Governance, Inclusive Growth

**HEALTH POLICY PLUS**

2015 ●●●●●●●● 2022  
**Location** Global  
**Client** United States Agency for International Development  
**Purpose** Worked with governments across four continents to optimise resources and foster equitable health services, supplies, and delivery systems.  
**Sector** Governance, Health, and Innovative Finance

**DATA FOR IMPACT**

2018 ●●●●● 2023  
**Location** Global  
**Client** University of North Carolina  
**Purpose** Supporting countries to realise the power of data as actionable evidence that can improve programs, policies, and, ultimately, health outcomes.  
**Sector** Measuring Impact

**TRANSLATING DATA FOR IMPLEMENTATION**

2018 ●●●●● 2024  
**Location** Global  
**Client** United States Agency for International Development  
**Purpose** Transforming how data is used to accelerate HIV and COVID-19 epidemic control, moving us from a culture of retrospective reporting to prospective and prescriptive analytics that allow service providers to provide targeted, yet differentiated, prevention and treatment services in the highest need sites.  
**Sector** Health and Impact Measurements

**MEETING TARGETS AND MAINTAINING EPIDEMIC CONTROL**

2019 ●●●●● 2024  
**Location** Global  
**Client** Family Health International  
**Purpose** Achieving and maintaining HIV epidemic control through strategic technical assistance and direct service delivery by improving HIV case finding, prevention, and treatment programming.  
**Sector** Health

**ALLIANCE FOR ETRADE DEVELOPMENT ACTIVITY**

2019 ●●●●● 2023  
**Location** Global  
**Client** United States Agency for International Development  
**Purpose** Promoting digital trade in developing countries by addressing policy and enabling environment, skills development, trade facilitation and logistics, access to finance and digital payment, and inclusive trade.  
**Sector** Economic Growth

**CATALYZE**

2019 ●●●●● 2027  
**Location** Global  
**Client** United States Agency for International Development  
**Purpose** Catalysing USD 2 billion in private capital, especially to underfinanced social sectors and higher risk countries around the globe.  
**Sector** Capital Advisory, Economic Growth, Education and Workforce Development, Inclusive Growth, Innovative Finance

**GLOBAL FUND PRIVATE SECTOR ENGAGEMENT**

2020 ●●● 2022  
**Location** Global  
**Client** Global Fund  
**Purpose** Supported grant recipient countries to harness their private sector to deliver more impactful responses to fight Aids, Tuberculosis, and Malaria.  
**Sector** Health

**AUSTRALIA AWARDS MYANMAR**

2020 ●●●●● 2023  
**Location** Myanmar  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Providing scholarships to develop the skills, knowledge, and networks of individuals to drive change and contribute to development in Myanmar, while maintaining strong links to Australia.  
**Sector** Education and Workforce Development



**GLOBAL FUND - SUPPLY CHAINS AND HEALTH SERVICES**

2021 ●●● 2023  
**Location** Global  
**Client** Global Fund  
**Purpose** Conducting spot checks of supply chain and health services across twenty-two countries, including desk reviews, data collection, and analysis.  
**Sector** Health

**PARTNERSHIPS FOR FORESTS**

2016 ●●●●●●●● 2023  
**Location** Global  
**Client** UK Foreign, Commonwealth & Development Office  
**Purpose** Incentivising sustainable forestry using investment models the private sector, governments, and communities can use to improve returns on commodities.  
**Sector** Environment, Governance

**INVESTMENT MOBILISATION FOR PROSPERITY AND CATALYTIC TRANSFORMATION (IMPACT)**

2019 ●●●●● 2023  
**Location** Sub-Saharan Africa and South Asia  
**Client** UK Foreign, Commonwealth & Development Office  
**Purpose** Supporting impact investments into businesses that reach the underserved as consumers, suppliers, distributors, or employees in some of the world's poorest and most fragile states.  
**Sector** Economic Growth

**UK PARTNERING FOR ACCELERATING CLIMATE TRANSITIONS (UKPACT)**

2020 ●●●●● 2023  
**Location** Global  
**Client** UK Government's Department for Business, Energy and Industrial Strategy (BEIS)  
**Purpose** Partnering with official development assistance (ODA)-eligible, high-emissions countries to support them in implementing and increasing their ambitions for emissions reductions in line with their Nationally Determined Contributions and the long-term goal of the 2015 Paris Agreement to limit dangerous climate change.  
**Sector** Measuring Impact

**MOBILE FOR DEVELOPMENT CENTRAL INNOVATION FUND MANAGER**

2020 ●●●● 2023  
**Location** Africa and Asia  
**Client** GSMA  
**Purpose** Providing robust risk and fund management expertise to the GSMA, and supporting the GSMA with the identification, selection, and funding of innovative digital solutions that have the power to make transformative impact and reduce inequalities in emerging markets.  
**Sector** Economic Growth, Education and Workforce Development, Environment, Governance, Inclusive Growth, and Innovative Finance

## GENDER SMART OPPORTUNITY ASSESSMENT

2018 ●●●●● 2022

**Location** Global  
**Client** German Investment Corporation  
**Purpose** Assessed financial institutions' ability to serve women clients, identifying gaps where there is existing market demand, increasing their client base, and recommending next steps that fit existing growth strategies.  
**Sector** Measuring Impact

## WOMEN ENTREPRENEURS FINANCE INITIATIVE

2020 ●●●●○ 2025

**Location** Vietnam  
**Client** Asian Development Bank  
**Purpose** Strengthening the policy environment for women's entrepreneurship and developing gender responsive products and services in collaboration with financial and non-financial institutions in order to increase lending to women small- and medium-sized enterprises in Vietnam.  
**Sector** Economic Growth

## GLOBAL FUND OXYGEN SUPPLY

2021 ●● 2022

**Location** Global  
**Client** i+ solutions  
**Purpose** Supported the Global Fund's response to COVID-19 with the procurement and logistics related to oxygen plant, liquid oxygen, and other oxygen therapeutics.  
**Sector** Health, Logistics

## ENERGY ENTREPRENEURS GROWTH

2018 ●●●●●○ 2025

**Location** Global  
**Client** Shell Foundation  
**Purpose** Supporting the structuring of an innovative investment vehicle to provide access to capital to early stage businesses supporting access to energy.  
**Sector** Capital Advisory

## SKILLS FOR PROSPERITY – GLOBAL EDUCATION AND SKILLS HUB

2019 ●●●●● 2023

**Location** Brazil, Egypt, Indonesia, Kenya, Malaysia, Mexico, Nigeria, Philippines, South Africa  
**Client** UK Foreign, Commonwealth & Development Office  
**Purpose** Supporting the in-country programs, advising on the delivery of the program, managing the program implementation on a day-to-day basis, and acting on behalf of the UK Foreign, Commonwealth & Development Office.  
**Sector** Economic Growth, Education and Workforce Development

## VIETNAM DEFENSE COVID-19

2021 ●● 2022

**Location** Vietnam  
**Client** Vietnam Department of Defence  
**Purpose** Supported the Ministry of National Defence of Vietnam with the procurement and logistical movements of medical equipment and consumables, including oxygen concentrators, dialysis machines, respirators, and Personal Protective Equipment.  
**Sector** Procurement and Logistics



## AUSTRALIA AWARDS TIMOR LESTE

2022 ●●●●○ 2026

**Location** Timor-Leste  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Developing the skills, knowledge, and networks of scholarship recipients to drive change and contribute to development in their country while maintaining strong links to Australia.  
**Sector** Education and Workforce Development

## EDUCATION PATHWAYS TO PEACE IN MINDANAO

2017 ●●●●●○ 2023

**Location** Philippines  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Improving the quality of basic education and reducing disparities in the Autonomous Region of Muslim Mindanao.  
**Sector** Education and Workforce Development

## AUSTRALIA-INDONESIA PARTNERSHIP IN DISASTER RISK MANAGEMENT

2019 ●●●●●○ 2024

**Location** Indonesia  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Aiming to strengthen disaster risk management and engagement between Australia and Indonesia through an adaptive approach that puts learning and knowledge management at the core of the program.  
**Sector** Governance

## WORKFORCE DEVELOPMENT PROGRAM

2020 ●●●● 2022

**Location** Timor-Leste  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Provided a skilled workforce for a prosperous Timor-Leste.  
**Sector** Education and Workforce Development

## TIMOR FLOODS

2021 ●● 2022

**Location** Timor-Leste  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Supported in the flood relief and medical response efforts in Timor-Leste, particularly procuring medical equipment for the National Hospital.  
**Sector** Procurement and Logistics

## SCREENING SUPPORT

2021 ●● 2022

**Location** Timor-Leste  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Provided support to Pacific and Timor-Leste citizen return-travellers, who were tested prior to departure from Australia and displayed potential COVID-19 symptoms.  
**Sector** Procurement and Logistics

## POST INVESTMENT SUPPORT SERVICES

2017 ●●●●●○ 2025

**Location** Myanmar, Tanzania, Uganda  
**Client** BRAC  
**Purpose** Supporting multiple BRAC country offices in post investment support services.  
**Sector** Capital Advisory



## TIMOR-LESTE COVID-19

2021 ●● 2022

**Location** Timor-Leste  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Assisted with the delivery of oxygen consumable equipment to Timor-Leste following on from the nation's COVID-19 outbreak.  
**Sector** Procurement and Logistics

## INDONESIAN ARMED FORCES PERSONAL PROTECTIVE EQUIPMENT

2021 ●● 2022

**Location** Indonesia  
**Client** Australian Department of Defence  
**Purpose** Procured and provided logistical services for oxygen ventilators, oxygen cylinders, oxygen concentrators, and rapid antigen COVID-19 tests for on-freighting to support armed forces in Indonesia in the wake of the country's COVID-19 outbreak.  
**Sector** Procurement and Logistics

## PERINTIS

2019 ●●●●●○ 2024

**Location** Indonesia  
**Client** Cardno Emerging Markets  
**Purpose** Providing education on the sewage network to encourage community members to sign up to the network by explaining the health and environmental benefits.  
**Sector** Climate and Environment, Health

## HEALTH EQUITY &amp; FINANCIAL PROTECTION PLATFORM

2019 ●●●●●○ 2024

**Location** Philippines  
**Client** United States Agency for International Development  
**Purpose** Strengthening the Philippines' health financing system to improve financial protection and equitable access to essential health services, maximising tuberculosis and family planning outcomes.  
**Sector** Health

## MULTISTAKEHOLDER FORESTRY PROGRAMME IN INDONESIA

2018 ●●●●●○ 2023

**Location** Indonesia  
**Client** UK Foreign, Commonwealth & Development Office  
**Purpose** Supporting Indonesia's objectives to strengthen forest governance and market reforms that reduce illegal use of forest resources and benefit poor people.  
**Sector** Environment

## MENTARI – INDONESIA LOW CARBON ENERGY PROGRAMME

2020 ●●●●○ 2023

**Location** Indonesia  
**Client** UK Foreign, Commonwealth & Development Office  
**Purpose** Aiming to deliver inclusive economic growth and poverty reduction in Indonesia by supporting the uptake of low carbon energy.  
**Sector** Economic Growth

## GLOBAL FUND PRIVATE SECTOR ENGAGEMENT STRATEGIC INITIATIVE

2021 ●●○ 2023

**Location** Botswana, Democratic Republic of Congo, Malawi, Namibia, Niger, Nigeria, Pakistan, Philippines, South Sudan  
**Client** Global Fund  
**Purpose** Supporting grant recipient countries to harness private sector actors in country to deliver more impactful responses to the three diseases: HIV, Malaria and Tuberculosis.  
**Sector** Health

## TRANSFORMING THE MONITOR AND EVALUATION SYSTEM TO DEMONSTRATE IMPACT

2021 ●●●●○ 2025

**Location** Bangladesh, Ethiopia, Ghana, India, Indonesia, Kenya, Madagascar, Nepal, Zambia  
**Client** Unilever and UK Foreign, Commonwealth & Development Office  
**Purpose** Improving the results measurement system of social enterprises supported by the Transform initiative so they can better demonstrate impact.  
**Sector** Impact Measurements

## SOURCING SUSTAINABLE COCOA PROOF OF CONCEPTS

2021 ●● 2022

**Location** Ecuador, Indonesia  
**Client** Confidential  
**Purpose** Designed the long-term business, operations and partnerships, and prepared the implementation of new cocoa sourcing models' Proof of Concepts in Ecuador and Indonesia.  
**Sector** Economic Growth, Climate and Environment, Inclusive Growth

## REGIONAL SCOPING STUDIES

2021 ●● 2022

**Location** Indonesia, Brunei  
**Client** IMC Worldwide Limited  
**Purpose** Produced two country development diagnostics, including an evidence-based assessment of the barriers and opportunities for development in each country, which will be used to inform UK decisions on future development cooperation.  
**Sector** Economic Growth

## ARISE+ INDONESIA - TRADE SUPPORT FACILITY

2019 ●●○ 2023

**Location** Indonesia  
**Client** European Union  
**Purpose** Contributing to employment creation and sustainable inclusive economic growth, and providing technical assistance for the implementation of the Arise+ Indonesia program aimed at enhancing Indonesia's capacity to boost trade performance and competitiveness.  
**Sector** Economic Growth, Inclusive Growth

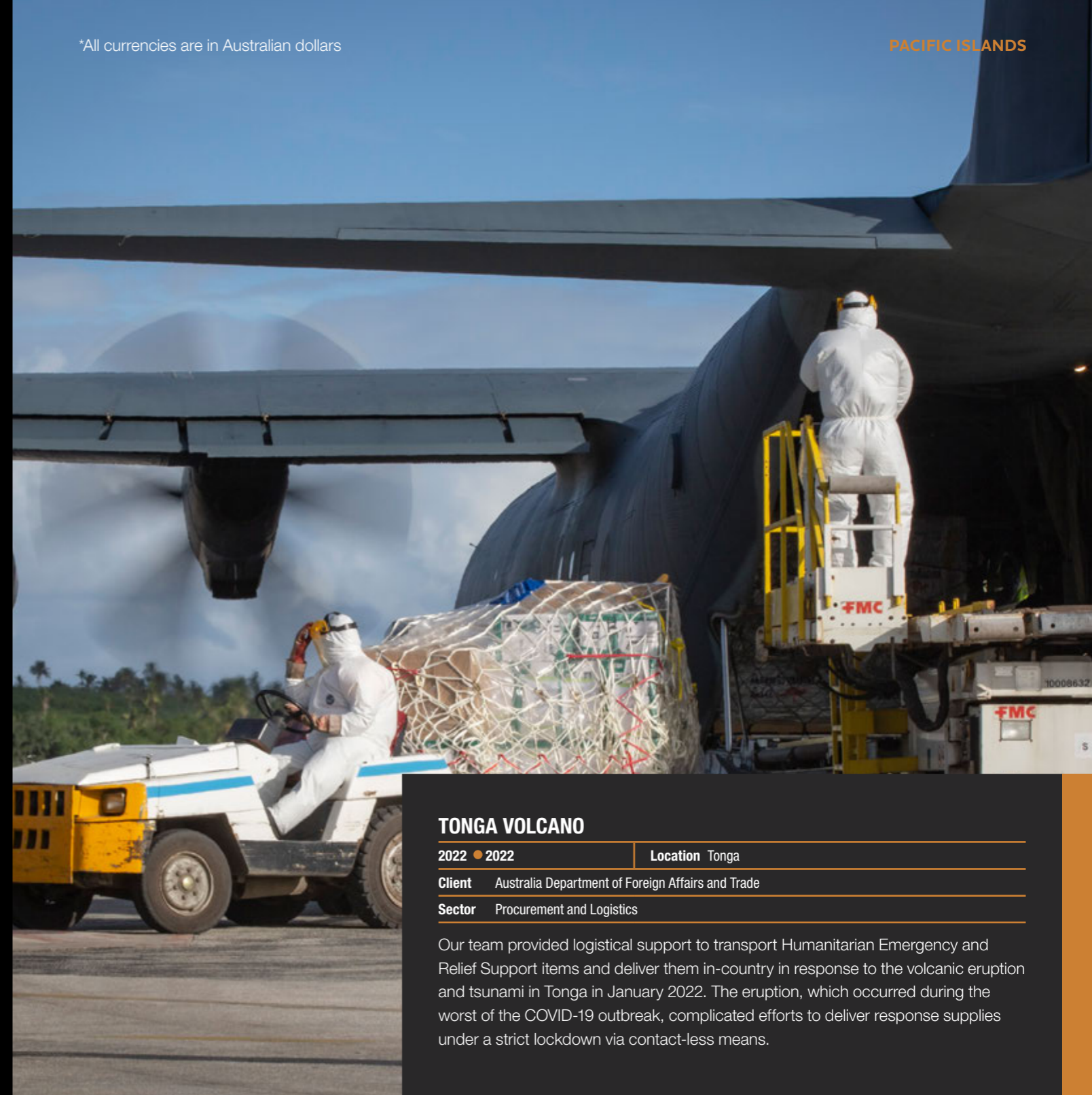
# Pacific Islands

The over 20,000 islands and atolls of the Pacific boast some of the world's most unique and diverse ecosystems and rich cultural heritages. From capacity building to post-disaster relief, we support Pacific Islanders' vision of resilience and prosperity.



\*All currencies are in Australian dollars

PACIFIC ISLANDS



## TONGA VOLCANO

2022 ● 2022

Location Tonga

Client Australia Department of Foreign Affairs and Trade

Sector Procurement and Logistics

Our team provided logistical support to transport Humanitarian Emergency and Relief Support items and deliver them in-country in response to the volcanic eruption and tsunami in Tonga in January 2022. The eruption, which occurred during the worst of the COVID-19 outbreak, complicated efforts to deliver response supplies under a strict lockdown via contact-less means.

## TONGA PLASTICS

2022 ● 2022

Location Tonga

Client Australia Department of Foreign Affairs and Trade

**Purpose** Procured value for money services for the treatment and recycling or disposal of 25 plastic waste bales; provided advice of costed options and disposal after fumigation and gave logistical support to transport plastic waste to biosecurity-approved waste disposal or recycling depots.

**Sector** Climate and Environment, Procurement and Logistics

## AUSTRALIA AWARDS PAPUA NEW GUINEA DESIGN

2022 ● 2023

Location Papua New Guinea

Client Australia Department of Foreign Affairs and Trade

**Purpose** Designing the next phase of Australia Awards in Papua New Guinea for the period 2023 to 2033, including a desktop study, rounds of consultations, design reference group meetings, the development of a series of issues papers, and the development of the Investment Design Document.

**Sector** Education and Workforce Development

## PROMOTING RESULTS AND OUTCOMES THROUGH POLICY AND ECONOMIC LEVERS (PROPEL) HEALTH

2022 ●○○○○○ 2027

Location Global

Client United States Agency for International Development

**Purpose** Promoting health results and outcomes through policy and economic levers – with a focus on family planning and reproductive health, primary healthcare, and the integration of family planning and reproductive health with HIV and maternal and child health.

**Sector** Health

**ECONOMIC AND SOCIAL INFRASTRUCTURE PROGRAM (ESIP) MID-TERM REVIEW**

2022 ● 2022

**Location** Papua New Guinea  
**Client** Alinea International  
**Purpose** Provided key inputs to the Mid-Term Review of ESIP, including an assessment of achievements, challenges, and lessons learned in providing flexible, complex, and multi-faceted infrastructure assistance, and expert policy, planning, and reform advice to the Government of Papua New Guinea.  
**Sector** Infrastructure

**CENTRAL POLICE STATION PRE-FEASIBILITY STUDY**

2022 ● 2022

**Location** Vanuatu  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Undertook a pre-feasibility study for a new Vanuatu Port Vila Central Police Station, including a site feasibility assessment across four site locations within Vanuatu, and providing DFAT with enough definition of scope, budget, timeline, and risks to progress the project.  
**Sector** Infrastructure

**NAVY BOAT RAMP DESIGN**

2022 ● 2023

**Location** Fiji  
**Client** Naval Facilities Engineering Systems Command Pacific  
**Purpose** Providing construction services for the complete design and extension of an existing boat ramp, located at Republic Fiji Naval Squadron in Suva, Fiji.  
**Sector** Infrastructure

**LIFE-SAVING MEDICATIONS DELIVERY**

2022 ● 2022

**Location** Solomon Islands  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Supported the delivery of seven necessary medications to the country.  
**Sector** Procurement and Logistics

**LOGISTICS SUPPORT BLACKROCK**

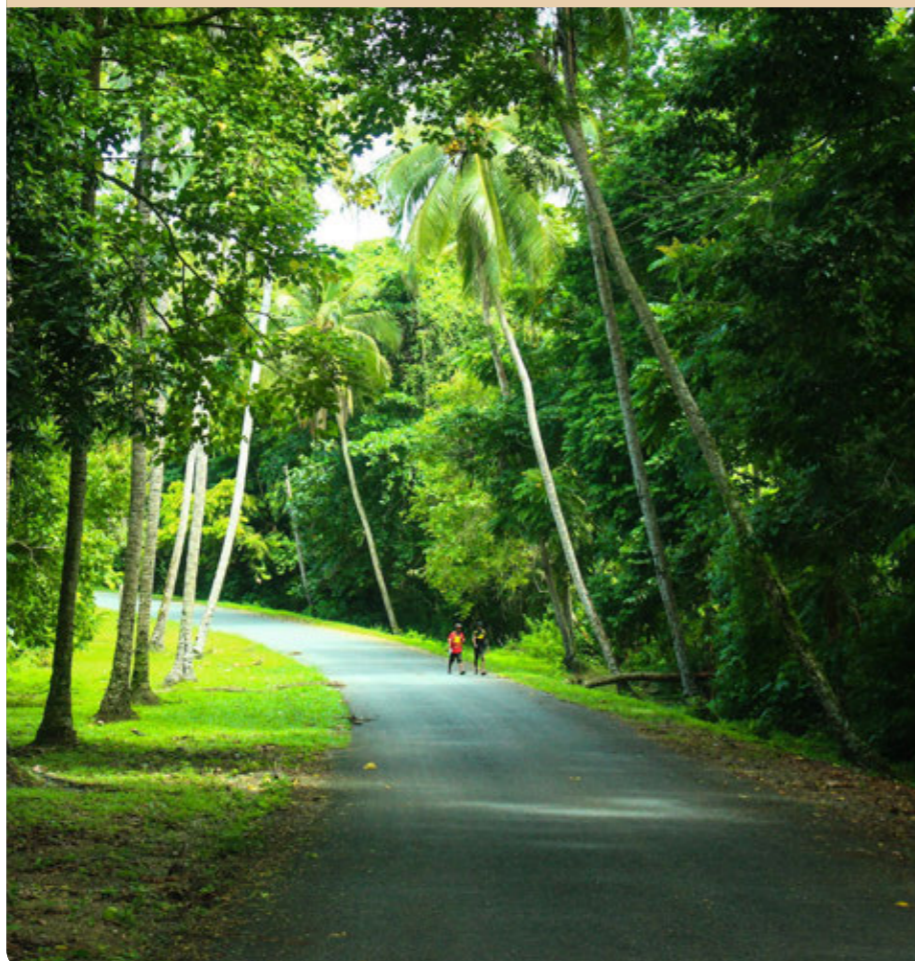
2022 ● 2023

**Location** Fiji  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Providing services to support the procurement of emergency humanitarian supplies to be pre-positioned in Blackrock, Fiji.  
**Sector** Procurement and Logistics

**SUSTAINABLE LANDSCAPE PROGRAM**

2022 ● 2027

**Location** Papua New Guinea  
**Client** United States Agency for International Development  
**Purpose** Improving the governance of Papua New Guinea's forests to convert them into a pillar of the country's low-carbon economy, reducing deforestation and greenhouse gas emissions, and addressing the impacts of COVID-19.  
**Sector** Climate and Environment



**KIRIBATI DESALINATION UNIT**

2022 ● 2022

**Location** Kiribati  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Provided aid to the distribution of water to i-Kiribati households by procuring and transporting relief items and a desalination unit to the response area in response to the ongoing drought in Kiribati.  
**Sector** Procurement and Logistics

**SAMOA COVID**

2022 ● 2023

**Location** Samoa  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Supporting the Samoan health authorities in managing the outbreak of COVID-19 through the provision of oxygen equipment, PPE, and medication packages.  
**Sector** Procurement and Logistics

**AUSTRALIAN FEDERAL POLICE TONGA ASSISTANCE**

2022 ● 2022

**Location** Tonga  
**Client** Australia Department of Defence  
**Purpose** Provided support in moving items from Brisbane to Tonga in response to a natural disaster.  
**Sector** Procurement and Logistics

**VANUATU COVID**

2022 ● 2022

**Location** Vanuatu  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Provided logistical support in Australia to transport medical supplies and assist with deployment of relief items.  
**Sector** Procurement and Logistics

**PALAU RESPONSE**

2022 ● 2023

**Location** Republic of Palau  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Prepositioning emergency and supplementary procure items in response to recent tropical storm damage in the Republic of Palau.  
**Sector** Procurement and Logistics

**VANUATU RAPID ANTIGEN TESTS**

2022 ● 2022

**Location** Vanuatu  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Procured 50,000 antigen rapid tests in response to COVID-19 and provided logistical support for their delivery to Port Vila Airport.  
**Sector** Procurement and Logistics

**LOGISTICS SUPPORT TUVALU DROUGHT**

2022 ● 2023

**Location** Tuvalu  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Providing procurement and transportation of water bladders, pumps, generators, toolboxes, fire fighting units, water purification tablets, and other relief items to affected communities by the slow onset Tuvalu Drought.  
**Sector** Procurement and Logistics

**GEOSCIENCE AUSTRALIA**

2022 ● 2023

**Location** Several Pacific Islands Countries  
**Client** Geoscience Australia  
**Purpose** Providing logistical, shipping, and freight forwarding and procurement services, supporting the installation and maintenance of the Global Navigation Satellite System to 13 participating Pacific Island countries.  
**Sector** Procurement and Logistics

**BLACKROCK TRANCHE**

2022 ● 2022

**Location** Fiji  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Prepositioned further supplies to the Military base in Fiji in response to the upcoming La Nina weather season.  
**Sector** Procurement and Logistics

**KIRIBATI WAREHOUSE SAFEGUARDING**

2022 ● 2023

**Location** Kiribati  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Completing risk registers, reports, and multiple plans and proposals in response to Kiribati Warehouse Safeguarding.  
**Sector** Procurement and Logistics

**NAURU AIRPORT REHABILITATION**

2021 ● 2022

**Location** Nauru  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Developed a conceptual engineering design and a feasibility study of the Nauru Airport Rehabilitation project to ensure compliance with International Civil Aviation Organisation standards, extend the life of the existing runway, and provide further economic benefit to Nauru and the local community.  
**Sector** Infrastructure



**PACIFIC WAREHOUSES SCOPING**

**2022 ● ○ 2023**  
**Location** Timor-Leste and Pacific Island countries  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Conducting a mapping of the physical infrastructure of warehousing and supplies across the Pacific Island countries and Timor-Leste.  
**Sector** Procurement and Logistics

**SOLOMON ISLANDS COVID-19 OUTBREAK**

**2022 ● 2022**  
**Location** Solomon Islands  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Procured a range of medical supplies and equipment and deployed it to the Solomon Islands as part of the Commonwealth of Australia's support to the Solomon Islands' government, as it responded to the COVID-19 outbreak in January 2022.  
**Sector** Procurement and Logistics

**SOLOMON ISLANDS COVID**

**2022 ● 2022**  
**Location** Solomon Islands  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Deployed a team to provide specialised technical and logistics expertise to support and enhance processes for warehousing, storage, and distribution of medical supplies and equipment in response to a severe COVID-19 outbreak in the Solomon Islands.  
**Sector** Procurement and Logistics

**LOGISTICS SUPPORT SPECIALIED MEDICAL EQUIPMENT**

**2022 ● ○ 2023**  
**Location** Tuvalu  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Prepositioning emergency relief supplies in coordination with the Australia Department of Foreign Affairs and Trade and other local stakeholders.  
**Sector** Procurement and Logistics

**WAREHOUSE SAFEGUARDING**

**2022 ● ○ 2023**  
**Location** Kiribati  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Supporting the establishment of a small humanitarian warehouse in intermediate locations for aid items provided by several donors in response to a drought in Kiribati.  
**Sector** Procurement and Logistics

**MARKET DEVELOPMENT FACILITY**

**2017 ● ● ● ● ● ● ● ● ● ● 2027**  
**Location** Fiji, Pakistan, Papua New Guinea, Sri Lanka, Timor-Leste  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Creating employment and income opportunities for poor men and women by supporting businesses with innovative ideas, investment, and regulatory reform.  
**Sector** Economic Growth

60  
 Partnerships Established



**LOGISTICS SUPPORT KIRIBATI DROUGHT**

**2022 ● 2022**  
**Location** Kiribati  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Provided logistical support to assist with the procurement and transport of relief supplies and other urgent equipment to respond to the Kiribati drought.  
**Sector** Procurement and Logistics

**PAPUA NEW GUINEA HIGHLANDS DISPLACEMENT**

**2022 ● ○ ○ 2024**  
**Location** Papua New Guinea  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Arranging logistical and procurement support in order to deliver critical relief supplies to affected communities in the Highlands crisis.  
**Sector** Procurement and Logistics

**GLOBAL FUND INDEFINITE QUANTITY CONTRACT (IQC)**

**2018 ● ● ● ● ● ○ 2023**  
**Location** Global  
**Client** Global Fund  
**Purpose** Providing high-quality technical assistance to Country Coordinating Mechanisms to strengthen their oversight and improve performance and national linkages that will lead to a more coherent and sustainable country response to epidemics.  
**Sector** Health

**ADOLESCENTS AND CHILDREN, HIV INCIDENCE REDUCTION, EMPOWERMENT, AND VIRUS ELIMINATION (ACHIEVE)**

**2019 ● ● ● ● ● ○ 2024**  
**Location** Global  
**Client** PACT  
**Purpose** Supporting overall data use and demand within the ACHIEVE consortium, working toward HIV/AIDS response and organisational capacity strengthening.  
**Sector** Health

**NAURU SUPPORT SERVICES**

**2017 ● ● ● ● ● 2022**  
**Location** Nauru  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Supported Australian deployees by providing development assistance to Nauru to further strengthen bilateral relations and enhance Nauru's long-term viability.  
**Sector** Procurement and Logistics

**DEED OF STANDING OFFER FOR AID ADVISORY SERVICES EDUCATION PANEL**

**2014 ● ● ● ● ● ● ● ● ● ● 2022**  
**Location** Bangladesh, Fiji, Nepal, Papua New Guinea, Solomon Islands  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Provided on-demand technical assistance and program implementation to Australia Department of Foreign Affairs and Trade and other Australian government organisations in the education sector.  
**Sector** Economic Growth, Education and Workforce Development

**AUSTRALIA PACIFIC CLIMATE PARTNERSHIP SUPPORT UNIT**

**2018 ● ● ● ● ● 2022**  
**Location** Australia, Fiji  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Worked with Australia Department of Foreign Affairs and Trade programs and other partners in the Pacific to ensure that climate and disaster resilience are integrated into Australian aid investments.  
**Sector** Education and Workforce Development, Environment, Governance, Health

**PACIFIC LABOUR FACILITY**

**2018 ● ● ● ● ● ○ 2023**  
**Location** Australia, Fiji, Kiribati, Nauru, Papua New Guinea, Solomon Islands, Timor-Leste, Tonga, Tuvalu, Vanuatu, Samoa, American Samoa  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Supporting the administration of the Pacific Labour Scheme, and providing targeted support to the Seasonal Workers Programme, connecting Pacific workers to Australian employers to bring benefits to Pacific countries, workers, Australian businesses, and communities.  
**Sector** Economic Growth, Education and Workforce Development, Governance

**VANUATU AUSTRALIA POLICING AND JUSTICE PROGRAM**

**2017 ● ● ● ● ● ● ● ● ○ 2024**  
**Location** Vanuatu  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Improving policing, justice, and community services in Vanuatu.  
**Sector** Governance

**PRIVATE SECTOR DEVELOPMENT PROGRAMME**

**2019 ● ● ● ● ● ○ 2023**  
**Location** Samoa  
**Client** New Zealand Ministry of Foreign Affairs and Trade  
**Purpose** Facilitating the performance of Samoa's private sector in order to generate improvements in profitability and employment.  
**Sector** Economic Growth

**NAURU HEALTH SYSTEM SUPPORT PROJECT**

**2019 ● ● ● ● ● 2022**  
**Location** Nauru  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Strengthened the health system that holistically contributes to reducing the burden of non-communicable diseases in Nauru.  
**Sector** Health

**AUSTRALIA PACIFIC SECONDARY SCHOOLS SCHOLARSHIP PROGRAM**

**2020 ● ● ● ● ○ 2023**  
**Location** Australia, Fiji, Kiribati, Nauru, Papua New Guinea, Solomon Islands, Tonga, Tuvalu, Vanuatu, Western Samoa  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Providing greater opportunities for Pacific Island students to attend an Australian secondary school for an international education experience.  
**Sector** Education and Workforce Development

**EDUCATION STRATEGIC POLICY PLANNING ADVISOR**

**2016 ● ● ● ● ● ● ● ● ● ● 2022**  
**Location** Kiribati  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Supported the Education Strategic Policy Planning Advisor role within the Kiribati Ministry of Education in strategic and policy planning, development of, and management towards implementing the Education Sector Strategic Plan (ESSP).  
**Sector** Education and Workforce Development, Governance

**TROPICAL CYCLONE YASA**

**2020 ● ● ● ● 2022**  
**Location** Fiji  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Provided supplies for the infrastructure rebuild efforts after Tropical Cyclone Yasa.  
**Sector** Procurement and Logistics

**AUSTRALIAN FEDERAL POLICE MERGERS & ACQUISITIONS DESIGN DEED**

**2021 ● ● 2022**  
**Location** Solomon Islands  
**Client** Australian Federal Police  
**Purpose** Assessed the Solomon Islands' Police Development Program's progress towards intermediate and end-of-program outcomes and made recommendations for its re-design.  
**Sector** Governance, Law & Justice, Impact Measurements

**WASTE MANAGEMENT OF HEALTH SUPPLIES**

**2021 ● ● 2022**  
**Location** Tonga  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Supported the roll-out of a safe and effective mass vaccination program for COVID-19, and the effective treatment of the increased waste generated by quarantine.  
**Sector** Procurement and Logistics

**MEDICAL SUPPLIES PROCUREMENT**

**2021 ● ● 2022**  
**Location** Kiribati, Tuvalu  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Procured and managed the delivery of pharmaceutical and medical supplies required in Tuvalu and Kirabati.  
**Sector** Procurement and Logistics

**TECHNICAL ASSISTANCE AND ADVISORY SUPPORT TO SAMOA EDUCATION SECTOR SUPPORT PROGRAM**

**2021 ● ● 2022**  
**Location** Samoa  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Provided policy level advice and facilitating the provision of evidence-based sector data to support the implementation of Samoa's Education Sector Plan.  
**Sector** Education and Workforce Development

**MEDICAL LOGISTICS**

**2021 ● ● 2022**  
**Location** Papua New Guinea  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Provided specialised technical and logistics expertise to support the Australian Medical Assistance Team in Papua New Guinea following the worsening COVID-19 crisis in the country.  
**Sector** Procurement and Logistics



**DISASTER PREPAREDNESS**

**2021 ●● 2022**  
**Location** Fiji  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Supported capacity building in Fiji's disaster response sector; conducted a sector review into logistics capability and humanitarian supply chains; and developed a workplan for the Fiji National Disaster Management Office to improve and rectify issues identified in sector review.  
**Sector** Procurement and Logistics

**TAUTUA - HUMAN DEVELOPMENT FOR ALL FACILITY**

**2021 ●●○○○ 2025**  
**Location** Samoa  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Supporting Samoa to unlock progress on critical social issues: improved health, education, gender equality and social outcomes, and social harmony for all Samoans.  
**Sector** Economic Growth, Education and Workforce Development, Governance, Law & Justice

**TESTING AND MEDICAL SUPPLIES PROCUREMENT**

**2021 ●● 2022**  
**Location** Papua New Guinea, Timor-Leste  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Procured and shipped GeneXpert items for diagnosing COVID-19 and other diseases, as well as other testing resources, medical equipment, consumables, and other protective equipment to Papua New Guinea, Timor-Leste, and additional Pacific destinations.  
**Sector** Procurement and Logistics

**SOLOMON ISLANDS CIVIL UNREST**

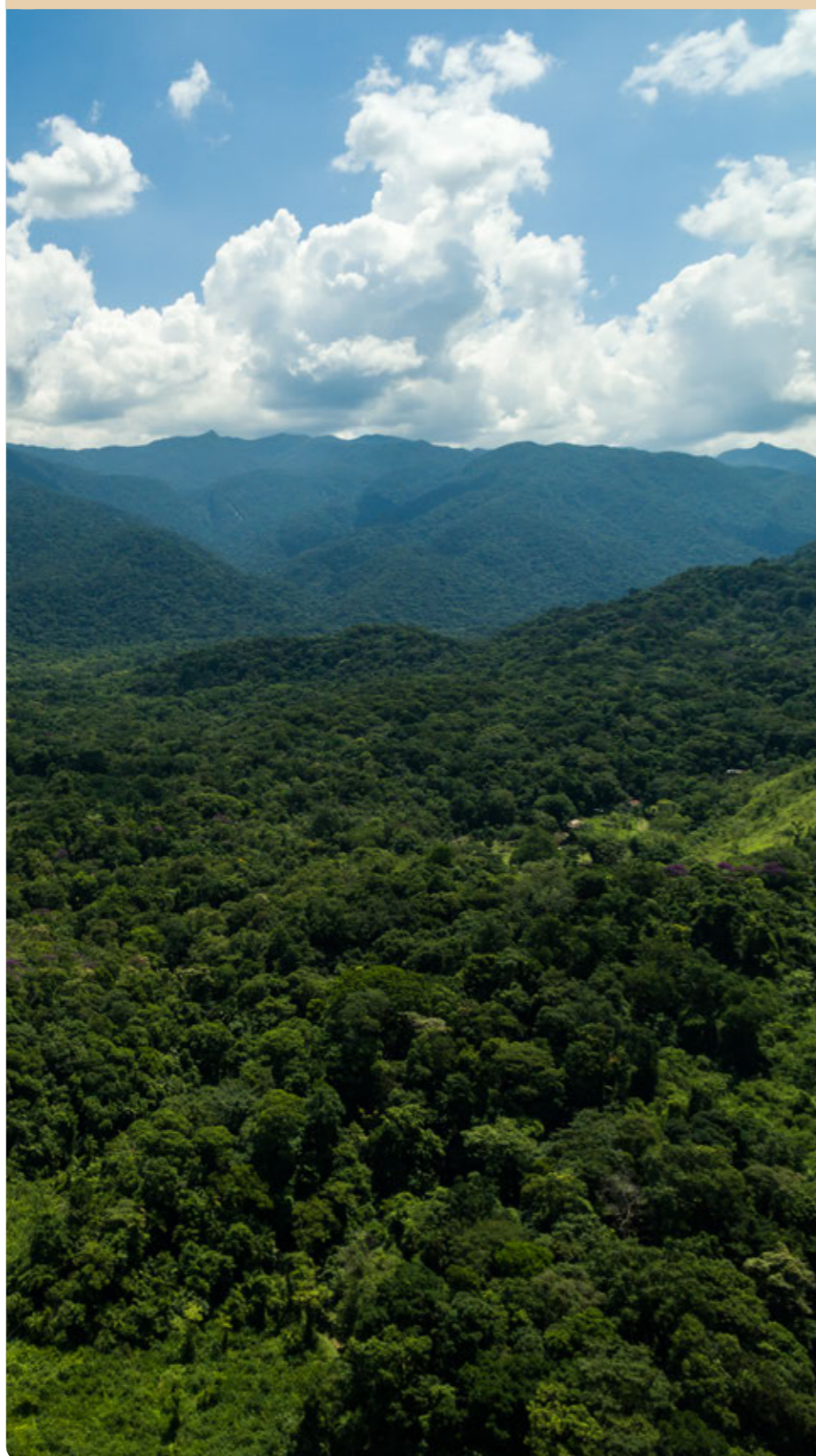
**2021 ●● 2022**  
**Location** Solomon Islands  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** Provided logistical, deployment, and procurement support in Australia to procure transport medical equipment and Humanitarian Emergency Logistics Support to Honiara and Solomon Islands, as a part of the response package to assist Solomon Island's Government following civil unrest.  
**Sector** Procurement and Logistics

**VANUATU SKILLS PARTNERSHIP**

**2017 ●●●●●○○○ 2026**  
**Location** Vanuatu  
**Client** Australia Department of Foreign Affairs and Trade  
**Purpose** A dynamic co-investment between the Government of Australia and Vanuatu for the continued development of the national skills system, in line with Vanuatu 2030 – the People's Plan.  
**Sector** Education and Workforce Development

**PACIFIC FOREST GOVERNANCE**

**2021 ●● 2022**  
**Location** Papua New Guinea  
**Client** European Forest Institute  
**Purpose** Provided facilitation services to ensure the quality of national deliberations, promote lesson learning, and help secure effective implementation of a nationally owned forest sector reform agenda.  
**Sector** Climate and Environment



**IMPACT PROGRAM DESIGN**

**2021 ●●○ 2022; 2023**  
**Location** Global  
**Client** Global Impact Assets Partners  
**Purpose** Assisting in the design of various impact programs.  
**Sector** Governance, Inclusive Growth

**HEALTH POLICY PLUS**

**2015 ●●●●●●●● 2022**  
**Location** Global  
**Client** United States Agency for International Development  
**Purpose** Working with governments across four continents to optimise resources and foster equitable health services, supplies, and delivery systems.  
**Sector** Governance, Health, and Innovative Finance

**DATA FOR IMPACT**

**2018 ●●●●●○ 2023**  
**Location** Global  
**Client** University of North Carolina  
**Purpose** Supporting countries to realise the power of data as actionable evidence that can improve programs, policies, and, ultimately, health outcomes.  
**Sector** Measuring Impact

**TRANSLATING DATA FOR IMPLEMENTATION**

**2018 ●●●●●○○ 2024**  
**Location** Global  
**Client** United States Agency for International Development  
**Purpose** Transforming how data is used to accelerate HIV and COVID-19 epidemic control, moving us from a culture of retrospective reporting to prospective and prescriptive analytics that allow service providers to provide targeted, yet differentiated, prevention and treatment services in the highest need sites.  
**Sector** Health and Impact Measurements

**MEETING TARGETS AND MAINTAINING EPIDEMIC CONTROL**

**2019 ●●●●●○○ 2024**  
**Location** Global  
**Client** Family Health International  
**Purpose** Achieving and maintaining HIV epidemic control through strategic technical assistance and direct service delivery by improving HIV case finding, prevention, and treatment programming.  
**Sector** Health

**ALLIANCE FOR ETRADE DEVELOPMENT ACTIVITY**

**2019 ●●●●○ 2023**  
**Location** Global  
**Client** United States Agency for International Development  
**Purpose** Promoting digital trade in developing countries by addressing policy and enabling environment, skills development, trade facilitation and logistics, access to finance and digital payment, and inclusive trade.  
**Sector** Economic Growth

**CATALYZE**

**2019 ●●●●○○○ 2027**  
**Location** Global  
**Client** United States Agency for International Development  
**Purpose** Catalysing USD 2 billion in private capital, especially to underfinanced social sectors and higher risk countries around the globe.  
**Sector** Capital Advisory, Economic Growth, Education and Workforce Development, Inclusive Growth, Innovative Finance

**GLOBAL FUND PRIVATE SECTOR ENGAGEMENT**

**2020 ●●● 2022**  
**Location** Global  
**Client** Global Fund  
**Purpose** Supported grant recipient countries to harness their private sector to deliver more impactful responses to fight Aids, Tuberculosis, and Malaria.  
**Sector** Health

**GLOBAL FUND - SUPPLY CHAINS AND HEALTH SERVICES**

**2021 ●●○ 2023**  
**Location** Global  
**Client** Global Fund  
**Purpose** Conducted spot checks of supply chain and health services across twenty-two countries, including desk reviews, data collection, and analysis.  
**Sector** Health

**PARTNERSHIPS FOR FORESTS**

**2016 ●●●●●○○○ 2023**  
**Location** Global  
**Client** UK Foreign, Commonwealth & Development Office  
**Purpose** Incentivising sustainable forestry using investment models the private sector, governments, and communities can use to improve returns on commodities.  
**Sector** Environment, Governance

**UK PARTNERING FOR ACCELERATING CLIMATE TRANSITIONS (UKPACT)**

**2020 ●●●○ 2023**  
**Location** Global  
**Client** UK Government's Department for Business, Energy and Industrial Strategy (BEIS)  
**Purpose** Partnering with official development assistance (ODA)-eligible, high-emissions countries to support them in implementing and increasing their ambitions for emissions reductions in line with their Nationally Determined Contributions and the long-term goal of the 2015 Paris Agreement to limit dangerous climate change.  
**Sector** Measuring Impact

**GENDER SMART OPPORTUNITY ASSESSMENT**

**2018 ●●●●● 2022**  
**Location** Global  
**Client** German Investment Corporation  
**Purpose** Assessed financial institutions' ability to serve women clients, identifying gaps where there is existing market demand, increasing their client base, and recommending next steps that fit existing growth strategies.  
**Sector** Measuring Impact

**TECHNICAL ASSISTANCE FOR THE SUPPORT TO SUSTAINABLE RURAL LIVELIHOODS PROGRAMME**

**2021 ●●○ 2023**  
**Location** Fiji  
**Client** European Union  
**Purpose** Providing technical assistance to the Ministry of Agriculture and other key stakeholders to improve the public sector performance and service delivery to modernise the agriculture sector, with the ultimate goal of enhancing rural livelihoods, environmental sustainability, and food and nutrition security for all Fijians.  
**Sector** Economic Growth, Environment

**GLOBAL FUND OXYGEN SUPPLY**

**2021 ●● 2022**  
**Location** Global  
**Client** i+solutions  
**Purpose** Supported the Global Fund's response to COVID-19 with the procurement and logistics related to oxygen plant, liquid oxygen, and other oxygen therapeutics.  
**Sector** Health, Logistics

**ENERGY ENTREPRENEURS GROWTH**

**2018 ●●●●●○○○ 2025**  
**Location** Global  
**Client** Shell Foundation  
**Purpose** Supporting the structuring of an innovative investment vehicle to provide access to capital to early stage businesses supporting access to energy.  
**Sector** Capital Advisory

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We work with corporations, governments, investors, communities, foundations, and civil society. With a global network operating in over 90 countries, Palladium is in the business of making the world a better place.



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